

APM (Alternative Performance Measures) calculation details used by Cofinimmo as at 30.09.2022

Rental income, net of rental-related expenses

Definition: Rents, less rent-free periods, concessions granted to tenants and rental-related expenses, plus compensation for early termination of the lease.

Purpose: To measure rental income, net of rent-free periods, concessions, termination indemnities and other rental-related expenses.

(x 1,000 EUR)	30.09.2022	30.09.2021
Rents (gross rental revenues)	241,177	222,161
Cost of rent-free periods	-4,813	-4,817
Concessions granted to tenants	-585	-660
Early lease termination indemnities	-128	282
Rental income (Royal Decree of 13.07.2014 form)	235,650	216,966
Rental-related expenses	-18	-3
Rental income, net of rental-related expenses (analytical form)	235,632	216,963

Rental-related expenses and taxes on rented properties not recovered

Definition: Difference between rental-related expenses and taxes borne by the owner, and the recuperation of rental-related expenses and taxes borne by the tenant on rented properties.

Purpose: To measure the rental-related expenses and taxes on rented properties which are not charged to tenants.

Taxes on refurbishment not recovered

Definition: Taxes borne by the owner on buildings under renovation and therefore not chargeable to tenants.

Purpose: To measure the taxes relating to properties under renovation.

Analytical form (x 1,000 EUR)	30.09.2022	30.09.2021
Rental-related expenses and taxes on rented properties not	-3,395	-2,504
recovered		
Taxes on refurbishment not recovered	-626	-903
Total	-4,020	-3,407

Royal Decree of 13.07.2014 form (x 1,000 EUR)	30.09.2022	30.09.2021
Recovery income of charges and taxes normally payable by the	38,655	41,189
tenant on let properties		
Charges and taxes normally payable by the tenant on let properties	-42,675	-44,596
Total	-4,020	-3,407



Redecoration costs, net of tenant compensation for damages

Definition: Redecoration costs borne by the owner at the end of the lease, net of compensation for damage received.

Purpose: To measure the costs of redecorating the rental spaces following the departure of tenants, net of compensation for damage received from these tenants.

(x 1,000 EUR)	30.09.2022	30.09.2021
Recovery of property charges	547	407
Costs payable by the tenant and borne by the owner for rental	-686	-723
damage and redecoration at end of lease		
Redecoration costs, net of tenant compensation for damages	-139	-316
(analytical form)	-139	-3

Net result from core activities - group share

Definition: Net result - group share excluding result on financial instruments - group share and result on portfolio - group share.

Purpose: To measure the result of the strategic operational activities, excluding (i) the change in the fair value of financial instruments, (ii) the cost of restructuring financial instruments, and (iii) realised and unrealised gains and losses on the portfolio, or to measure the result directly impacted by the company's property and financial management, excluding the impact related to the volatility of property and financial markets.

Calculation details as at 30.09.2022: see income statement - analytical form in the body of the press release.

Restructuring costs of financial instruments

Definition: Impact of the recycling under the income statement of hedging instruments for which the relationship with the hedged risk was terminated, as well as the result relating to the sale of hedging instruments.

Purpose: To measure the impact on the result for the period of the restructuring of financial instruments.

(x 1,000 EUR)	30.09.2022	30.09.2021
Impact of the recycling under the income statement of hedging	0	0
instruments for which the relationship with the hedged risk was		
terminated		
Others	0	0
Restructuring costs of financial instruments	0	0



Result on financial instruments - group share

Definition: Change in the fair value of financial instruments, plus the restructuring costs of financial instruments and the share in the result on financial instruments of associates and joint ventures, and less minority interests related to the items listed above.

Purpose: To measure unrealised gains and losses related to financial instruments, as well as the costs related to their restructuring.

Calculation details as at 30.09.2022: see income statement - analytical form in the body of the press release.

Result on the portfolio - group share

Definition: Gains or losses on disposals of investment properties and other non-financial assets, plus/less the change in the fair value of investment properties, plus the share in the result on the portfolio of associates and joint ventures, and other items related to the portfolio and less minority interests related to the items listed above.

Purpose: To measure realised and unrealised gains and losses related to the portfolio, based on the last valuation by independent real estate valuers.

Calculation details as at 30.09.2022: see income statement - analytical form in the body of the press release.

Result per share

Definition: Results (net results from core activities – group share, result on financial instruments - group share, result on portfolio - group share) divided by the average number of outstanding shares.

Purpose: To measure the results per share and enable a comparison with the dividend paid per share.

	30.09.2022	30.09.2021
Net result from core activities - group share (x 1,000 EUR)	168,767	161,197
Average number of outstanding shares	31,900,399	28,980,690
Net result from core activities - group share - per share	5.29	5.56

	30.09.2022	30.09.2021
Result on financial instruments - group share (x 1,000 EUR)	211,412	22,628
Average number of outstanding shares	31,900,399	28,980,690
Result on financial instruments - group share - per share	6.63	0.78

	30.09.2022	30.09.2021
Result on portfolio - group share (x 1,000 EUR)	92,739	-15,253
Average number of outstanding shares	31,900,399	28,980,690
Result on portfolio - group share - per share	2.91	-0.53



Revalued net assets per share in fair value

Definition: Book value of the share after deduction of transaction costs (primarily transfer taxes) from the value of investment properties. Amount of shareholders' equity attributable to shareholders of the parent company, divided by the number of outstanding shares.

Purpose: To measure the value of the share based on the fair value of investment properties and enable a comparison with its share price.

	30.09.2022	31.12.2021
Shareholders' equity attributable to shareholders of the parent company (x 1,000 EUR)	3,574,789	3,233,274
Number of outstanding shares	32,219,974	31,658,358
Revalued net assets per share at fair value (in EUR/share)	110.95	102.13

Revalued net assets per share in investment value

Definition: Book value of the share before deduction of transaction costs (primarily transfer taxes) from the value of investment properties. Amount of shareholders' equity attributable to shareholders of the parent company, to which are added the transfer taxes booked under shareholders' equity on the closing date and those booked under the income statement during the period, divided by the number of outstanding shares.

Purpose: To measure the value of the share based on the investment value of investment properties and enable a comparison with its share price.

(x 1,000 EUR)	30.09.2022	31.12.2021
Shareholders' equity attributable to shareholders of the parent	3,574,789	3,233,274
company		
To exclude:		
Transfer taxes booked under shareholders' equity	-201,640	-155,802
Transfer taxes booked under the income statement	-22,668	-48,071
Total	3,799,097	3,437,147
Number of outstanding shares	32,219,974	31,658,358
Revalued net assets per share at investment value (in EUR/share)	117.91	108.57



Change in gross rental revenues on a like-for-like basis

Definition: Change from one year to the next, expressed as a percentage, of the gross rental revenues, excluding variations related to changes in scope (major renovations, acquisitions and disposals) occurring during the period.

Purpose: To identify changes in gross rental revenues which do not result from major renovations, acquisitions or disposals.

(x 1,000 EUR)	
Gross rental revenues at 30.09.2021	222,161
To include:	
Variations not related to changes in scope	8,435
Gross rental revenues at 30.09.2022	230,597
Change in gross rental revenues on a like-for-like basis	3.8%

Operating costs/average value of the portfolio under management

Definition: Direct and indirect operating costs (direct property costs, property management costs and corporate management costs, corrected in the 1st, 2nd and 3rd quarters as per the effect of the application of IFRIC 21, which stipulates that taxes for which the triggering event has already occurred are recognised as at January 1st for the entire year), divided by the average value of the portfolio under management over the period, taking into account the scope inflows and outflows.

Purpose: To measure the level of operating costs compared to the average value of the property portfolio under management.

(x 1,000 EUR)	30.09.2022	30.09.2021
Direct property costs	9,226	7,914
Of which:		
- Direct property costs according to income statement	9,583	8,476
- IFRIC 21 effect	-356	-562
Corporate management costs	33,404	29,176
Of which:		
- Corporate management costs according to income statement	33,988	29,617
- IFRIC 21 effect	-584	-441
Direct and indirect operating costs	42,630	37,091
Annualised direct and indirect operating costs	56,840	49,454
Average value of the portfolio under management over the period	6,042,793	5,438,437
Operating costs/average value of the portfolio under	0.94%	0.91%
management		



Operating margin

Definition: Operating result (before result on the portfolio) divided by the property result, corrected in the 1st, 2nd and 3rd quarters as per the effect of the application of IFRIC 21, which stipulates that taxes for which the triggering event has already occurred are recognised as at January 1st for the entire year.

Purpose: To evaluate the company's ability to generate profit from its sole operating activity without taking into account the financial result, taxes and result on the portfolio.

(x 1,000 EUR)	30.09.2022	30.09.2021
Property result	237,187	219,209
Of which:		
- Direct property costs according to income statement	236,681	218,686
- IFRIC 21 effect	507	523
Operating result (before result on the portfolio)	194,557	182,118
Of which:		
- Corporate management costs (before to result on the portfolio)	193,110	180,593
according to income statement		
- IFRIC 21 effect	1,447	1,525
Operating margin	82.0%	83.1%

Average cost of debt

Definition: Average interest rate of debt, obtained by dividing the interest charges recorded by the group for its various loans (on an annual basis) by the weighted average debt of the current period. The numerator corresponds to annualised net interest charges as shown in the income statement. The denominator corresponds to the average debt of the current period calculated by taking into account the daily drawdowns on loans (bank loans, bonds, commercial paper, etc.).

Purpose: To measure the average interest rate of the debt and analyse its evolution over time.

(x 1,000 EUR)	30.09.2022	31.12.2021
Interest charges recorded by the group, annualised	31,629	27,343
Weighted average over of the period	2,723,134	2,518,447
Average cost of debt	1.2%	1.1%