

Roadshow presentation 31.12.2022

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Highlights 2022



Solid results of a portfolio in transformation showing a 5% increase of the net result from core activities – group share

- Net result from core activities group share: 222 million EUR (212 million EUR as at 31.12.2021)
- Gross dividend for the 2022 financial year, payable in 2023, confirmed at 6.20 EUR/share, up compared to 2021

Investments in healthcare real estate since 01.01.2022

- 173 million EUR investments in healthcare real estate in Europe in the 4th quarter, bringing the total over 12 months to 547 million EUR
- With 4.4 billion EUR, healthcare real estate accounts for 70% of the group's consolidated portfolio, which reaches 6.2 billion EUR

144 million EUR divestments since 01.01.2022

- Offices: Divestments completed for 76 million EUR
- Property of distribution networks: Ongoing disposal of part of the Cofinimur I portfolio (for more than 50 million EUR in 2022 and nearly 110 million EUR since 2021)

2023 Outlook

- Investment budget for 2023 (gross investments of 300 million EUR and divestments of 300 million EUR, of which approximately 85 million EUR already signed) neutral on the estimated debt-to-assets ratio at the end of 2023 (stable at approximately 45.6%)
- Based on this budget, outlook for gross dividend for the 2023 financial year, payable in 2024: 6.20 EUR/share, stable compared to 2022

Solid operational performance

- Gross rental revenues up 8.8% over the last 12 months
- High occupancy rate: 98.7%
- Particularly long residual lease length: 13 years

Efficient management of financial structure

- Interest rate risk hedged at nearly 90% (or more) until the end of 2025
- Average cost of debt: 1.2%
- Debt-to-assets ratio: 45.6%
- Rating BBB/A-2 confirmed by S&P
- Capital increases for nearly 114 million EUR (optional dividend and contributions in kind, unbudgeted)
- Refinancing and setting up of new financing for more than 1.1 billion EUR, including the issuance of a second sustainable bond in January 2022 for 500 million EUR at 1% over 6 years (2.5 times oversubscribed) and 315 million EUR of new sustainability-linked syndicated credit line
- Headroom on committed credit lines of 779 million EUR as at 31.12.2022, after backup of the commercial paper programme. The maturities of 2023 are already secured

ESG

- Several BREEAM certifications for healthcare real estate, including the first two in Germany
- Renewal of several ESG labels
- Cofinimmo is one of the Top SBTi 1.5° C ESG Bond issuers (selected by Euronext in January 2023) and is included in the new Euronext Bel ESG Index



by EURONEXT

Company profile





About Cofinimmo





Leading Belgian listed REIT invested in **healthcare** (70%), **offices** (22%) & **distribution networks** (8%)



Consolidated **portfolio** fair value: **6.2 billion EUR**



REIT status in Belgium (SIR/GVV), France (SIIC) and the Netherlands (FBI)



Office property investor in Belgium only

Leading listed healthcare

property investor, with pan-

European combined presence in

Belgium, France, the Netherlands,

Germany, Spain, Finland, Ireland, Italy and the United Kinadom

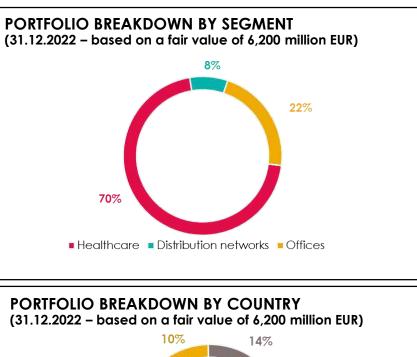


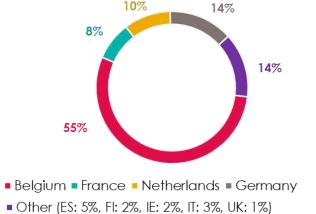
Internal real estate management platform: **Approx. 160 employees**



Total market capitalisation: 2.8 billion EUR (as at 15.02.2023)

ESG embedded in the organisation, as evidenced by application of ESG reporting guidelines such as GRI, sBPR EPRA and Euronext ESG and by assessments such as GRESB, Carbon Disclosure Project, Sustainalytics, MSCI ESG, ISS ESG, S&P Global CSA, Corporate Sustainability Assessment, Moody's ESG Solutions, Standard Ethics, Solactive EU CSR Index, BREEAM, European Women on Boards, Equileap and Investors in People. Cofinimmo is also one of the Top SBTi 1.5° C ESG Bond issuers and included in the new Euronext Bel ESG Index.





Our strategy

Caring





Creating value through capital recycling, upgrading and rebalancing portfolio towards Brussels' Central Business District ('CBD')

An opportunityseeking approach with long-term income

Livin



Highlights per segment

Caring

70% OF THE CONSOLIDATED PORTFOLIO 300 NUMBER OF ASSETS 4.4 billion EUR FAIR VALUE OF THE PORTFOLIO



8% OF THE CONSOLIDATED PORTFOLIO 939

NUMBER OF ASSETS

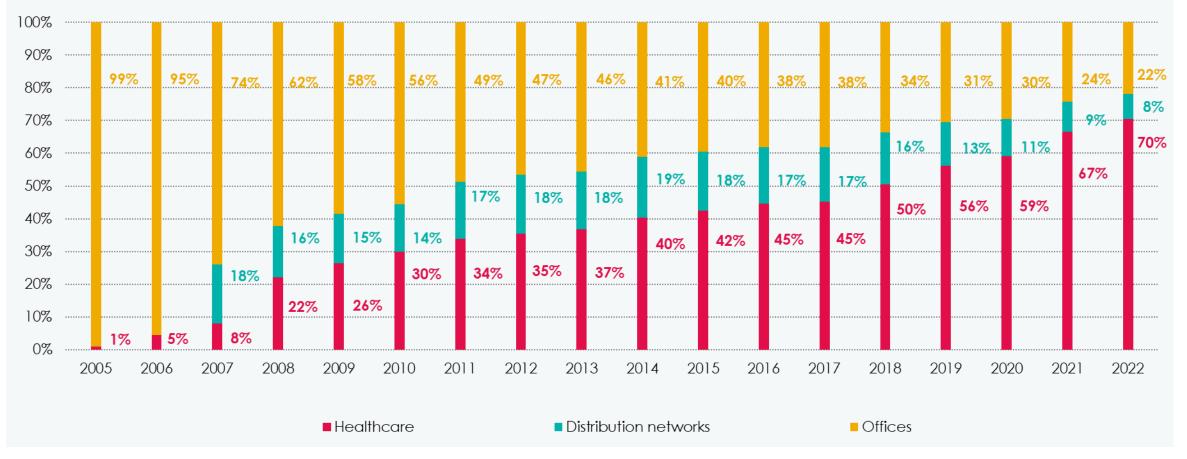
0.5 billion EUR FAIR VALUE OF THE PORTFOLIO



From historic office player in Belgium... ...into a leading European Healthcare REIT

PORTFOLIO BREAKDOWN BY SEGMENT

(31.12.2022 – based on a fair value of 6,200 million EUR)





Growing European footprint

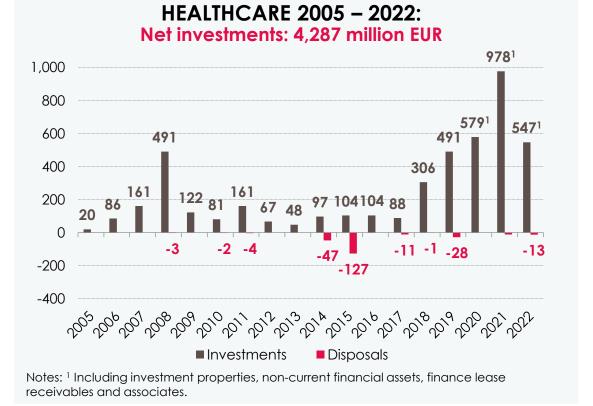
PORTFOLIO BREAKDOWN BY COUNTRY (31.12.2022 – based on a fair value of 6,200 million EUR)

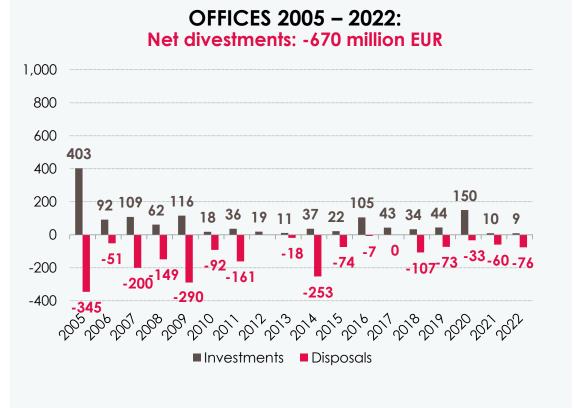




Active portfolio rotation towards healthcare

Total gross investments done on 31.12.2022: 562 million EUR¹





DIVESTMENTS 2022:

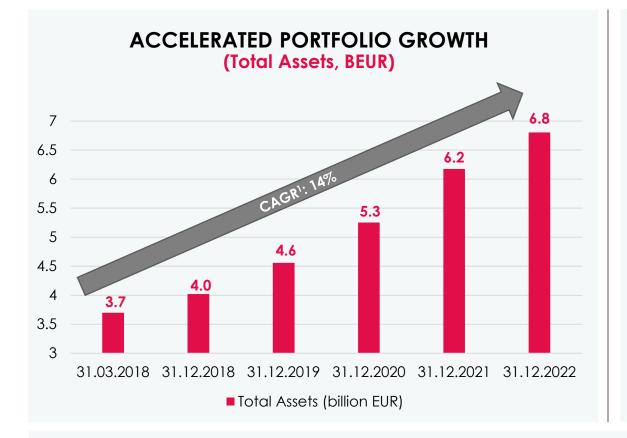
144 million EUR, of which 76 million EUR in offices

and > 50 million EUR in Cofinimur I portfolio (nearly 110 million EUR since start of the process in 2021)

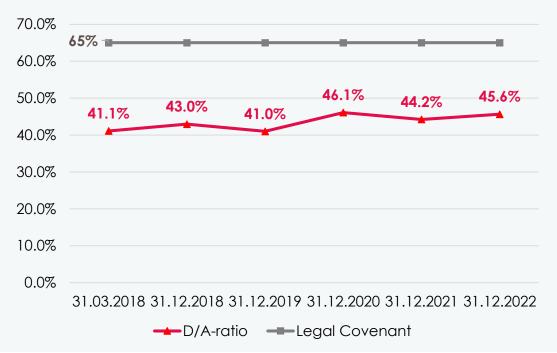
Roadshow presentation - 31.12.2022



Solid historical portfolio growth



WHILE MAINTAINING A STABLE D/A-RATIO (%)



Cofinimmo's investment pace has significantly accelerated over the past years and the company plans to continue its expansion path in healthcare real estate sector

Notes: ¹ Compounded Annualised Growth Rate over the period 31.03.2018 – 31.12.2022

Longstanding pioneer in ESG



Cofinimmo is an ESG frontrunner...

- 2008: ISO 14001 certification
- 2010: Energy intensity and GHG emissions published
- 2014: ESG Report + external assessment by Deloitte
- 2018: Participant of the 10 principles of the United Nations Global Compact
- 2022: Euronext Sustainable Growth Award 2021
- 2023: Euronext Bel ESG index member + top SBTi
 1.5°C ESG Bond issuer



...with a high level of transparency...

- Application of ESG reporting guidelines such as GRI, sBPR EPRA and Euronext ESG
- Reporting and external assessment on use of proceeds
- Application of EU Directive 2014/95 on non-financial reporting on a voluntary basis

...and a Sustainable Finance Pioneer...

- 1st European REIT with green & social bond in 2016
- Sustainable Financing Framework reviewed by Moody's in May 2020
- 1st benchmark sustainable bond in 2020
- 1st sustainability-linked credit line in 2021

...and ambitious science based targets

 Reduction of 30% of the energy intensity of the portfolio by 2030 in the spirit of the Paris Agreement (COP21) to limit global warming to 1.5°C





9 TL



ESG - Strategy and objectives

The corporate mission of Cofinimmo "Caring, Living and Working - Together in Real Estate" is supported by a strong ESG Strategy



Contribute to urban development (e.g. by promoting socially sustainable, mixed-use urban districts)



- Improve the buildings' energy
- performance and comfort
- standards while providing a longterm environmental answer to their life cycle



BALANCE

SUSTAINABLE

Implement sustainability as much as possible within the limits of economic feasibility

The United Nations Sustainable Development Goals (SDGs) are part of the ESG Strategy



ESG – Target validated by SBTi

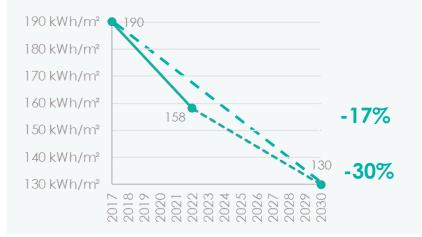
Setting ambitious science-based targets in 2020 with project 30³

- Science Based Targets initiative to reduce by 30% the energy intensity of the portfolio by 2030 (scope 1, 2 and 3), to reach 130 kWh/m², compared to 2017, in line with the Paris Agreement (COP21) to limit global warming to 1.5°C
- Commitment to reduce absolute scope 1 and scope 2 GHG emissions 50% by 2030 from a 2018 base year, and to measure and reduce scope 3 emissions
- Validation by the science-based targets initiative and signatory of the Belgian Alliance for Climate Action in Q3 2020





Portfolio's energy intensity reduced from 190 kWh/m² in 2017 to 165 kWh/m² in 2021



Targets to contribute to project 30³

Healthcare	Distribution networks	Offices		
 Equip all sites with remote meters Green clause for new leases Selective acquisitions and disposals 	 Ongoing refurbishment of the current portfolio Long-term maintenance programme 	 Remote meters already in place Green clauses enforced Ongoing refurbishment of the current portfolio Long-term maintenance programme Selective acquisitions and disposed 		



ESG - Benchmarks & awards

Date	Scores	Latest rating
2022	Siger	Gold Award for the transparency and the quality of the group's communication towards its shareholders and stakeholders
2022	G R F S B	Green Star with a score of 70% (with peer average being 67%)
2022	CDP	B (on a scale from A to D-)
2022		12.0 (Low risk)
2022		AA since 2021 (on a scale going from CCC to AAA)
2022	Corpora e ECC Percer y sace Varias ISSESGIP	Prime with a score of C (on a scale going from D- to A+)
2022	S&P Global	49 (vs. 30 average real estate sector)
2022	MOODY'S ESG Solutions	56% (Robust) Environment: 58%, Social: 50%, Governance: 64% (i.e. above sector's average rating)
2020	standard ethics	EE+ Very strong (on a scale going from F to EEE) SE Belgian Index & SE Best in Class Index
2022	SOLACTIVE	Solactive Europe Corporate Social Responsibility Index
2022	BREEAM® HOE	BREEAM or HQE - Good to Excellent (12 sites1) / BREEAM In-Use - Good to Very Good (9 sites1)
2022	((~511°)	Gold (on a scale going from Certified to Platinum 100) (1 site)

Notes: ¹ The number of buildings that have obtained BREEAM or BREEAM-equivalent certification at one time or another amounts to 34.



ESG - Benchmarks & awards

Date	Scores	Latest rating
2021	European Women on Boards	0.75 GDI rating (ranking 3 rd place in Belgium)
2021		55% (ranking Top 500 on a total of 4,000 companies assessed)
2022	INVESTORS IN PEOPLE We invest in people Gold	Gold (on a scale going from Standard to Gold)
2022	0	Gold (on a scale going from Bronze to Gold)
2023		Top SBTi 1.5°C ESG Bond issuer (by Euronext)
2023	BEL ESG	Bel ESG Index member

The COVID-19 context



Cofinimmo

- Agile organisation with teleworking already in place before the COVID-19 outbreak
- Limited impact on ongoing construction sites; investment budget for 2020 and 2021 exceeded
- Close contact with the group's tenants to ensure continuity of services
- Strong balance sheet

Government response



The pandemic has demonstrated that healthcare is **a strategic sector** for all European governments; in residential care, the operators benefited from **support schemes** put in place by the authorities

Write-downs

The write-downs on receivables were 2 million EUR in 2020, nil in 2021 and 1 million EUR in 2022

On the stock market



High visibility

Market cap at 15.02.2023: 2.8 billion EUR Number of shares: 32,877,729 Major indices: Bel20, EPRA Europe, GPR 250 ESG indices: Euronext Vigeo Euro 120, Benelux 20, BEL ESG

Sound daily liquidity

Free float: 95% (Euronext criteria: 100%) Average volume traded daily: 6 million EUR Annualised velocity in 2022: 45%

Total shareholder return from 31.12.2020 to 31.12.2021: +21% Total shareholder return from 31.12.2021 to 15.02.2023: -29% Share price / IFRS NAV on 15.02.2023: -23% discount



Property portfolio







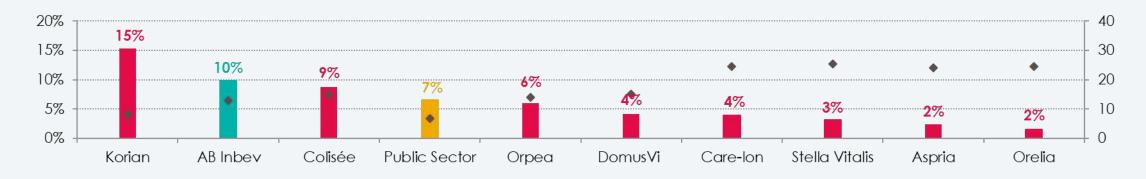
High occupancy, quality tenants and long leases

OCCUPANCY RATE (31.12.2017 - 31.12.2022)



Notes: ¹ The segment 'Others' was transferred to 'Offices' on 01.01.2019. The occupancy rate of 'Offices' would have been 89.1% as at 31.12.2018 and 88.3% as at 31.12.2017 with this transfer.

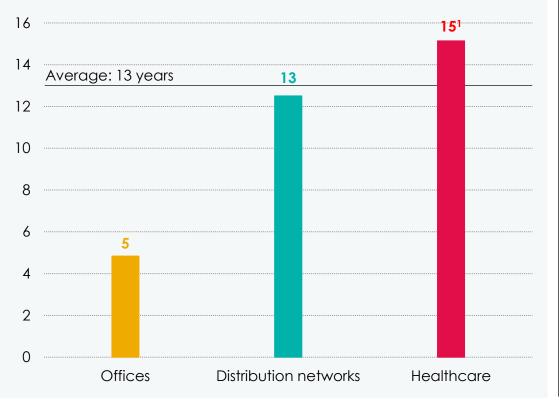
LHS: TOP 10 TENANTS (31.12.2022 – as a % of contractual rents) & RHS: LEASE MATURITY (31.12.2022 – in years)





Long weighted average residual lease term

WEIGHTED AVERAGE RESIDUAL LEASE TERM (31.12.2022 – in years)



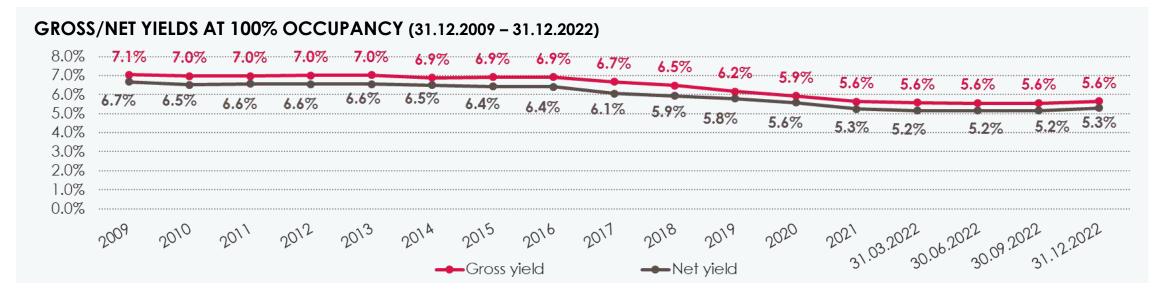
LEASE MATURITIES IN CONTRACTUAL RENTS (31.12.2022 – in % of global rents)

Lease maturities	Share of rent
Lease maturities > 9 years	68.3%
Healthcare real estate	54.0%
Distribution networks - Pubstone	9.8%
Offices - public sector	2.9%
Offices - private sector	1.5%
Lease 6-9 years	7.7%
Healthcare real estate	5.2%
Offices	2.0%
Distribution networks – Other	0.5%
Lease < 6 years	24.0 %
Offices	14.2%
Healthcare real estate	9.8%
Distribution networks - Other	0.1%

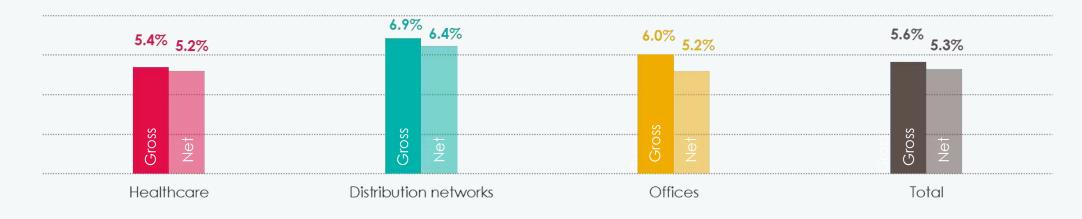
Notes: ¹ For Healthcare, it is as follows: Belgium (18), France (3), Netherlands (9), Germany (20), Spain (21), Finland (16), Ireland (13), Italy (8) and United Kingdom (34).



Gross/net yields per segment



GROSS/NET YIELDS AT 100% OCCUPANCY - PER SEGMENT (31.12.2022)





Healthcare

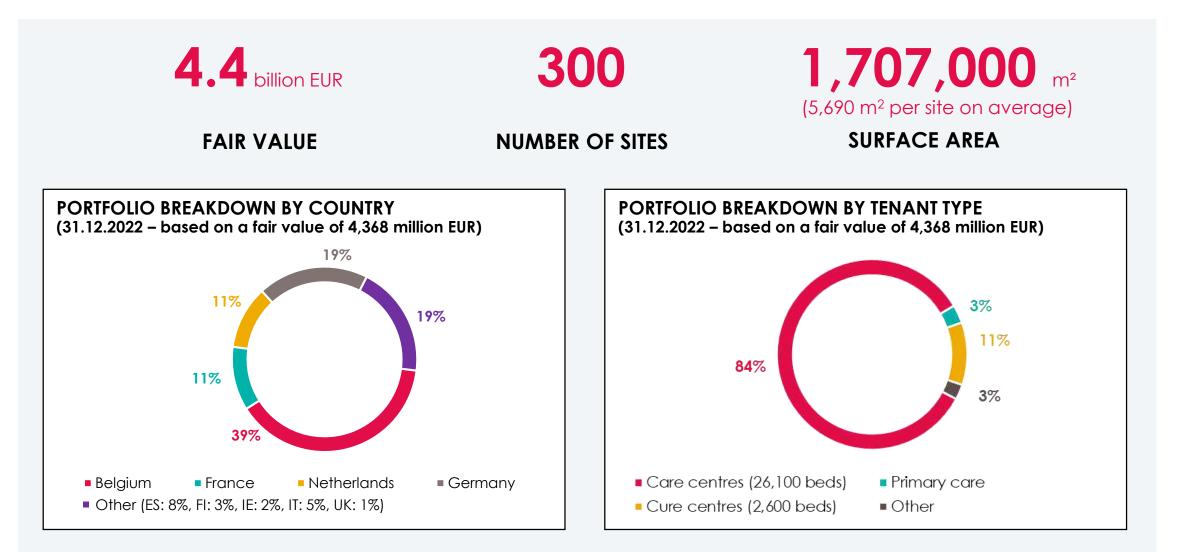




Consolidating European Healthcare leadership through geographic and asset diversification

		Year of entry	0,00
		2005 2008 2012 2014 2019 2021 2021 2021 2021	
Cure centres	Acute care clinics		6
	Rehabilitation clinics		
	Psychiatric clinics		
Primary care	Medical office buildings		
Care centres	Nursing and care homes		
	Assisted living		
	Disabled care facilities		6 ⁶ 6 ⁶
Other	Mainly sport & wellness centres	1. Belgium – 2. France – 3. Netherlands – 4. Germ 6. Finland – 7. Ireland – 8. Italy – 9. United Kingdo	

Healthcare portfolio at 31.12.2022







2022 deals summary (1/4)

Date	Location	Country	Description	Standing asset / Project	Invest. / Budget	Type of agreement
Q2-2022	Mont-de-l'Enclus		Acquisition of a nursing and care home	Standing asset	~ 5 million EUR	27 years – NNN
Q2-2022	Marche-en-Famenne		Renovation and extension of a nursing and care home	Standing asset	~ 8 million EUR	20 years – NN
Q3-2022	Louvain		Extension of a nursing and care home	Project completion	~ 16 million EUR	27 years – NNN
Q4-2022	Grimbergen		Construction of a nursing and care home	Greenfield project	~ 19 million EUR	27 years – NNN
Q4-2022	Rocourt		Acquisition of a nursing and care home	Standing asset	~ 34 million EUR	27 years – NNN
Q1-2022	Le Havre		Acquisition of a nursing and care home	Standing asset	~ 27 million EUR	12 years – NN
Q2-2022	Revin		Construction of an aftercare and rehabilitation clinic	Project completion	~ 17 million EUR	12 years – NN
Q1-2022	Velp		Acquisition of a nursing and care complex	Standing asset	~ 8 million EUR	15 years – NN
Q2-2022	Hoogerheide		Construction of a nursing and care home	Greenfield project	~ 26 million EUR	20 years – NN
Q2-2022	Rotterdam		Demolition/Reconstruction of a nursing and care home and renovation of a rehabilitation centre	Project completion	~ 23 million EUR	25 years – NN
Q3-2022	Vlaardingen		Acquisition of a medical office building	Standing asset	~ 5 million EUR	> 13 years (average) - NN



2022 deals summary (2/4)

Date	Location	Country	Description	Standing asset / Project	Invest. / Budget	Type of agreement
Q4-2022	Twello		Acquisition of a nursing and care home	Standing asset	~ 11 million EUR	20 years – NN
Q1-2022	Essenheim, Bruchmühlbach- Miesau	-	Acquisition of 3 nursing and care homes	Standing assets	~ 39 million EUR	16 years (average) – NN
Q1-2022	Leipzig		Acquisition of a nursing and care home under construction	Project completion	~ 19 million EUR	25 years – NN
Q3-2022	Jülich		Acquisition of a nursing and care home	Standing asset	~ 18 million EUR	25 years – NN
Q3-2022	Jülich	-	Development of an innovative healthcare site (part of a larger pipeline announced in Q4 2020)	Project completion		
Q3-2022	Schleswig-Holstein, North Rhine- Westphalia		Acquisition of two care sites	Standing assets	~ 23 million EUR	15 years – NN
Q4-2022	Lower Saxony, Baden- Württemberg and Hessen		Acquisition of four nursing and care homes (of which one acquired in Q3)	Standing assets	~ 61 million EUR	14 years (average) – NN
Q1-2022	Oviedo (Asturias)		Construction of a nursing and care home	Greenfield project	~ 12 million EUR	25 years – NN
Q1-2022	Sarriguren (Navarra)		Construction of a nursing and care home	Project completion	~ 13 million EUR	25 years – NN
Q1-2022	Elche (Valencia)		Construction of a nursing and care home	Greenfield project	~ 8 million EUR	25 years – NNN



2022 deals summary (3/4)

Date	Location	Country	Description	Standing asset / Project	Invest. / Budget	Type of agreement
Q1-2022	Castellón de la Plana (Valencia)		Construction of a nursing and care home	Greenfield project	~ 12 million EUR	25 years – NNN
Q1-2022	Cartagena (Murcia)		Construction of a nursing and care home	Project completion	~ 13 million EUR	25 years – NN
Q2-2022	Córdoba (Andalusia)		Construction of a nursing and care home	Greenfield project	~ 15 million EUR	25 years – NN
Q2-2022	Lérida (Catalonia)		Construction of a nursing and care home	Project completion	\sim 14 million EUR	25 years – NN
Q2-2022	Murcia (Murcia)		Construction of a nursing and care home	Greenfield project	\sim 14 million EUR	25 years – NN
Q3-2022	Tomares (Andalusia)		Construction of a nursing and care home	Greenfield project	\sim 13 million EUR	30 years – NNN
Q3-2022	El Puerto de Santa María (Andalusia)		Construction of a nursing and care home	Project completion	~ 10 million EUR	20 years – NNN
Q3-2022	Tenerife (Canary Islands) and Ourense (Galicia)		Construction of two nursing and care homes	Greenfield projects	~ 23 million EUR	20 years – NN
Q4-2022	Legazpi (Madrid)		Acquisition of a nursing and care home	Standing asset	~ 12 million EUR	12 years – NNN
Q4-2022	Castellón (Valencia)		Construction of a nursing and care home	Project completion	~ 9 million EUR	20 years – NN
Q4-2022	Maracena (Andalusia)	*	Construction of a nursing and care home	Greenfield project	~ 12 million EUR	30 years – NNN
Q4-2022	Vallecas (Madrid)		Acquisition of a nursing and care home	Standing Asset	~ 10 million EUR	25 years – NN



2022 deals summary (4/4)

Date	Location	Country	Description	Standing asset / Project	Invest. / Budget	Type of agreement
Q1-2022	Vantaa	-	Construction of a nursing and care home	Project completion	~ 12 million EUR	15 years - NN
Q2-2022	Raisio (Turku)	-	Construction of a nursing and care home	Greenfield project	~ 15 million EUR	15 years – NN
Q2-2022	Turku	Ð	Construction of a nursing and care home	Project completion	~ 7 million EUR	15 years – NN
Q2-2022	Southern Finland	-	Acquisition of six healthcare assets	Standing assets	~ 21 million EUR	> 14 years (average) - NN
ຊ3-2022	Ylöjärvi	-	Development of a nursing and care home	Project completion	~ 5 million EUR	15 years – NN
23-2022	Turku	-	Construction of a nursing and care home	Project completion	~ 15 million EUR	20 years – NN
ຊ3-2022	Rovaniemi	-	Construction of a nursing and care home	Project completion	~ 8 million EUR	20 years – NN
Q4 2022	Rovaniemi	÷	Extension to an existing operational nursing and care home	Greenfield project	~ 9 million EUR	20 years – NN
23-2022	Piedmont		Investment in two nursing and care homes	Standing assets	~ 22 million EUR	12 years – NN

2022 post-balance sheet date deals



Date Location Country Description		Standing asset / Invest. / Budget Project		Type of agreement		
Q1-2023	Grimbergen		Construction of a nursing and care home	Project completion	\sim 19 million EUR	27 years – NNN
Q1-2023	Киоріо	•	Construction of a nursing and care home	Greenfield project	~ 17 million EUR	~ 20 years – NN

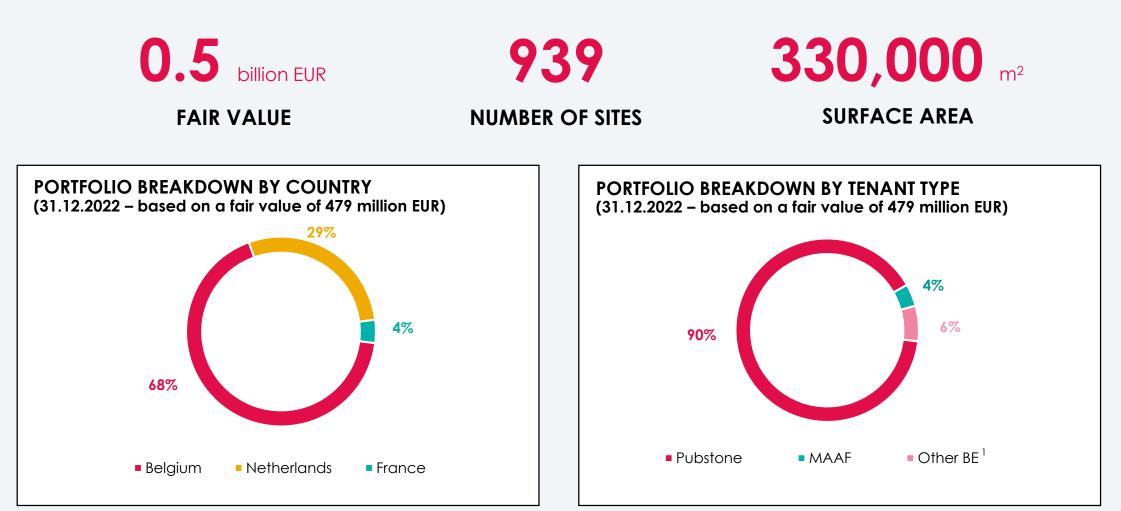


Distribution networks





Distribution network portfolio at 31.12.2022



Notes: ¹ Since 30.09.2021, two assets have been allocated to the segment 'Other BE', i.e. the land reserve Tenreuken and the federal police station located in Kroonveldlaan 30, Termonde/Dendermonde.

France: Update Partial disposal of Cofinimur I portfolio



France

Start of disposal programme announced on 23.09.2021

Residual value is only 0.3% of consolidated portfolio at 31.12.2022. The disposal status is currently as follows:

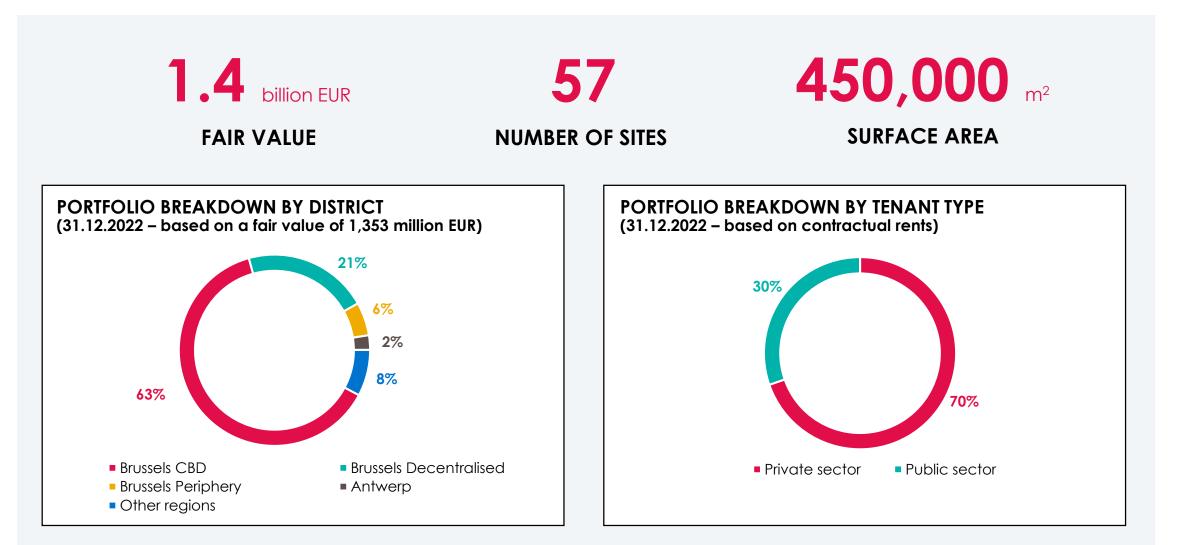
	Number of assets for which a private agreement has been signed	Fair value of the assets for which a private agreement has been signed (x 1,000,000 EUR)	Number of assets already sold	Fair value of the assets already sold (x 1,000,000 EUR)	Total number of assets already sold or in the process of being sold
01.01.2021 until 30.06.2021	0	0	1	0	1
Movements as per announcement of 23.09.2021	64	35	10	5	74
Net movements 24.09.2021 – 31.12.2021	-54	-31	65	36	11
Sub-total as at 31.12.2021	10	3	76	41	86
Net movements in 2022	46	13	119	51	165
Sub-total as at 31.12.2022	56	16	195	92	251
Net movements after 31.12.2022	-54	-16	56	17	2
Subtotal as at 17.02.2023	2	0	251	109	253







Office portfolio at 31.12.2022



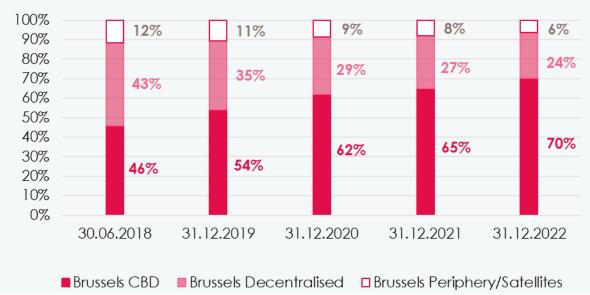


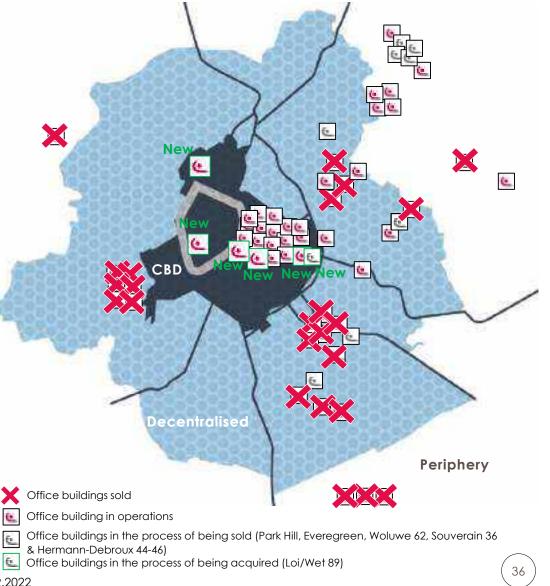
Recentering of the Brussels office portfolio

- Increasing presence in the CBD (thanks to the acquisitions of Trône 100 and Bruxelles Environnement in 2020, Loi 85 and Ligne 13 in 2019, Arts 27 in 2018)
- Decreasing presence in the decentralised districts (thanks to the sale of Souverain 24, Colonel Bourg 105 and 122, Woluwe 102, Souverain 23/25, Corner, Serenitas, Moulin à Papier, Paepsem Business Park, Omega Court and Souverain 280) and in the periphery /satellites region (thanks to the sale of the 3 WOP buildings, Chaussée de Louvain 325 and West-End Office Park) totalling approx. 200 million EUR

BREAKDOWN BY DISTRICT

(based on fair value - incl. development projects & assets held for sale)





Future disposal of an office building



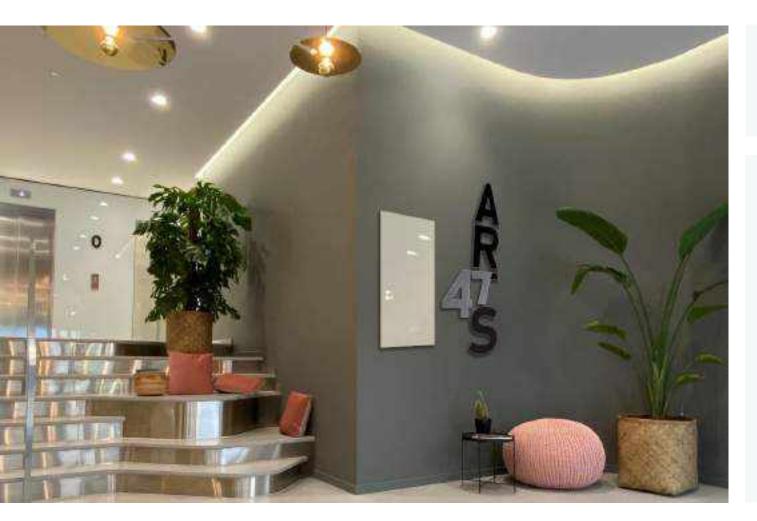
Decentralised area of Brussels

Future disposal of the Everegreen office building

Surface	> 16,000 m²
Divestment	~ 23 million EUR
Signing	Q1 2022 (done)
Closing	Q4 2023
Impact on occupancy rate of Office segment	-0.2% at 31.12.2022
Impact on overall occupancy rate	-0.0% at 31.12.2022

Completion of the renovation of an office building





Brussels CBD

Renovation of the Arts/Kunst 47-49 office building

Surface ~ 7,300 m² Budget Delivery Occupancy rate Impact on occupancy rate of Office segment Impact on overall occupancy rate

~ 7 million EUR Q1 2022 (done) 88% at 31.12.2022 -0.2% at 31.12.2022

-0.0% at 31.12.2022

Future disposal of three office buildings





Decentralised area of Brussels

Future disposal of Woluwe 62 / Herrmann-Debroux 44-46 / Souverain/Vorst 36

Surface	~ 21,300 m²
Divestment	~ 52 million EUR
Signing	Q4 2022 (done)
Closing	Q1 2024 / Q4 2023 / Q4 2024
Impact on occupancy rate of Office segment	-0.1% at 31.12.2022
Impact on overall occupancy rate	+0.1% at 31.12.2022

Disposal of an office building





Decentralised area of Brussels

Disposal of the Colonel Bourg 122 office building

Surface Divestment Signing Closing > 4,000 m²
> 4 million EUR
Q3 2020
Q3 2022 (done)

Divestment of an office building





Divestment area of Brussels

Divestment of the Omega Court office building

Surface~ 16,500 m²Divestment~ 28 million EURSigning & ClosingQ3 2022 (done)Impact on occupancy
rate of Office segment+0.4% at 31.12.2022Impact on overall
occupancy rate+0.2% at 31.12.2022

Future acquisition of an office building





Brussels' CBD

Optimisation of a future redevelopment: towards a new sustainability flagship*

Step 1: Loi/Wet 85	Acquired Q2 2019 ~ 6 million EUR
Step 2: Loi/Wet 89	Signing Q4 2022 (done) Closing Q2 2023 ~ 7 million EUR
BREEAM certification	Outstanding (target)
CO ₂ certification	Neutral (target)
Soft mobility certification	Well Platinum (target)

* thanks to the future acquisition of the Loi/Wet 89 and the joint project with the Loi/Wet 85

Disposal of three office buildings





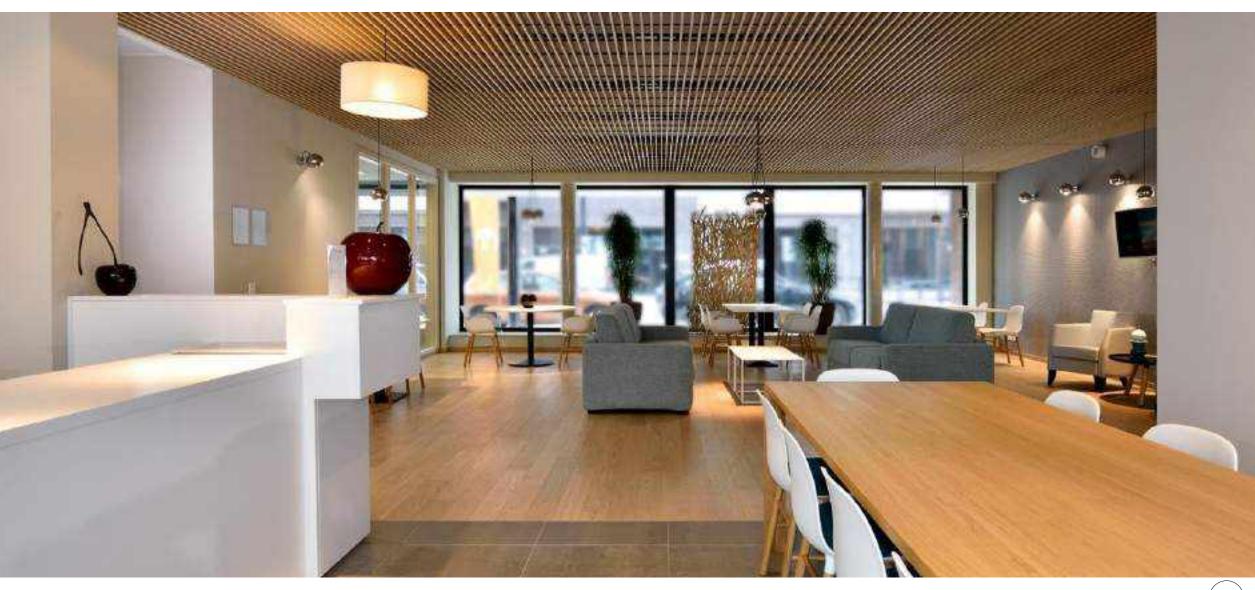
Brussels periphery/decentralised area Tournai/Doornik (BE)

Disposal of the West-End Office Park & Souverain/Vorst 280, Maire 19

~ 20,600 m²
~ 43 million EUR
Q4 2022 (done)
-0.1% at 31.12.2022
+0.1% at 31.12.2022

Financial results





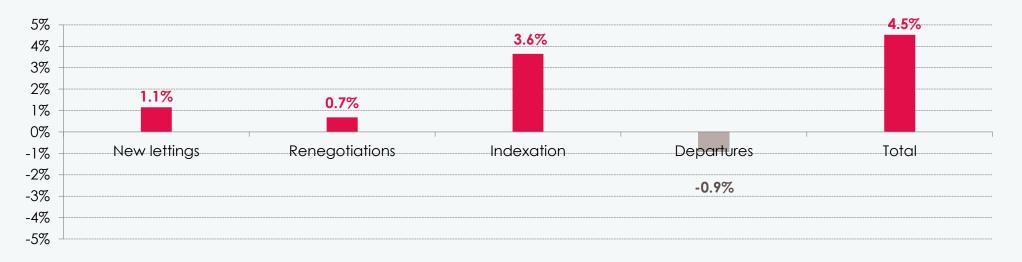


Positive like-for-like rental growth

LIKE-FOR-LIKE RENTAL GROWTH BREAKDOWN BY SEGMENT

	Gross rental revenues (x 1,000,000 EUR) 31.12.2022	Gross rental revenues (x 1,000,000 EUR) 31.12.2021	Growth	Like-for-like Growth
Healthcare real estate	215	185	+16.3%	+4.1%
Offices	75	77	-2.5%	+6.2%
Property of distribution networks	35	37	-5.4%	+3.5%
Total	326	299	+8.8%	+4.5%

BREAKDOWN BY TRANSACTION TYPE OF LIKE-FOR-LIKE RENTAL GROWTH since 31.12.2021





Net result from core activities – group share



higher than outlook¹ and 5% above prior year

NET RESULT FROM CORE ACTIVITIES – GROUP SHARE (EPRA EARNINGS)

6.95 EUR/share

higher than outlook¹ and includes effects of divestments and capital increases totalling 0.85 EUR/share

> NET RESULT FROM CORE ACTIVITIES – GROUP SHARE (EPRA EPS)

	(x 1,000,000 EUR)		
	31.12.2022	31.12.2021	
Rents (gross rental revenues)	326	299	
Rent-free periods, concessions and termination indemnities	-8	-7	
Writedowns on trade receivables	-1	-	
Net rental revenues	316	292	
Writeback of lease payments sold and discounted	6	7	
Operating charges	-65	-58	
Operating result before result on portfolio	257	241	
Financial result	-23	-17	
Share in the result of associates and joint-ventures	3	3	
Taxes	-11	-11	
Minority interests	-3	-5	
Net result from core activities – group share	222	212	
Number of shares entitled to share in the result	32,000,642	29,655,292	
Net result from core activities – group share per share	6.95	7.15	

Notes: ¹ This outlook was set under the assumptions disclosed in section 11 and 14 of the press release of 24.02.2022 and confirmed in section 11 of the press release of 28.10.2022.



Net result – group share

483 million EUR

NET RESULT – GROUP SHARE

15.09 EUR/share

NET RESULT – GROUP SHARE (PER SHARE)

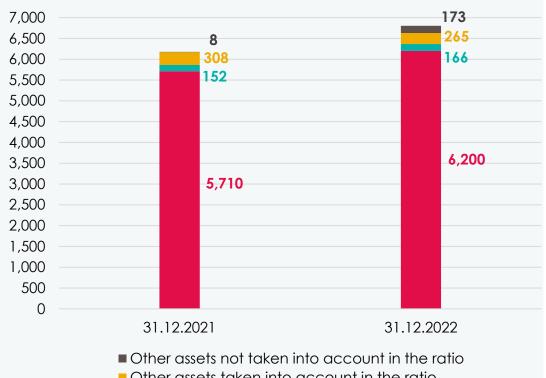
	(x 1,000,000 EUR)		
	31.12.2022	31.12.2021	
Net result from core activities – group share	222	212	
Result on financial instruments – group share	217	41	
Result on the portfolio – group share	44	7	
Net result – group share ¹	483	260	
Number of shares entitled to share in the result	32,000,642	29,655,292	
Net result – group share per share ²	15.09	8.78	

Notes: ¹ This growth is due to the increase in the net result from core activities – group share as well as the changes in the fair value of investment properties and hedging instruments - non-cash items - between 2021 and 2022. ² The net result - group share at 31.12.2022 takes into account the issues of shares in 2021 and 2022.



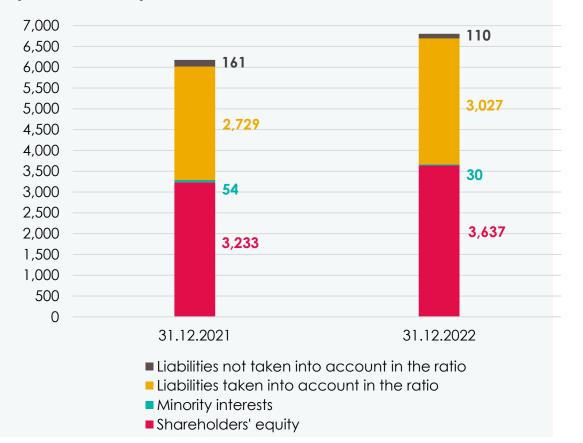
Balance sheet ~ 6.8 billion EUR

BREAKDOWN OF ASSETS (x 1,000,000 EUR)



Other assets not taken into account in the ratio
 Other assets taken into account in the ratio
 Finance lease receivables
 Investment properties & assets held for sale

BREAKDOWN OF EQUITY AND LIABILITIES (x 1,000,000 EUR)





Debt-to-assets ratio waterfall 2022



Notes: ¹ The item 'Capital increases' includes contributions in kind (-0.9%) and optional dividend (-0.8%).



EPRA Net Asset Value metrics

As at 31.12.2022 (x 1,000,000 EUR)	IFRS NAV	EPRA NRV	EPRA NTA	EPRA NDV
IFRS Equity attributable to shareholders	3,637	3,637	3,637	3,637
Include / Exclude*:				
i) Hybrid instruments		0	0	0
Diluted NAV		3,637	3,637	3,637
Include*:				
ii.a) Revaluation of IP (if IAS 40 cost option is used)		0	0	0
ii.b) Revaluation of IPUC (if IAS 40 cost option is used)		0	0	0
ii.c) Revaluation of other non-current investments		0	0	0
iii) Revaluation of tenant leases held as finance leases		17	17	17
iv) Revaluation of trading properties		0	0	0
Diluted NAV at Fair Value		3,654	3,654	3,654
Exclude*:				
v) Deferred tax in relation to fair value gains of IP		56	56	0
vi) Fair value of financial instruments		-171	-171	0
vii) Goodwill as a result of deferred tax		-21	-21	-21
viii.a) Goodwill as per the IFRS balance sheet		0	-6	-6
viii.b) Intangibles as per the IFRS balance sheet		0	-2	0
Include*:				
ix) Fair value of fixed interest rate debt		0	0	245
x) Revaluation of intangibles to fair value		0	0	0
xi) Real estate transfer tax		292	0	0
NAV	3,637	3,810	3,509	3,872
Denominator for NAV	32,846,154	32,846,154	32,846,154	32,846,154
NAV per share (in EUR)	110.74	115.99	106.83	117.88
As at 31.12.2021	IFRS NAV	EPRA NRV	EPRA NTA	EPRA NDV
NAV per share (in EUR)	102.13	114.82	106.35	103.49

Financial resources

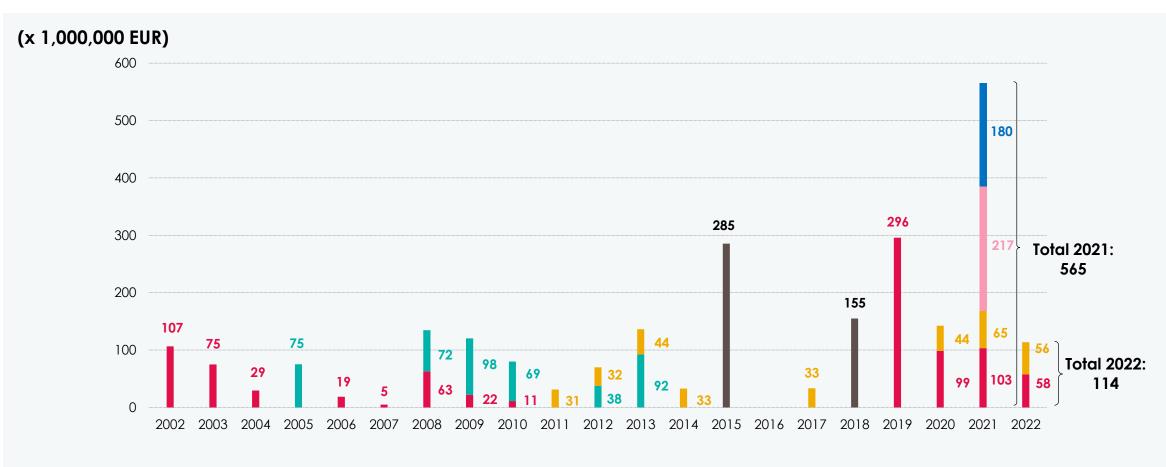






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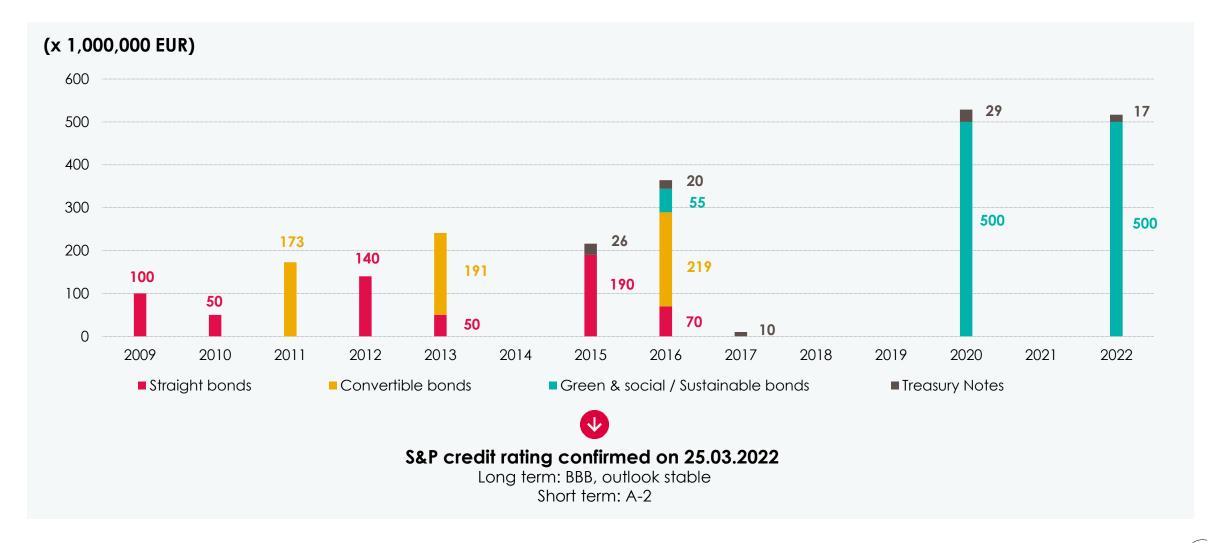
Recurring access to capital markets: equity



Contributions in kind Sale of treasury shares Optional dividend Rights issue Conversion of convertible bonds Accelerated bookbuilding



Recurring access to capital markets: bonds



Financing activity in 2022



Q1 2022

- 10.01.2022: Extension of a credit line of 25 million EUR for 1 additional year to bring its maturity to 2026
- 17.01.2022: Issue of a 6-year public benchmark sustainable bond for a total amount of 500 million EUR at 1%
- 11.02.2022: Extension of a credit line of 100 million EUR for 1 additional year to bring its maturity to 2027

Q2 2022

- 03.05.2022: New bilateral credit line of 30 million EUR for 8 years
- 16.05.2022: Issue of commercial paper totalling 17 million EUR for 7 years
- 19.05.2022: New sustainability-linked syndicated credit line of 315 million EUR for 5 years with two potential extensions for 1 year and one increase option to the amount of 50 million EUR
- 29.06.2022: Early refinancing of a credit line (now sustainability-linked) of 50 million EUR maturing in August 2022 to bring its maturity to 2027

Q3 2022

- 29.07.2022: Refinancing of a credit line (now sustainability-linked) of
 62 million EUR maturing in July 2022 to bring its maturity to 2029
- 30.09.2022: New bilateral credit line of 14 million EUR for 9 years

Q4 2022

- 13.10.2022: New bilateral credit line of 45 million EUR for 5 years
- 27.10.2022: New bilateral sustanability-linked credit line of 40 million EUR for 7 years
- 22.11.2022 : Extension of a credit line of 25 million EUR for 1 additional year to bring its maturity to 2033
- 6.12.2022 : Extension of a credit line of 50 million EUR for 1 additional year to bring its maturity to 2027
- 27.12.2022: Early refinancing of a credit line of 40 million EUR maturing in February 2023 to bring its maturity to 2028

Q1 2023

 30.01.2023: Early refinancing of a credit line of 90 million EUR maturing in 2023 to bring its maturity to 2030

The credit spreads on these instruments are comparable to those of previous financial years.

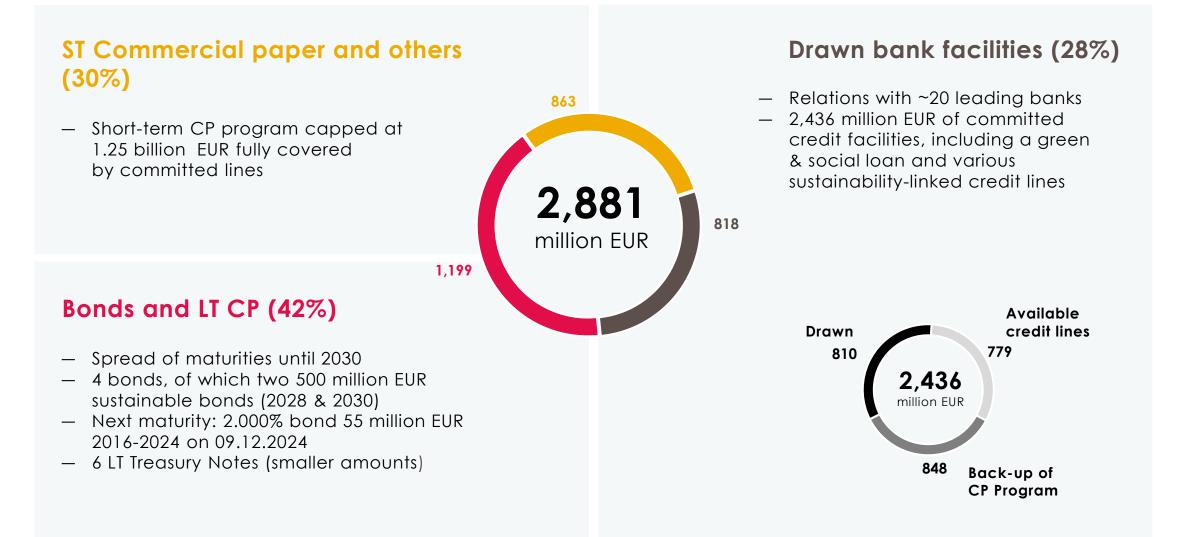


ESG: 2.5 billion EUR in sustainable financing



Drawn debt breakdown as of 31.12.2022

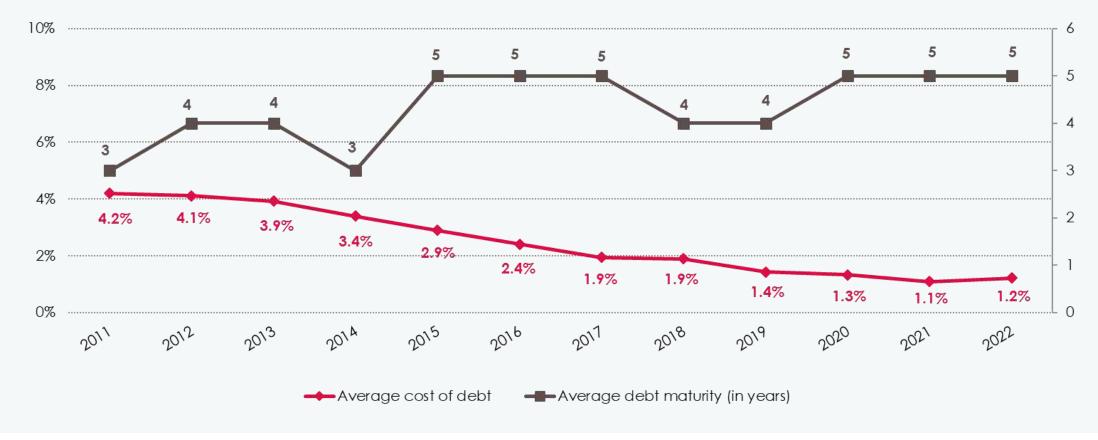






Solid debt metrics

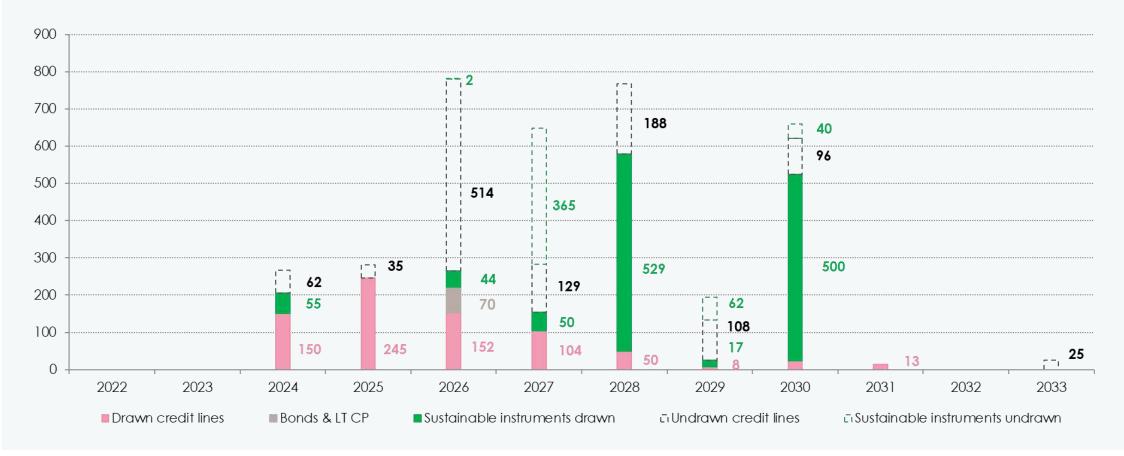
AVERAGE COST OF DEBT (LHS) AND DEBT MATURITY (RHS)¹





Well-spread debt maturities: no maturity left in 2023

DEBT MATURITIES (x 1,000,000 EUR)¹

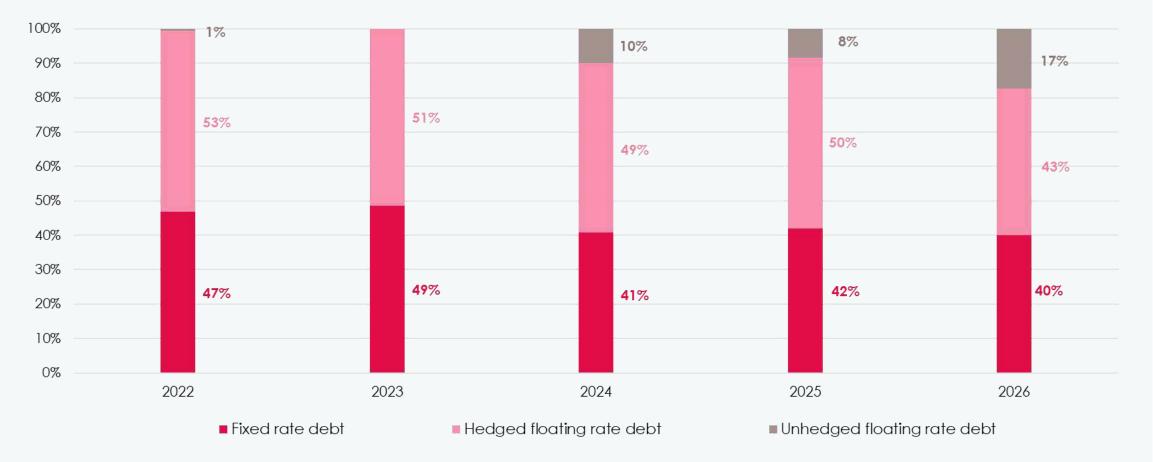


Notes: ¹ Situation 31.12.2022, taking into account the refinancing in January 2023 of a 90 million EUR credit line that was due to mature during the year (to bring its maturity to 2030).



Hedging ratio ~ 90% (or more) until 2025

SHARE OF EXPECTED FIXED, HEDGED AND UNHEDGED DEBT



Investment budget & 2023 outlook

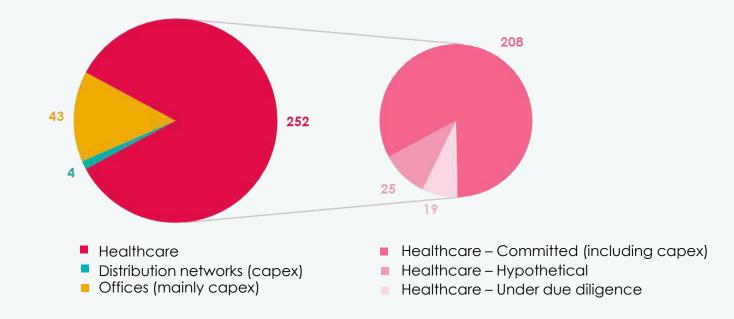




Breakdown of 2023 investment budget¹



Investments of 300 million EUR (gross)



Divestments of 300 million EUR

of which approx. 85 million EUR already signed

→ Net Investment nil, neutral on debt-to-assets ratio

Notes: ¹ This is set under the assumptions disclosed in section 11 and 14 of the press release of 17.02.2023.



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Portfolio outlook¹ ~ 6.4 billion EUR



Notes: ¹ This is set under the assumptions disclosed in section 11 and 14 of the press release of 17.02.2023.

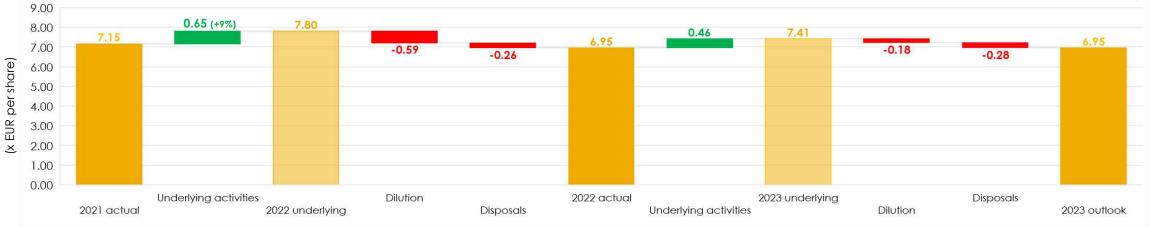
2023 outlook¹



2023 NET RESULT FROM CORE2023 GROSS DIVIDEND,ACTIVITIES (EPRA EARNINGS)PAYABLE IN 2024	6.95 EUR/share	6.20 EUR/share
		·

	2023 outlook	2022 actual
Number of shares entitled to share in the result of the period	32,846,154	32,000,642
Rental income, net of rental-related expenses	333	316
Net result from core activities – group share per share (in EUR)	6.95 ²	6.95
Gross dividend per share (in EUR)	6.20	6.20
Pay-out ratio	~ 89%	~ 89%
Debt-to-assets ratio	~ 45.6%	45.6%

Notes: ¹ This outlook is set under the assumptions disclosed in section 11 and 14 of the press release of 17.02.2023. ²Taking into account the prorata temporis dilutive effects of the capital increases carried out in 2022 (approx. 0.18 EUR per share) and the disposals carried out in 2022 and budgeted in 2023 (approx. 0.28 EUR per share).



Roadshow presentation – 31.12.2022

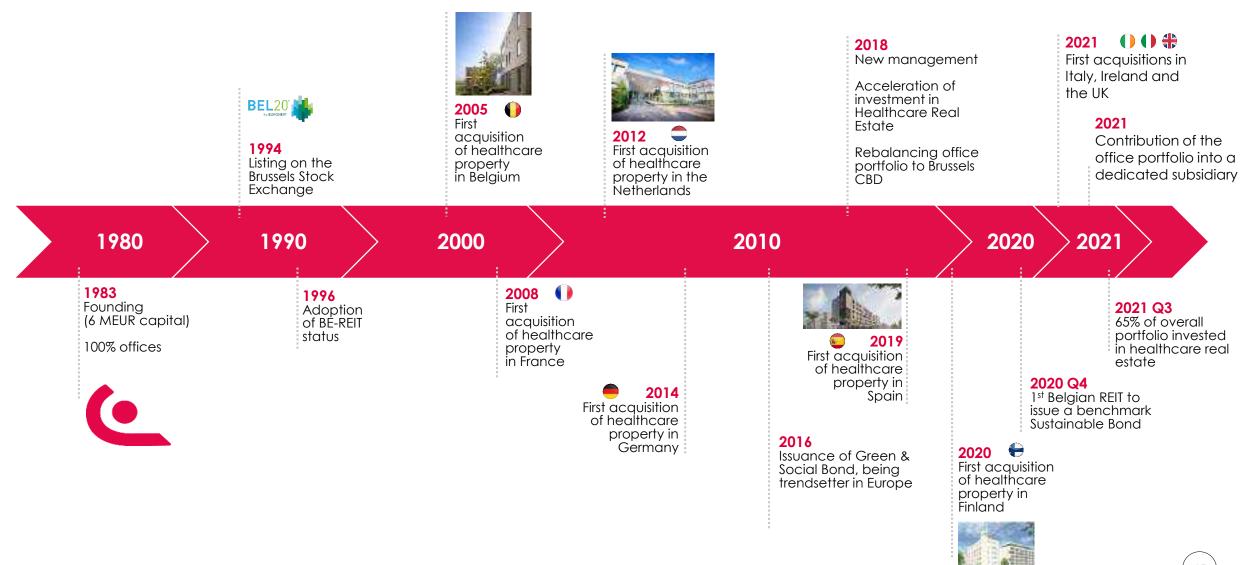
Appendices





Almost 40 years of experience





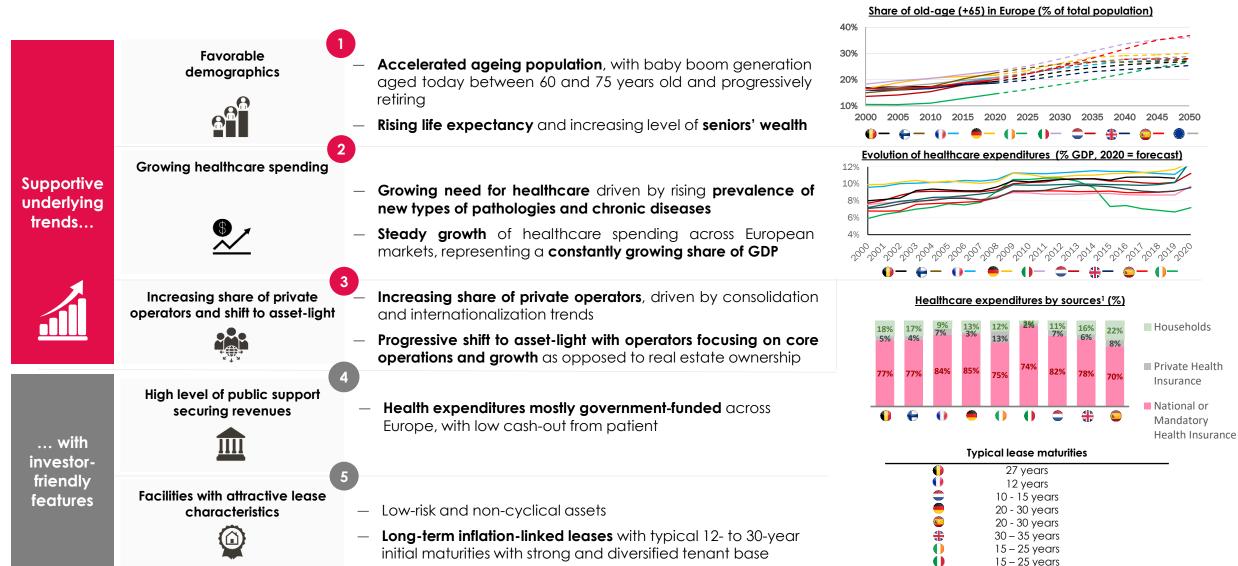
Attractiveness for stakeholders



1	Attractive real estate portfolio	 Leading European healthcare real estate player with demographics underpinning long-term demand Brussels office portfolio with increasing CBD focus
2 🖉	Resilient and diversified income profile	 70% of portfolio from Healthcare properties where demand is driven by need more than desire Diversified base of operators, with largest tenant at ~15% of total contractual rents Quality tenants in Office (22% of portfolio), including state entities representing 30% of Office rents
3 7	Solid financial profile with long indexed leases with diversified tenant base	 Inflation-linked leases with strong and diversified tenant base Overall WALT of 13 years, 15 years in healthcare Overall occupancy of 98.7%, 99.9% in healthcare
4 e	Strong credit profile	 Low debt to assets ratio of 45.6% and EBITDA ICR >4x over medium term Unsecured financing portfolio (<1% secured debt ratio) Investment grade rating from S&P since 2001, currently BBB with stable outlook (since 2015)
Cofinimmo 5	Proven access to capital markets and liquidity	 Smooth maturity profile and diversified funding base Proven and efficient access to capital markets Adequate liquidity with ratio of sources to uses >1.2x
6	Track record of profitable growth	 LFL rental income growth of 4.5% in Q4 2022 (vs Q4 2021) and high operating margin of 81.0% Pipeline to increase exposure to resilient healthcare sector over time whilst adding new operators Capital recycling from disposals in pipeline and acquisitions
7	Ambitious ESG strategy as pillar for future growth	 ESG being a key pillar of Cofinimmo's strategy fully embedded in all aspects of the business 1st European REIT to issue Green and Social Bond in 2016 and 1st Belgian REIT for a benchmark Sustainable Bond in 2020 Recognition as an ESG leader highlighted by very robust Sustainalytics and MSCI ESG ratings
8	Conservative Belgian REIT regime regulation	 Restrictions on ability to increase leverage: maximum 65% debt to assets ratio Minimum tenant diversification requirements: maximum 20% exposure to one tenant Quarterly independent real estate appraisals

Increasing demand for healthcare real estate





67)

15 - 20 years



ESG - Benchmarks & awards (1)

Scores	Latest rating	Initial rating		Evolution	
EPRA SBPR GOLD	2022 Gold Award for the transparency and the quality of the group's communication towards its shareholders and stakeholders	Gold 2012	Gold 2020	Gold 2021	Gold 2022
G R E S B [®] Real estate	2022 Green Star with a score of 70% (with peer average being 67%)	45% 2014	67% 2020	70% 2021	70% 2022
	2022 B (on a scale from A to D-)	c 2013	B 2020	B 2021	B 2022
sustainalytics a Morningstar company RATED	2022 12.0 (Low risk)	15.1 2019	14.9 2020	12.6 2021	12.0 2022



ESG - Benchmarks & awards (2)

Scores	Latest rating	Initial rating		Evolution	
MSCI ESG RATINGS	2022 AA ¹ (on a scale going from CCC to AAA)	BBB 2013	A 2020	AA 2021	2022
Corporate ESG Performance ISS ESGI>	2022 Prime with a score of C (on a scale going from D- to A+)	D 2013	c 2020	c 2021	C 2022
S&P Global	202249 (vs. 30 average real estate sector)	22 2019	44 2020	49 2021	49 2022
MOODY'S ESG Solutions	2022 56% (Robust) Environment: 58%, Social: 50%, Governance: 64% (i.e. above sector's average rating)	58% 2019	59% 2020	58% 2021	56% 2022

Notes: 1. Disclaimer statement – The use by Cofinimmo of any MSCI ESG RESEARCH LLC or its affiliates ("MSCI") data, and the use of MSCI logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement, recommendation, or promotion of Cofinimmo by MSCI. MSCI services and data are the property of MSCI or its information providers, and are provided 'as-is' and without warranty. MSCI names and logos are trademarks or service marks of MSCI.



ESG - Benchmarks & awards (3)

Scores	Latest rating	Initial rating		Evolution	
standard ethics	2020 EE+ (Very strong) (on a scale going from F to EEE) SE Belgian Index & SE Best in Class Index	EE+ 2015	EE+ 2018	EE+ 2019	EE+ 2020
SOLACTIVE Solicies Excess Corporate Sociel Responsibility lines	2022 Solactive Europe Corporate Social Responsibility Index (based on Moody's)	EU Excel. 2018	EU Excel. 2020	EU Excel. 2021	EU CSR Index ¹ 2022
BREEAM® HOE	2022 BREEAM or HQE - Good to Excellent (12 sites) ² BREEAM In-Use - Good to Very Good (9 sites) ²	1 site 2010	7 sites 2020	15 sites 2021	21 sites 2022
	2022 Gold (1 site) (on a scale going from Certified to Platinum 100)	1 site 2022	2020	2021	1 site 2022

Notes: ¹ The Ethibel Sustainability Indices are now property of the index developer Solactive but rely on the same methodology. ² The number of buildings that have obtained BREEAM or BREEAM-equivalent certification at one time or another amounts to 34.



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ESG - Benchmarks & awards (4)

Scores	Latest rating	Initial rating		Evolution	
	2021 0.75 GDI rating (ranking 3rd place in Belgium)	18th 2018 ¹	0.86 2019	0.81 2020	0.75 2021
EQUILE APP MAKE A DIFFERENCE AND A RETURN	2021 Equileap 55% (ranking Top 500 on a total of 4,000 companies assessed)	58% 2019	58% 2019	53% 2020	55% 2021
INVESTORS IN PE⊖PLE [™] We invest in people Gold	2022 Gold (on a scale going from Standard to Gold)	Stand. 2012	Gold 2020	Gold 2021	Gold 2022
	2022 Gold (on a scale going from Bronze to Gold)	Gold 2022	2020	2021	Gold 2022

Notes: ¹ No GDI rating available for 2018, on the worlwide ranking (out of 600 companies).



ESG - Benchmarks & awards (4)

Scores	Latest rating	Initial rating	Evolution
EMPOWERING SUSTAINABLE GROWTH	2023 Top SBTi 1.5°C ESG Bond issuer (by Euronext)	N/A 2023	
BEL ESG	2023 Bel ESG Index member	N/A 2023	

Belgium Q2 2022: greenfield project & standing asset



Grimbergen and Mont-de-L'Enclus

Construction of a nursing and care home (Grimb.) and acquisition of a nursing care home (Mont)

	Villa Batavia (Grimbergen)	La Colline (Mont-de-L'Enclus)
Surface	~ 5,600 m²	~ 6,000 m ²
Budget	\sim 19 million EUR	~ 5 million EUR
No. of units	82 beds	70 beds + 5 assisted-living units
Operator	Orelia Zorg SA/NV	Orelia Zorg SA/NV
Lease	27 years – NNN	27 years – NNN
Yield	<4.5%	>4.5%
Delivery	Q1 2023 (done)	

Belgium Q3 2022: renovation and extension of a standing asset



Marche-en-Famenne

Renovation and extension of the nursing and care home Douce Quiétude

Surface	~ 7,600 m²
Budget	~ 8 million EUR
No. of beds	~ 120
Operator	Armonea
Lease	20 years – NN
Expected delivery	Q4 2024
Yield	> 4.5%



Belgium Q3 2022: project completion





Leuven

Extension of a nursing and care home

Surface~ 6,500 m²Budget~ 16 million EURNo. of beds~ 90OperatorVZW Home VogelzangLeaseFinance lease – 27 years – NNNEnergy Label30% lower than benchmark

Belgium Q4 2022: standing asset





Rocourt

Acquisition of a nursing and care home

Surface	~ 10,000 m²
Investment	~ 34 million EUR
No. of beds	~ 159
Operator	Care-Ion
Lease	27 years – NNN
Yield	~ 4.5%

France Q1 2022: standing asset



Le Havre (Normandy)

Acquisition of a nursing and care home

Surface Investment No. of units Operator ~ 6,300 m² ~ 27 million EUR 111 beds + 15 day-care units DomusVi 12 years – NN



France Q2 2022: project completion





Revin (French Ardennes)

Construction of an aftercare and rehabilitation clinic

Surface Investment No. of units Operator Lease ~ 5,600 m² ~ 17 million EUR 81 beds + 10 day-care units Orpea Group nearly 12 years – NN

Netherlands Q1 2022: standing asset



Velp (Gelderland)

Acquisition of a nursing and care complex

Surface Investment No. of beds Operator Lease Yield Energy label ~ 2,600 m² ~ 8 million EUR 62 Stichting Siza 15 years – NN ~ 5% A+++



Netherlands Q2 2022: greenfield project



Hoogerheide (North Brabant)

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Yield Energy label Expected delivery ~ 7,400 m² ~ 26 million EUR 138 Stichting tanteLouise 20 years – NN ~ 5% A Q1 2024

Netherlands Q2 2022: project completion



Acquisition of a rehabilitation clinic and a nursing and care home to be redeveloped

urface
nvestment
lo. of beds
Dperator
ease
ield
nergy label

~ 9,500 m² ~ 23 million EUR 136 Fundis Group 25 years – NN ~ 6% A++

81

Netherlands Q3 2022: standing asset





Vlaardingen

Acquisition of a medical office building

Surface Investment Operator Lease Yield Energy label ~ 1,300 m² ~ 5 million EUR Various healthcare providers > 13 years (average) – NN ~ 5.5% A+++

Netherlands Q4 2022: standing asset





Twello

Acquisition of a nursing and care home

Surface Investment No. of units Last renovation Operator Lease Yield

Energy label

~ 2,500 m² ~ 11 million EUR 24 care studios and a sheltered and communal living unit 2016 Martha Flora 20 years – NN ~ 5%

A++

Germany Q1 2022: standing assets





Essenheim, Bruchmühlbach-Miesau

Acquisition of 3 nursing and care homes

Surface Investment No. of beds Operators Lease Yield Signing Closing ~ 14,000 m²
~ 39 million EUR
302
The Alloheim group / Orpea
16 years (average)
- 'Dach und Fach'
~ 5%
Q4 2021
Q1 2022 (done)

Germany Q1 2022 : project completion





Leipzig

Acquisition of a nursing and care home under construction

Surface Budget No. of beds Operator Lease Yield Signing Closing ~ 7,200 m² ~ 19 million EUR 132 AZURIT Group 25 years – 'Dach und Fach' ~ 4.5% Q2 2021 Q1 2022 (done)

Germany Q3 2022 : standing asset





Jülich, North Rhine-Westphalia

Acquisition of a nursing and care home

Surface Investment No. of beds Operator Lease Yield ~ 5,900 m² ~ 18 million EUR 80 Schönes Leben Gruppe 25 years – NN ~ 4.50%

Germany Q3 2022 : standing assets



Schleswig-Holstein and North Rhine-Westphalia Acquisition of 2 care sites

Surface Investment No. of units

Operator Lease Yield Signing Closing ~ 14,700 m² ~ 23 million EUR 143 beds + 95 assisted-living units Korian 15 years – NN ~ 4.5% Q2 2022 Q3 2022 (done)

Germany Q4 2020: Pipeline of greenfield projects 2022 – 2024



North Rhine-Westphalia

Development of 9 innovative healthcare sites (of which 1 already delivered in Q3 2022) + Exclusive partnership with a local and experienced design and project management office

~ 270 million EUR
~ 1,200 (remaining: 1,100)
Schönes Leben Gruppe
25 years – Improved NN
~ 4.5%
60% lower than benchmark
2023 – 2024 (1 delivery done in Q3 2022)

Germany Q4 2022 : standing assets





Nursing and care home Haus Osterfeld – Pforzheim



Nursing and care home Parkhöhe – Lindenfels



Nursing and care home Alpheide – Nienburg



Nursing and care home Hirschhalde – Bad Dürrheim

Lower Saxony, Baden-Württemberg and Hessen Acquisition of 4 nursing and care homes (of which one acquired in Q3)

Surface	
Investment	
No. of units	
Operator	
Lease	
Yield	

~ 31,000 m² ~ 61 million EUR 547 Novent, Korian and InCura 14 years (average) – NN ~ 5 %

Spain Q1 2022: greenfield project



Oviedo (Asturias)

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Certification Expected delivery ~ 6,500 m² ~ 12 million EUR 144 Amavir 25 years – NN А **BREEAM Excellent** Q3 2024



Spain Q1 2022: project completion





Sarriguren (Navarra)

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Signing Closing ~ 8,500 m² ~ 13 million EUR 167 Amavir 25 years – NN B Q3 2021 Q1 2022 (done)

Spain Q1 2022: greenfield project





Elche (Valencia)

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Expected delivery ~ 6,000 m² ~ 8 million EUR ~ 150 Grupo Casaverde 25 years – NNN A Q1 2024

Spain Q1 2022: greenfield project





Castellón de la Plana (Valencia)

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Certification Expected delivery > 5,900 m²
~ 12 million EUR
136
Solimar (Vivalto Group)
25 years – NNN
A
BREEAM Excellent
Q3 2024

Spain Q1 2022: project completion





Cartagena (Murcia)

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Certification Signing Closing ~ 7,500 m² ~ 13 million EUR 180 CLECE Vitam 25 years – NN BREEAM Excellent Q3 2019 Q1 2022 (done)

Spain Q2 2022: greenfield project





Córdoba (Andalusia)

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Certification Expected delivery ~ 7,300 m² ~ 15 million EUR 162 Amavir 25 years – NN A BREEAM Excellent Q4 2024

Spain Q2 2022: project completion



Lérida (Catalonia)

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Certification Signing Closing ~ 6,000 m² ~ 14 million EUR ~150 Clece Vitam 25 years – NN BREEAM Excellent Q3 2020 Q2 2022 (done)



Spain Q2 2022: greenfield project





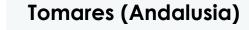
Murcia (Murcia)

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Certification Expected delivery ~ 6,700 m² ~ 14 million EUR ~150 CLECE 25 years – NN A BREEAM Excellent Q2 2024

Spain Q2 2022: greenfield project





Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Certification Expected delivery ~ 8,400 m² ~ 13 million EUR ~180 Grupo Reifs 30 years – NNN A BREEAM Excellent Q3 2024

Spain Q3 2022: project completion





El Puerto de Santa María (Andalusia)

Redesign of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Signing Closing ~ 9,800 m² ~ 10 million EUR 180 Avita 20 years – NNN A Q3 2020 Q3 2022 (done)

Spain Q3 2022: greenfield projects



Ourense (Galice), Santa Cruz de Tenerife (Canary Islands) Construction of two nursing and care homes

Surface Budget No. of beds Operator Lease Energy label Certification Expected delivery ~ 10,900 m² ~ 23 million EUR 240 DomusVi 20 years – NN A BREEAM Excellent Q3 2024 and Q2 2025

Spain Q4 2022: standing asset





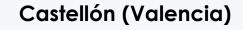
Legazpi (Madrid)

Acquisition of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Signing Closing ~ 4,300 m² ~ 12 million EUR 113 Emera España 12 years – NNN A Q3 2022 Q4 2022 (done)

Spain Q4 2022: project completion





Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Signing Closing ~ 4,100 m² ~ 9 million EUR 103 Clece 25 years – NN Breeam Excellent Q3 2020 Q4 2022 (done)



Spain Q4 2022: greenfield project



Granada (Andalusia)

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Certification Expected delivery ~ 9,100 m² ~ 12 million EUR 180 Grupo Reifs 30 years – NNN A BREEAM Excellent Q4 2024

Spain: Q4 2022: standing asset





Vallecas (Madrid)

Acquisition of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Signing Closing ~ 5,800 m² ~ 10 million EUR 138 Amavir 25 years – NN A Q3 2021 Q4 2022 (done)

Finland Q1 2022: project completion





Vantaa

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Signing Closing ~ 2,700 m² ~ 12 million EUR 68 Esperi Care Oy 15 years – NN B Q1 2021 Q1 2022 (done)

Finland Q2 2022: greenfield project



Raisio (Turku)

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Expected delivery ~ 5,000 m² ~ 15 million EUR 98 IkiFit Oy 15 years – NN B (at least) Q3 2023



Finland Q2 2022: project completion





Turku

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Signing Closing ~ 2,500 m² ~ 7 million EUR 43 Ikifit Oy 15 years – NN A Q2 2021 Q2 2022 (done)

Finland Q2 2022: standing assets





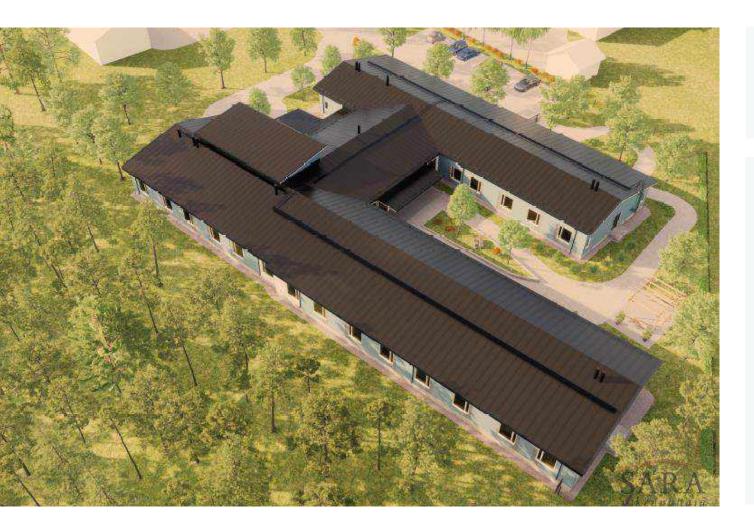
Southern Finland

Acquisition of six healthcare sites

Surface	> 5,000 m ²
Investment	~ 21 million EUR
No. of units	97 beds & places for elderly 66 places for children
Operators	Familiar, Pilke Päiväkodit, Medivida Hoiva, Sefiko and Kepakoti
Lease	> 14 years (average) – NN
Energy label	В

Finland: Q3 2022 : project completion





Ylöjärvi Development of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Signing Closing ~ 1,650 m² ~ 5 million EUR 35 Ikifit Oy 15 years – NN B Q2 2021 Q3 2022 (done)

Finland: Q3 2022: project completion





Turku

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Signing Closing ~ 3,700 m² ~ 15 million EUR 68 beds Nonna Group Oy 20 years – NN B Q3 2021 Q3 2022 (done)

Finland: Q3 2022: project completion





Rovaniemi

Construction of a nursing and care home

Surface Budget No. of units Operator Lease Energy label Signing Closing ~ 2,700 m² ~ 8 million EUR 57 Nonna Group Oy 20 years – NN B Q4 2021 Q3 2022 (done)

Finland: Q4 2022: greenfield project





Rovaniemi

Extension to an existing operational nursing and care home

Surface Budget No. of units Operator Lease Energy label Signing Expected closing ~ 3,500 m² ~ 9 million EUR 56 Nonna Group Oy 20 years – NN A Q4 2022 Q2 2024

Finland: Q1 2023: project completion – phase I



Kuopio

Construction of a nursing and care home

Surface Budget No. of beds Operator Lease Energy label Delivery phase I ~ 4,200 m² ~ 17 million EUR 75 Nonna Group Oy 20 years – NN A Q1 2023 (done)

Expected delivery phase II Q2 2023





Italy Q3 2022: investment in standing assets



Piedmont

Investment in 2 nursing and care homes through Vestastone 1 Co SA/NV and Acheso Lagune, managed by the fund manager Blue SGR S.p.A

Surface Investment No. of beds Operator Lease Energy label ~ 11,000 m² ~ 22 million EUR 210 iSenior (Colisée group) 12 years – NN A4 (for one of the sites)

Contribution of the office portfolio into a subsidiary





Company structure

Offices

On 29.10.2021, Cofinimmo carried out the contribution of its business unit offices into a wholly-owned subsidiary, named Cofinimmo Offices SA/NV. At that same date, and taking into account the contribution, the subsidiary had a total balance sheet of 1.5 billion EUR, with an equity of 0.8 billion EUR and a debt-to-assets ratio of 44.9%.

This internal transaction was designed to allow future investors to participate, in due time, in the capital of the subsidiary.

Cofinimmo Offices has obtained the status of an institutional regulated real estate company (IRREC). The operation had no effect on the consolidated accounts nor on the dividend proposal.

On 31.12.2022, this subsidiary had a total balance sheet of 1.4 billion EUR, with an equity of 0.9 billion EUR and a debt-to-assets ratio of approx. 37%.

Update on Brussels office market

Market Statistics

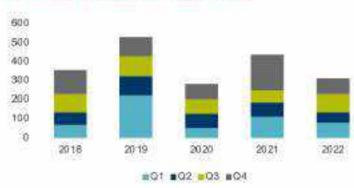
SUBMARKET	STOCK (SQ M)	AVAILABILITY (SQ M)	VACANCY RATE	PRIME RENT (Coq miyear)	PRIME YIELD
Leopold	3,399,405	151,909	4.47%	€340	4.10%
Centre	2,500,975	105,093	4.20%	6270	4.25%
North	1,659,263	75,477	4.65%	€250	5.00%
Louise	875,282	41,132	4.70%	6275	4.35%
Midi	602,844	20,433	3, 39%	€195	5.10%
Decentralised	2,572,292	295,088	11.47%	6200	6.50%
Periphery	2,188,096	363,919	17.55%	€175	6.15%
Brussels (Overall)	13,798,157	1,073,051	7.78%	E340	4.10%

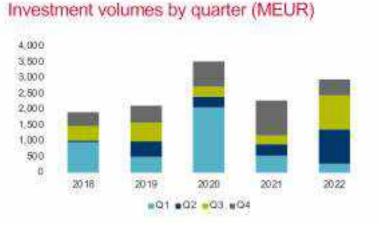
Prime rents should move up again next year

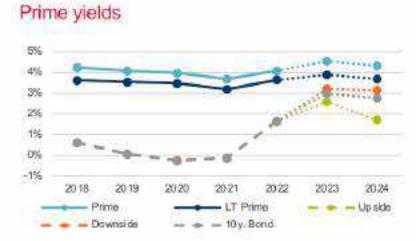
Following a rise in Q3, prime rents in the Leopold district remained stable in the fourth quarter of 2022, at EUR 340/sq m/year. Rents in other districts are also unchanged, ahead of a likely increase next year. Indeed, some projects, such as *The Louise* in the samenamed district, are even demand as much as EUR 300- or more/sq m/year, but it remains to be seen whether these can materialise as a trend, rather than an exception.

The average weighted rent is trending upwards at EUR 185/sq m/year, against EUR 183/sq m/year in 2021, due to the sheer weight of Grade A take-up.











EPRA financial KPI's on 31.12.2022

	31.12.2022	31.12.2021
EPRA Earnings per share (in EUR)	6.95	7.15
EPRA Diluted Earnings per share (in EUR)	6.95	7.15

	31.12.2022	31.12.2021
EPRA Net Initial Yield (NIY)	5.3%	5.2%
EPRA Vacancy Rate	1.4%	1.9%
EPRA Cost ratio (cost of vacancy excluded)	19.5%	19.3%



Breakdown of development projects (1/2)

Project	Type (of works)	Number of beds	Surface area (in m²)	Estimated completion date	Total investment	Total investment as of 31.12.2022	Total investment in 2023	Total investment after 2023
	(after works)			(x 1,000,000 EUR)				
ONGOING DEVELOPMENT PRO	DJECTS							
HEALTHCARE REAL ESTATE								
Belgium								
Genappe	Construction of a nursing & care home	112	6,000	Q4 2024	19	13	1	5
Juprelle	Construction of a nursing & care home	119	7,000	Q3 2023	19	11	7	0
Oudenburg	Construction of a nursing & care home	68	4,500	Q3 2023	11	7	4	0
Marche-en-Famenne	Renovation & extension of a nursing & care home	120	7,600	Q4 2024	8	3	4	1
Grimbergen ¹	Construction of a nursing & care home	82	5,600	Q1 2023	19	18	1	0
France								
Villers-sur-Mer	Construction of a nursing & care home	84	4,800	Q1 2023	14	11	3	0
Fontainebleau	Redevelopment of a nursing & care home	100 ²	6,500	Q4 2023	17	11	6	0
The Netherlands								
Hilversum	Construction of a care clinic		7,000	Q1 2023	30	29	1	0
Hoogerheide	Construction of a nursing & care home	138	7,400	Q1 2024	26	15	12	0
Spain								
Tarragona (Catalonia)	Construction of a nursing & care home	172	6,800	Q1 2023	15	15	0	0
Palma de Mallorca	Construction of a nursing & care home	157	7,000	Q1 2025	16	9	5	2
(Balearic Islands)								
Alicante (Valencia)	Construction of a nursing & care home	150	7,300	Q2 2024	14	9	5	1
Oviedo (Asturias)	Construction of a nursing & care home	144	6,500	Q3 2024	12	5	6	1
Elche (Valencia)	Construction of a nursing & care home	150	6,000	Q1 2024	8	4	4	1
Castellón de la Plana (Valencia)	Construction of a nursing & care home	136	5,900	Q3 2024	12	5	7	1
Córdoba (Andalusia)	Construction of a nursing & care home	162	7,300	Q4 2024	15	5	7	3
Murcia (Murcia)	Construction of a nursing & care home	150	6,700	Q2 2024	14	10	3	1
Tomares (Andalusia)	Construction of a nursing & care home	180	8,400	Q3 2024	13	3	9	1

Notes: ¹ Project delivered after 31.12.2022 ² Corresponding to 90 beds + 10 day-care units.



Breakdown of development projects (2/2)

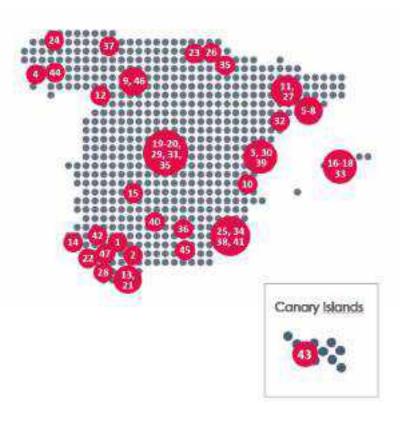
Development project	Type (of works)	Number of beds	Surface area (in m²)	Estimated completion date	Total investment	Total investment as of 31.12.2022	Total investment in 2023	Total investment after 2023
		(after wor	ks)			(x 1,000,00	DO EUR)	
Spain								
Ourense	Construction of a nursing & care home	116	5,200	Q3 2024	23	6	7	10
Tenerife	Construction of a nursing & care home	124	5,700	Q2 2025				
Maracena (Andalousia)	Construction of a nursing & care home	180	9,100	Q4 2024	12	3	6	3
Finland								
Helsinki	Construction of a nursing & care home	83	3,900	Q2 2023	19	17	2	0
Kuopio ¹	Construction of a nursing & care home	75	4,200	Q2 2023	17	15	2	0
Raisio	Construction of a nursing & care home	98	5,000	Q3 2023	15	9	6	0
Rovaniemi	Construction of a nursing & care home	56	3,500	Q2 2024	9	0	6	3
OFFICES								
Belgium								
Montoyer 10 (Brussels)	Redevelopment		6,000	Q1 2024	18	3	14	1
Stationsstraat 110	Renovation		15,000	Q4 2024	33	2	16	15
(Malines/Mechelen)								
Loi/Wet 89	Acquisition of an extension for joint redevelopment with Loi/Wet 85		3.200	Q1 2023	7	0	7	0
SUBTOTAL INVESTMENT PROPERTIES					437	238	152	48
HEALTHCARE REAL ESTATE								
Germany								
North-Rhine-Westphalia	Development of 8 eco-friendly healthcare campuses	1,100	95,000	2023-2024	272	22	71	179
Spain								
Vicálvaro (Madrid)	Construction of a nursing & care home	132	5,500	Q1 2024	11	3	5	3
Jaén (Andalusia)	Construction of a nursing & care home	160	6,700	Q1 2024	10	6	5	0
TOTAL INVESTMENT PROPERTIES, NON	N-CURRENT FINANCIAL ASSETS, FINANCE LEASE RECEIVABLES AND	ASSOCIATES			730	269	232	230

Notes: ¹ First phase of project delivered after 31.12.2022.



Spain: where are we since entry in Sept 2019?

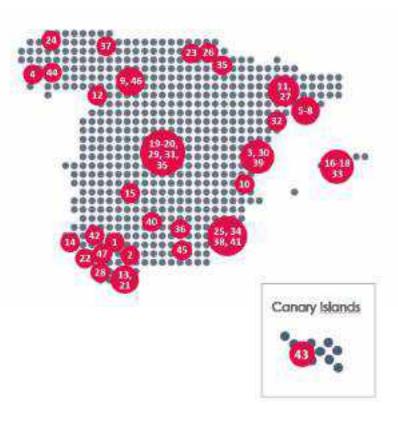
Project	Type (of works)	Total investment (x 1,000,000 EUR)	Investments as of 31.12.2022 (x 1,000,000 EUR)	
Properties in operation				
1. Alcalá de Guadaíra (Andalusia)	Acquisition of a nursing and care home	7	7	
2. Utrera (Andalusia)	Acquisition of a nursing and care home	8	8	
3. Castellón (Valencia)	Acquisition of a nursing and care home	9	9	
4. Vigo (Galicia)	Acquisition of a nursing and care home	8	8	
5. – 15. Lagune/Batipart portfolio (Investment properties)	Acquisition of nursing and care homes	~ 105	~ 105	
16. – 22. Lagune/Batipart portfolio (Finance lease receivables)	Investment in nursing and care homes	~ 45	~ 45	
23. Bilbao (Basque Country)	Acquisition of a nursing and care home	9	9	
24. Oleiros (Galicia)	Construction of a nursing and care home	11	11	
25. Cartagena (Murcia)	Construction of a nursing and care home	13	13	
26. Sarriguren (Navarra)	Construction of a nursing and care home	13	13	
27. Lérida (Catalonia)	Construction of a nursing and care home	14	14	
28. El Puerto de Santa María (Andalusia)	Redesign of a nursing and care home	10	10	
29. Legazpi (Madrid)	Construction of a nursing and care home	12	12	
30. Castellón (Valencia)	Construction of a nursing and care home	9	9	
31. Vallecas (Madrid)	Construction of a nursing and care home	10	10	
Development projects in progress				
32. Tarragona (Catalonia)	Construction of a nursing and care home	15	15	
33. Palma de Mallorca (Balearic Islands)	Construction of a nursing and care home	16	9	
34. Alicante(Valencia)	Construction of a nursing and care home	14	9	
35. Vicálvaro (Madrid)	Construction of a nursing and care home	11	3	
36. Jaén (Andalusia)	Construction of a nursing and care home	10	6	
37. Oviedo (Asturias)	Construction of a nursing and care home	12	5	
38. Elche (Valencia)	Construction of a nursing and care home	8	4	
39. Castellón de la Plana (Valencia)	Construction of a nursing and care home	12	5	
SUB-TOTAL		~ 382	~ 338	





Spain: where are we since entry in Sept 2019?

Project	Type (of works)	Total investment (x 1,000,000 EUR)	Investments as of 31.12.2022 (x 1,000,000 EUR)	
Development projects in progress				
40. Córdoba (Andalusia)	Construction of a nursing and care home	15	5	
41. Murcia (Murcia)	Construction of a nursing and care home	14	10	
42. Tomares (Andalusia)	Construction of a nursing and care home	13	3	
43. Tenerife (Canary Islands)	Construction of a nursing and care home	23	6	
44. Ourense (Galicia)	Construction of a nursing and care home			
45. Maracena (Andalousie)	Construction of a nursing and care home	12	1	
Land reserves				
46. Valladolid (Valladolid)	Acquisition of a plot of land	3	3	
47. Dos Hermanas (Andalusia)	Acquisition of a plot of land	3	3	
TOTAL		~ 465	~ 371	





Major healthcare operators in France

Based on contractual rents of 335.8 million EUR per 31.12.2022

Operator	%
Korian	5.9%
Orpea	1.5%
DomusVi	1.0%
Colisée	0.3%
Other	0.1%
FRANCE	8.8%
Rest of Europe	91.2%
TOTAL	100.0%



Illustrative case for indexation: impact of anniversary date



4.5% LFL rent incl. 3.6% in #1		of which	4.0% lealthcare	of which #3	(1) 4.9% Belgium	#4	
Anniversary date	26 June	Anniversary date	10 June	Anniversary date	13 Dec.	Anniversary date	08 April
GRR 12 months 2021	963(1)	GRR 12 months 2021	763 (1)	GRR 12 months 2021	381 (1)	Acquisition date	08.04.21
Contractual rent 2020	959	Contractual rent 2020	760	Contractual rent 2020	380	GRR 12 months 2021	365 (1)
Indexed May 2021 (0.81%)	967	Indexed May 2021 (0.81%)	766	Indexed Nov 2021 (4.81%)	398	(prorata)	
Monthly as from June 2021	81	Monthly as from June 2021	64	Monthly as from Dec 2021	33	Contractual rent 2021	500
Indexed May 2022 (8.34%)	1,048	Indexed May 2022 (8.34%)	830	Indexed Nov 2022	440	Monthly before April 2022	42
Monthly as from June 2022	87	Monthly as from June 2022	69	(10.63%)		Indexed March 2022	538
Prorata (81 k)	470	Prorata (64 k)	338	Monthly as from Dec 2022	37	(7.68%) Monthly as from April 2022	45
01.01 -> 25.06	520	01.01 -> 09.06		Prorata (33 k) 01.01 -> 12.12	378	Prorata (42 k)	135 Not in LFL
Prorata (87 k) 26.06 -> 31.12	538	Prorata (69 k) 10.06 -> 31.12	463	Prorata (37k)	22	01.01 -> 07.04	
GRR 12 months 2022	1,009(2)	GRR 12 months 2022	802 (2)	13.12 -> 31.12		Prorata (45 k)	393 (2)
LFL GRR	4.7% (2)/(1) -1	LFL GRR	5.0% (2)/(1) -1	GRR 12 months 2022	400 (2)	08.04 -> 31.12	500
			3.0/0 (2)/(1) -1	LFL GRR	5.1% (2)/(1) -1	GRR 12 months 2022	528
(Amounts are in k EUR)						LFL GRR	7.7% (2)/(1) -1

Notes: ¹ See section 6.5 of the press release of 17.02.2023.



Executive committee



Jean-Pierre Hanin CEO & Managing Director (since 09.05.2018)



Jean Kotarakos CFO (since 09.07.2018)

Previous experience: Various financial and management positions previously held:

- Lhoist Group (global leader in lime and dolime): CFO and CEO;
- Etex (construction materials group): CFO then Manager of the Building Performance division

Previous experience:

Various financial and management positions previously held:

- D'leteren Group

 (Listed Belgian leader, automotive market):
 Head of Consolidation
 & Finance Manager
- Aedifica (Healthcare REIT): CFO 2007-2018



Françoise Roels Chief Corporate Affairs & Secretary General (since 2004)

Previous experience:

- Director Corporate
 Governance at
 Belgacom (telecom
 operator)
- Vice President Tax at Euroclear/JP Morgan



Sébastien Berden COO Healthcare (since 01.08.2018)

Joined Cofinimmo in 2004. Occupied various positions:

- Head of Healthcare (since 2011)
- Business Development
 Healthcare
- Investor Relations
 Officer



Yeliz Bicici COO Offices & Real Estate Development (since 01.08.2018)

Joined Cofinimmo in 2008. Occupied various positions:

- Head of Development (since 2014)
- Development
 Manager
- Area Manager
- Property Manager

Roadshow presentation – 31.12.2022



Corporate governance: board of directors



Experience and know-how brought to Cofinimmo by independent directors

Mr Jacques van Rijckevorsel

Chairman of a leading academic hospital in Belgium (Cliniques universitaires Saint-Luc - UCLouvain)

Ms Inès Archer-Toper

Former partner of Edmond de Rothschild Corporate Finance SA, member of the Board of Directors of Gecina

Mr Olivier Chapelle

CEO of listed industrial company Recticel

Mr Xavier de Walque

Member of the Executive Committee and CFO of Cobepa (PE)

Mr Maurice Gauchot

Former President of CBRE France

- Mr Benoit Graulich Managing Partner at Bencis Capital Partners (PE)
- Ms Diana Monissen CEO of Princess Maxima Centre for Children Oncology

Ms Kathleen Van Den Eynde CEO Belgium and Chief Life, Health & Investment Management at Allianz Benelux

Mr Michael Zahn

Former CEO of Deutsche Wohnen (2008 – 2021), Chairman of the Advisory Board of Weisenburger Bau+Verwaltung GmbH and Deputy Chairman of the Supervisory Board of DIC Asset AG

Ms Anneleen Desmyter

Former CEO of Aldea Group, member of the Advisory Board of Groep Christiaens & the Cure Care Network



Shareholder calendar

Event	Date
Publication of the 2022 universal registration document including the annual financial report and the ESG report	06.04.2023 (after market)
Interim report: results as at 31.03.2023	28.04.2023 (before market)
2023 ordinary general meeting	10.05.2023
Payment of the 2022 dividend ¹	
Coupon	No. 38
Ex date ²	15.05.2023
Record date ³	16.05.2023
Dividend payment date	As from 17.05.2023
Half-year financial report: results as at 30.06.2023	28.07.2023 (before market)
Interim report: results as at 30.09.2023	27.10.2023 (before market)
Annual press release: results as at 31.12.2023	23.02.2024 (before market)

Notes: ¹ Subject to approval by the Ordinary General Meeting of 10.05.2023. ² Date from which the stock exchange trading takes place without any entitlement to the future dividend payment. ³ Date on which positions are recorded in order to identify shareholders entitled to the dividend.

Disclaimer



This presentation is directed to financial analysts and institutional investors and is not to be considered as an incentive to invest or as an offer to acquire Cofinimmo shares.

The information herein is extracted from Cofinimmo annual and half-yearly reports and press releases but does not reproduce the whole content of these documents. Only the French annual and half-yearly reports and press releases form legal evidence.

This presentation contains forward-looking statements based on the group's plans, estimates and forecasts, as well as on its reasonable expectations regarding external events and factors. By its nature, the forward-looking statements are subject to risks and uncertainties that may have as a consequence that the results, financial situation, performance and actual figures differ from this information. Given these uncertainty factors, the statements made regarding future developments cannot be guaranteed.

Please consult our press release dated 17.02.2023 for an identification of the Alternative Performances Measures (as defined in the ESMA guidelines) used by Cofinimmo.

Contact



FOR MORE INFORMATION:

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Notes



