

# Activities and results of the third quarter of 2015

#### Financial and operational results at 30.09.2015 :

- 3.3 % increase of gross rental revenues versus 30.09.2014 (-0.5 % on a like-for-like basis), driven by investments in healthcare real estate in the Netherlands and Germany
- Net current result (excluding IAS 39 impact) Group share (EPRA Earnings) : 4.96 EUR per share (5.10 EUR at 30.09.2014)
- Net result Group share : 3.90 EUR per share (-2.92 EUR at 30.09.2014)
- 2.6 % increase of the portfolio value versus 31.12.2014 (-0.3 % on a like-for-like basis)
- Adjusted Net Asset Value (EPRA NNNAV) : 92.29 EUR per share (92.01 EUR at 31.12.2014)
- Debt ratio : 42.4 % (48.1 % at 31.12.2014)

#### Active management of main (re)development projects:

- Almost 45 million EUR of investments (excluding acquisitions) at 30.09.2015, of which 25 million EUR in healthcare assets and 18 million EUR in office buildings
- Delivery of the construction works of a nursing and care home in Koksijde (Belgium)
- Delivery of the renovation works of the Guimard 10-12 office building (Brussels CBD) and letting of 75 % of the space

#### **Continued refinancing activities :**

- Five- and seven-year renewal of three credit lines for a total amount of 152 million EUR
- Renewal of a five-year syndicated loan and increase of its amount to 300 million EUR<sup>1</sup>
- Average cost of debt : 2.9 % (3.4 % at 31.12.2014)
- Average debt maturity : 4.8 years (3.4 years at 31.12.2014)

<sup>&</sup>lt;sup>1</sup> Event occurred after 30.09.2015



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Brussels, embargo until 06.11.2015, 08:00 AM CET

#### 1. Consolidated key figures

#### 1.1. Global information

| (in MEUR)   | 30.09.2015   | 31.12.2014   |
|---|--|--|
| Portfolio of investment properties (in fair value)  | 3,283.1  | 3,199.2  |
| (in KEUR)   | 30.09.2015   | 30.09.2014 <sup>2</sup>                                      |
| Property result   | 153,611  | 157,756  |
| Operating result before result on the portfolio   | 131,537  | 134,376  |
| Financial result (excluding IAS 39 impact)  | -28,039  | -39,203  |
| IAS 39 impact   | -12,129  | -120,134   |
| Net current result - Group share  | 84,428   | -28,294  |
| Result on the portfolio - Group share   | -8,165   | -24,203  |
| Net result - Group share  | 76,262   | -52,497  |
|   | -, -   | <i>u</i> = <i>j</i> · <i>u</i> ·                             |
|   | 30.09.2015   | 31.12.2014   |
| Operating costs/average value of the portfolio under management <sup>3</sup>  | ,  |  |
|   | 30.09.2015   | 31.12.2014   |
| Operating costs/average value of the portfolio under management <sup>3</sup>  | <b>30.09.2015</b><br>0.81 %                                  | <b>31.12.2014</b><br>0.85 %                                  |
| Operating costs/average value of the portfolio under management <sup>3</sup><br>Operating margin  | <b>30.09.2015</b><br>0.81 %<br>85.9 %                        | <b>31.12.2014</b><br>0.85 %<br>85.4 %                        |
| Operating costs/average value of the portfolio under management <sup>3</sup><br>Operating margin<br>Weighted residual lease term <sup>4</sup> (in years)  | <b>30.09.2015</b><br>0.81 %<br>85.9 %<br>10.9                | <b>31.12.2014</b><br>0.85 %<br>85.4 %<br>11.0                |
| Operating costs/average value of the portfolio under management <sup>3</sup><br>Operating margin<br>Weighted residual lease term <sup>4</sup> (in years)<br>Occupancy rate <sup>5</sup>   | 30.09.2015<br>0.81 %<br>85.9 %<br>10.9<br>95.3 %             | <b>31.12.2014</b><br>0.85 %<br>85.4 %<br>11.0<br>95.2 %      |
| Operating costs/average value of the portfolio under management <sup>3</sup><br>Operating margin<br>Weighted residual lease term <sup>4</sup> (in years)<br>Occupancy rate <sup>5</sup><br>Gross rental yield at 100% occupancy                                       | 30.09.2015<br>0.81 %<br>85.9 %<br>10.9<br>95.3 %<br>6.9 %    | 31.12.2014   0.85 %   85.4 %   11.0   95.2 %   6.9 %         |
| Operating costs/average value of the portfolio under management <sup>3</sup><br>Operating margin<br>Weighted residual lease term <sup>4</sup> (in years)<br>Occupancy rate <sup>5</sup><br>Gross rental yield at 100% occupancy<br>Net rental yield at 100% occupancy | 30.09.2015   0.81 %   85.9 %   10.9   95.3 %   6.9 %   6.5 % | 31.12.2014   0.85 %   85.4 %   11.0   95.2 %   6.9 %   6.5 % |

#### 1.2. Figures per share<sup>8</sup>

| (in EUR)  | 30.09.2015 | <b>30.09.2014</b> <sup>1</sup> |
|---|------------|--------------------------------|
| Net current result (excluding IAS 39 impact) – Group share: | 4.96       | 5.10                           |
| IAS 39 impact   | -0.64      | -6.68                          |
| Net current result – Group share                            | 4.32       | -1.58                          |
| Result on the portfolio                                     | -0.42      | -1.34                          |
| Net result – Group share                                    | 3.90       | -2.92                          |

<sup>&</sup>lt;sup>2</sup> The figures at 30.09.2014 are those published in the press release dated 07.11.2014 related to the activities and results of the third quarter of 2014. They have not been restated to take into account the IFRIC 21 accounting standard. The results at 30.09.2014 restated to take into account the IFRIC 21 accounting standard can be found in the appendices 1 to 3 of this press release.

<sup>7</sup> Including bank margins.

<sup>&</sup>lt;sup>3</sup> Average value of the portfolio plus the value of sold receivables relating to buildings which maintenance costs payable by the owner are still met by the Group through total cover insurance premiums.

<sup>&</sup>lt;sup>4</sup> Up until the date of the tenant's first break option.

<sup>&</sup>lt;sup>5</sup> Calculated according to the actual rents and, for unoccupied buildings, the rental value estimated by the independent real estate experts.

<sup>&</sup>lt;sup>6</sup> Legal ratio calculated in accordance with the legislation regarding RREC as financial and other debts divided by total assets.

<sup>&</sup>lt;sup>8</sup> Ordinary and preference shares.



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Brussels, embargo until 06.11.2015, 08:00 AM CET

| Net Asset Value per share (in EUR)   | 30.09.2015 | 31.12.2014 |
|--|------------|------------|
| Revalued net asset value in fair value <sup>1</sup> after distribution of the dividend for the year 2014       | 86.42      | 80.24      |
| Revalued net asset value in investment value <sup>2</sup> after distribution of the dividend for the year 2014 | 90.18      | 84.52      |

| Diluted Net Asset Value per share <sup>3</sup> (in EUR)  | 30.09.2015 | 31.12.2014 |
|--|------------|------------|
| Diluted revalued Net Asset Value in fair value <sup>1</sup> after distribution of dividend for the year 2014       | 92.29      | 87.43      |
| Diluted revalued Net Asset Value in investment value <sup>2</sup> after distribution of dividend for the year 2014 | 95.47      | 90.96      |

#### **1.3. EPRA performance indicators**<sup>4</sup>

| (in EUR per share)                              | 30.09.2015 | 30.09.2014 |
|---|------------|------------|
| EPRA Earnings                                   | 4.96       | 5.10       |
| (in EUR per share)                              | 30.09.2015 | 31.12.2014 |
| EPRA Net Asset Value (NAV)                      | 94.85      | 96.08      |
| EPRA Adjusted Net Asset Value (NNNAV)           | 92.29      | 92.01      |
| (as a %)  | 30.09.2015 | 31.12.2014 |
| EPRA Net Initial Yield (NIY)                    | 6.0 %      | 6.1 %      |
| EPRA 'Topped-up' NIY                            | 6.0 %      | 6.0 %      |
| EPRA Vacancy Rate                               | 4.8 %      | 4.9 %      |
| EPRA Cost ratio (direct vacancy costs included) | 18.4 %     | 18.5 %     |
| EPRA Cost ratio (direct vacancy costs excluded) | 15.8 %     | 15.9 %     |

<sup>&</sup>lt;sup>1</sup> Fair value: after deduction of transactions costs (mainly transfer taxes) from the value of investment properties.

<sup>&</sup>lt;sup>2</sup> Investment value: before deduction of transactions costs.

<sup>&</sup>lt;sup>3</sup> By assuming the theoretical conversion of the convertible bonds issued by Cofinimmo, the mandatory convertible bonds issued by Cofinimur I and the stock options.

<sup>&</sup>lt;sup>4</sup> These figures are not compulsory according to the RREC regulation and are not subject to a review by the public authorities.



## PRESS RELEASE

#### 2. Main events during the third quarter of 2015

# 2.1. Delivery of the construction works of the Noordduin nursing and care home (Koksijde, Belgium)

The construction works of the Noordduin nursing and care home located in Koksijde (Belgium) were delivered during the third quarter of 2015.

The facility offers 87 beds, spread over 6,440 m<sup>2</sup>. It is let to the operator Armonea, with which Cofinimmo signed a 27-year 'triple net' lease. The total budget of the works, including the acquisition price of the plot of land, amounted to 13.2 million EUR. The initial rental yield stands at 6.10 %.





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#### 2.2. Delivery of the renovation works of the Guimard 10-12 office building (Brussels CBD)

The renovation works of the Guimard 10-12 office building, located in the Central Business District of Brussels, were finalised at the end of the third quarter of 2015.

The total budget of the works amounted to 14.8 million EUR. Almost 75 % of the space is let. The marketing of the remaining space is underway.



#### 2.3. Renewal of credit lines

During the month of July 2015, the following credit lines, maturing during the year, were renewed :

- a 40 million EUR line, extended for five years ;
- a 50 million EUR line, extended for seven years ;
- a 62 million EUR line, extended for seven years.

Hence, the average debt maturity reaches 4.8 years at 30.09.2015.

#### 2.4. New Interest Rate Swap of 350 million EUR

During the month of August 2015, the Group signed a new Interest Rate Swap for an amount of 350 million EUR, at 0.85 %, to cover the risk related to interest rate fluctuations over 2020.



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Brussels, embargo until 06.11.2015, 08:00 AM CET

#### 3. Consolidated income statement - Analytical form

| A. NET CURRENT RESULT (in KEUR)                                | 30.09.2015 | 30.09.2014 |
|--|------------|------------|
| Rental income, net of rental-related expenses                  | 150,393    | 146,568    |
| Writeback of lease payments sold and discounted (non-cash)     | 7,660      | 13,632     |
| Taxes and charges on rented properties not recovered           | -3,538     | -2,224     |
| Redecoration costs, net of tenant compensation for damages     | -904       | -220       |
| Property result  | 153,611    | 157,756    |
| Technical costs  | -2,324     | -3,471     |
| Commercial costs   | -501       | -819       |
| Taxes and charges on unlet properties                          | -2,876     | -3,195     |
| Property result after direct property costs                    | 147,910    | 150,271    |
| Property management costs                                      | -10,697    | -10,503    |
| Property operating result                                      | 137,213    | 139,768    |
| Corporate management costs                                     | -5,675     | -5,392     |
| Operating result before result on the portfolio                | 131,538    | 134,376    |
| Financial income (IAS 39 excluded) <sup>1</sup>                | 4,197      | 4,202      |
| Financial charges (IAS 39 excluded) <sup>2</sup>               | -32,236    | -43,405    |
| Revaluation of derivative financial instruments (IAS 39)       | -12,129    | -120,134   |
| Share in the result of associated companies and joint ventures | 347        | 813        |
| Taxes  | -3,348     | -934       |
| Net current result   | 88,369     | -25,082    |
| Minority interests   | -3,941     | -3,212     |
| Net current result – Group share                               | 84,428     | -28,294    |

| B. RESULT ON THE PORTFOLIO (in KEUR)   | 30.09.2015 | 30.09.2014 |
|--|------------|------------|
| Gains or losses on disposals of investment properties and other non-<br>financial assets | 1,940      | -21,840    |
| Changes in the fair value of investment properties                                       | -10,292    | -3,942     |
| Share in the result of associated companies and joint ventures                           |            | 127        |
| Other result on the portfolio  | 142        | 1,558      |
| Result on the portfolio  | -8,210     | -24,097    |
| Minority interests   | 45         | -106       |
| Result on the portfolio – Group share  | -8,165     | -24,203    |

| C. NET RESULT (in KEUR)  | 30.09.2015 | 30.09.2014 |
|--------------------------|------------|------------|
| Net result               | 80,159     | -49,179    |
| Minority interests       | -3,896     | -3,318     |
| Net result – Group share | 76,263     | -52,497    |

<sup>&</sup>lt;sup>1</sup> Including IAS 39, at 30.09.2015 and 30.09.2014, the financial income totalled respectively 4 197 KEUR and 4 202 KEUR.

<sup>&</sup>lt;sup>2</sup> Including IAS 39, at 30.09.2015 and 30.09.2014, the financial charges totalled respectively -44 365 KEUR and -163 539 KEUR.



**REGULATED INFORMATION** 

Brussels, embargo until 06.11.2015, 08:00 AM CET

| NUMBER OF SHARES   | 30.09.2015              | 30.09.2014 |
|--|-------------------------|------------|
| Number of ordinary shares issued (including treasury shares )      | 20,344,267              | 17,337,683 |
| Number of ordinary shares outstanding                              | 20,293,453              | 17,290,378 |
| Number of ordinary shares used to calculate the result per share   | 18,846,520              | 17,290,378 |
| Number of preference shares issued                                 | 685,959                 | 688,225    |
| Number of preference shares outstanding                            | 685,959                 | 688,225    |
| Number of preference shares used to calculate the result per share | 685,959                 | 688,225    |
| Total number of shares issued (including treasury shares)          | 21,030,226              | 18,025,908 |
| Total number of shares outstanding                                 | 20,979,412              | 17,978,603 |
| Total number of shares used to calculate the result per share      | 19,532,479 <sup>1</sup> | 17,978,603 |

#### Comments on the consolidated income statement – Analytical format

<u>Net rental income</u> stood at 150.4 million EUR at 30.09.2015, up compared to 30.09.2014 (146.6 million EUR). This improvement mainly results from the acquisition of healthcare assets in the Netherlands and Germany. The '<u>Writeback of lease payments sold and discounted</u>' item decreased from 13.6 million EUR at 30.09.2014 to 7.7 million EUR at 30.09.2015, primarily as a result of the sale of the North Galaxy office building on 12.05.2014. The increase in the item <u>taxes and charges on rented</u> <u>properties not recovered</u> is due to the application of the IFRIC 21 accounting standard which requires that property taxes be recognized on January 1<sup>st</sup> of the year in progress. The <u>property result</u> amounted to 153.6 million EUR at 30.09.2015, compared to 157.8 million EUR at 30.09.2014. By applying the IFRIC 21 accounting standard on 30.09.2014, the property result would have stood at 157.1 million EUR at this date.

Direct and indirect operating costs represented 0.81 % of the average value of the portfolio under management at 30.09.2015, compared to 0.85 % at 31.12.2014. The <u>operating result (before result on the portfolio)</u> amounted to 131.5 million EUR at 30.09.2015, compared to 134.4 million EUR one year earlier. By applying the IFRIC 21 accounting standard on 30.09.2014, the operating result (before result on portfolio) would have stood at 133.3 million EUR at this date.

<u>The financial result (excluding IAS 39 impact)</u> amounted to -28.0 million EUR at 30.09.2015, compared to -39.2 million EUR at 30.09.2014. The average cost of debt decreased from 3.4 % at 31.12.2014 to 2.9 % at 30.09.2015, namely as a result of the cancellation of FLOOR options in January 2015 and refinancing at favourable conditions. The average debt level stood at 1,490.3 million EUR at 30.09.2015, compared to 1,611.4 million EUR at 30.09.2014.

The '<u>Revaluation of financial instruments</u>' item amounted to -12.1 million EUR at 30.09.2015. It includes the impact of the revaluation of financial instruments for -6.2 million EUR, as well as the effect of the revaluation of the convertible bonds for -5.9 million EUR.

The amount of <u>taxes</u> moved from -0.9 million EUR at 30.09.2014 to -3.3 million EUR at 30.09.2015, a deterioration resulting from the application of the IFRIC 21 accounting standard as from 2015, on the one hand, and from the recovery of certain taxes in 2014 (non-recurring element), on the other hand.

<sup>&</sup>lt;sup>1</sup> Prorata temporis number of shares, to take into account the fact that 3,004,318 new ordinary shares issued in May 2015 are entitled to share in the result of the financial year 2015 as from 12.05.2015.



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The <u>net current result - Group share</u> stood at 84.4 million EUR at 30.09.2015, compared to -28.3 million EUR at 30.09.2014. Per share, these figures amounted to 4.32 EUR at 30.09.2015 and -1.58 EUR at 30.09.2014. By applying the IFRIC 21 accounting standard on 30.09.2014, the net current result - Group share would have stood at -29.5 million EUR, i.e. -1.65 EUR per share.

Within the result on the portfolio, the <u>realised gains or losses on disposals of investment properties</u> <u>and other non-financial assets</u> amounted to 1.9 million EUR at 30.09.2015, compared to -21.8 million EUR at 30.09.2014. The 2014 figures had indeed been negatively impacted by the accounting loss resulting from the registration duties paid in the context of the sale of the North Galaxy office building.

The <u>change in the fair value of investment properties</u> stood at -10.3 million EUR at 30.09.2015, compared to -3.9 million EUR at 30.09.2014. The decrease in value of office buildings to be renovated in the short term was partially offset by an increase in the value of healthcare assets. On a like-for-like basis, the fair value of investment properties decreased slightly since 31.12.2014 (-0.3 %).

The <u>net result - Group share</u> amounted to 76.3 million EUR at 30.09.2015, compared to -52.5 million EUR at 30.09.2014. Per share, these figures stood at 3.90 EUR at 30.09.2015 and -2.92 EUR at 30.09.2014. By applying the IFRIC 21 accounting standard on 30.09.2014, the net result - Group share would have stood at -53.7 million EUR, i.e. -2.99 EUR per share.



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Brussels, embargo until 06.11.2015, 08:00 AM CET

#### 4. Consolidated balance sheet (in KEUR)

|   | 30.09.2015 | 31.12.2014 |
|---|------------|------------|
| Non-current assets  | 3,483,112  | 3,410,050  |
| Goodwill  | 118,356    | 118,356    |
| Intangible assets   | 603        | 659        |
| Investment properties                                     | 3,279,972  | 3,195,773  |
| Other tangible assets                                     | 367        | 411        |
| Non-current financial assets                              | 136        | 10,933     |
| Finance lease receivables                                 | 77,720     | 78,018     |
| Trade receivables and other non-current assets            | 39         | 38         |
| Participations in associated companies and joint ventures | 5,919      | 5,862      |
| Current assets  | 104,252    | 88,962     |
| Assets held for sale                                      | 3,105      | 3,410      |
| Current financial assets                                  | 169        | 498        |
| Finance lease receivables                                 | 1,762      | 1,618      |
| Trade receivables   | 25,151     | 24,781     |
| Tax receivables and other current assets                  | 26,179     | 17,505     |
| Cash and cash equivalents                                 | 22,251     | 17,117     |
| Accrued charges and deferred income                       | 25,635     | 24,033     |
| TOTAL ASSETS  | 3,587,364  | 3,499,012  |

|   | 30.09.2015 | 31.12.2014 |
|---|------------|------------|
| Shareholders' equity  | 1,881,342  | 1,608,965  |
| Shareholders' equity attributable to shareholders of the parent company | 1,812,974  | 1,541,971  |
| Capital   | 1,124,257  | 963,067    |
| Share premium account   | 504,210    | 384,013    |
| Reserves  | 108,244    | 247,562    |
| Net result of the financial year  | 76,263     | -52,671    |
| Minority interests  | 68,368     | 66,994     |
| Liabilities   | 1,706,022  | 1,890,047  |
| Non-current liabilities   | 1,033,771  | 1,303,250  |
| Provisions  | 17,104     | 17,658     |
| Non-current financial debts   | 903,614    | 1,148,023  |
| Other non-current financial liabilities                                 | 77,601     | 102,041    |
| Deferred taxes  | 35,452     | 35,528     |
| Current liabilities   | 672,251    | 586,797    |
| Current financial debts   | 535,220    | 473,499    |
| Other current financial liabilities                                     | 22,836     | 24,698     |
| Trade debts and other current debts                                     | 82,247     | 59,850     |
| Accrued charges and deferred income                                     | 31,948     | 28,750     |
| TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES                              | 3,587,364  | 3,499,012  |



#### Comments on the consolidated balance sheet

The <u>investment value</u> of the property portfolio<sup>1</sup>, as established by the independent real estate experts, amounts to 3,415.1 million EUR at 30.09.2015, compared to 3,329.2 million EUR at 31.12.2014. Its <u>fair</u> <u>value</u>, as appears from the consolidated balance sheet, is obtained by deducting transaction costs from the investment value. At 30.09.2015, the fair value stands at 3,283.1 million EUR, compared to 3,199.2 million EUR at 31.12.2014.

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The item 'Participations in associated companies and joint ventures' concerns the stake of 51% held by Cofinimmo in Cofinéa I SAS (medical residences in France). The item 'Minority interests' includes the mandatory convertible bonds issued by the subsidiary Cofinimur I SA (MAAF distribution network in France), as well as the minority interests of the Silverstone and Pubstone subsidiaries.

<sup>&</sup>lt;sup>1</sup> Including buildings for own-use and development projects.

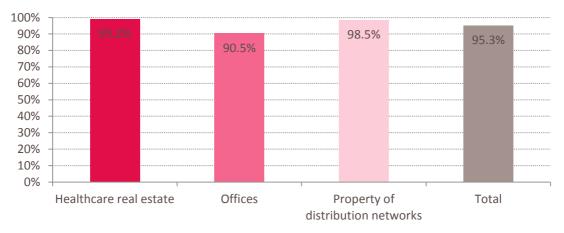




#### 5. Operational results

#### 5.1. Occupancy rate (calculated based on rental income)

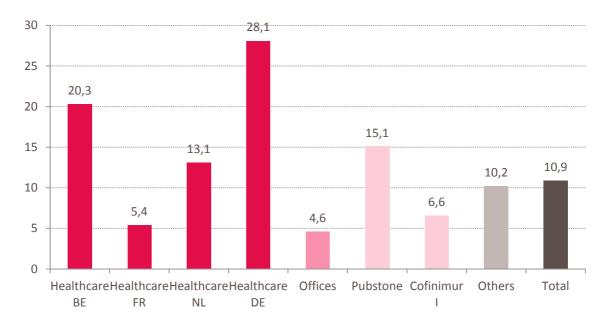
Calculated based on real rents and, for vacant space, the rental value estimated by the independent real estate experts:



For comparison, the occupancy rate in the Brussels office market stood at 10.3 % on 30.09.2015 (source: CBRE).

#### 5.2. Average residual lease length

In years, until the date of the tenant's first break option:





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The average residual lease length would be 11.8 years if no break options were exercised and all tenants remained in the leased premises until the contractual end of the leases.

#### 5.3. Changes in gross rental revenues on a like-for-like basis<sup>1</sup>

|                                   | Gross rental<br>revenues<br>at 30.09.2015<br>(in KEUR) | Gross rental<br>revenues<br>at 30.09.2014<br>(in KEUR) | Change              | Like-for-like<br>change |
|-----------------------------------|--|--|---------------------|-------------------------|
| Healthcare real estate BE         | 40,265   | 36,461   | +10.4 %             | +0.3 %                  |
| Healthcare real estate DE         | 1,859  | 0  | N/A                 | N/A                     |
| Healthcare real estate FR         | 18,671   | 20,581   | -9.3 % <sup>2</sup> | +0.3 %                  |
| Healthcare real estate NL         | 4,937  | 933  | +429.2 %            | +1.0 %                  |
| Offices                           | 57,882   | 58,410   | -0.9 %              | -1.2 %                  |
| Property of distribution networks | 28,216   | 28,625   | -1.4 %              | -1.1 %                  |
| Others                            | 1,524  | 3,378  | -54.9 %             | +0.7 %                  |
| TOTAL PORTFOLIO                   | 153,354  | 148,388  | +3.3 %              | -0.5 %                  |

On a like-for-like basis, rents decreased by 0.5 % over the past 12 months: the negative impact of departures (-1.7 %) and lease renegotiation (-0.5 %) was mitigated by the positive impact of lease indexation (+0.4 %) and new lettings (+1.3 %). The negative like-for-like rental growth for property of distribution networks is mainly due to the fact that some assets (pubs and insurance branches) have been vacated and are currently in the process of being sold. On a current basis, the gross rental revenues have increased by 3.3 % between 30.09.2014 and 30.09.2015.

#### 6. Property portfolio at 30.09.2015

| GLOBAL PORTFOLIO OVERVIEW   |                           |            |
|---|---------------------------|------------|
| Extract from the report prepared by the independent real estate e | xperts DTZ, Jones Lang La | aSalle and |
| PricewaterhouseCoopers based on the investment value              |                           |            |
| (in MEUR)   | 30.09.2015                | 31.12.2014 |
| Total investment value of the portfolio                           | 3,415.1                   | 3,329.2    |
| Projects and development sites                                    | -77.2                     | -91.4      |
| Total properties under management                                 | 3,337.9                   | 3,237.8    |
| Contractual rents   | 219.4                     | 211.9      |
| Gross yield on properties under management                        | 6.6 %                     | 6.5 %      |
| Contractual rents + Estimated rental value on unlet space         | 230.1                     | 222.6      |
| Gross yield at 100% portfolio occupancy                           | 6.9 %                     | 6.9 %      |
| Occupancy rate of properties under management <sup>3</sup>        | 95.3 %                    | 95.2 %     |

<sup>&</sup>lt;sup>1</sup> The sports and wellness centre La Rasante, located Rue Sombre/Donkerstraat 56 in Brussels, was transferred from the item 'Others' to the item 'Healthcare real estate BE' between 30.09.2014 and 30.09.2015.

<sup>&</sup>lt;sup>2</sup> The decrease of gross rental revenues for Healthcare real estate France is due to the sale of 5healthcare assets in France in 2014 <sup>3</sup> Calculated based on rental income.



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At 30.09.2015, the item 'Projects and development sites' mainly includes the buildings Belliard 40, Souverain/Vorst 24 and Woluwe 106-108. It also includes projects or extensions in the healthcare real estate segment, the most important being located in Brussels, Eindhoven (Netherlands) and Néville (France).

|                                      | Fair value |          | Property result<br>after direct costs      |           |          |
|--------------------------------------|------------|----------|--|-----------|----------|
| Segment                              | (in KEUR)  | (as a %) | Changes<br>over the<br>period <sup>1</sup> | (in KEUR) | (as a %) |
| Healthcare real estate               | 1,430,288  | 43.6 %   | +1.1 %                                     | 65,048    | 44.0 %   |
| Belgium                              | 888,915    | 27.1 %   | +0.9 %                                     | 39,886    | 27.0 %   |
| France                               | 382,724    | 11.7 %   | +0.7 %                                     | 18,557    | 12.6 %   |
| Germany                              | 66,605     | 2.0 %    | +2.7 %                                     | 1,829     | 1.2 %    |
| Netherlands                          | 92,044     | 2.8 %    | +2.6 %                                     | 4,776     | 3.2 %    |
| Offices                              | 1,292,795  | 39.3 %   | -1.9 %                                     | 53,751    | 36.3 %   |
| Brussels Leopold/Louise<br>districts | 322,190    | 9.8 %    | +0.7 %                                     | 10,749    | 7.3 %    |
| Brussels Centre/North                | 115,715    | 3.5 %    | +1.6 %                                     | 3,153     | 2.1 %    |
| Brussels Decentralised               | 534,372    | 16.3 %   | -4.9 %                                     | 25,996    | 17.5 %   |
| Brussels Periphery & Satellites      | 139,515    | 4.2 %    | -1.8 %                                     | 5,398     | 3.6 %    |
| Antwerp                              | 66,234     | 2.0 %    | +1.1 %                                     | 2,903     | 2.0 %    |
| Other Regions                        | 114,769    | 3.5 %    | +0.2 %                                     | 5,552     | 3.8 %    |
| Property of distribution<br>networks | 533,941    | 16.3 %   | +0.0 %                                     | 27,156    | 18.4 %   |
| Pubstone - Belgium                   | 271,313    | 8.3 %    | -0.6 %                                     | 14,264    | 9.6 %    |
| Pubstone - Netherlands               | 148,193    | 4.5 %    | -0.8 %                                     | 7,306     | 5.0 %    |
| Cofinimur I - France                 | 114,435    | 3.5 %    | +2.3 %                                     | 5,586     | 3.8 %    |
| Others                               | 26,053     | 0.8 %    | -0.2 %                                     | 1,955     | 1.3 %    |
| TOTAL PORTFOLIO                      | 3,283,077  | 100 %    | -0.3 %                                     | 147,910   | 100 %    |

#### 7. Major events after 30.09.2015

On 05.11.2015, Cofinimmo renewed a five-year syndicated loan and increased its amount to 300 million EUR and the amount of banking partners taking part in it to six. Following this transaction, the average debt maturity stands at 5.2 years.

<sup>&</sup>lt;sup>1</sup> On a like-for-like basis.



#### REGULATED INFORMATION

Brussels, embargo until 06.11.2015, 08:00 AM CET

#### 8. Shareholder calendar

| Event  | Date       |
|--|------------|
| Annual press release : results at 31.12.2015         | 04.02.2016 |
| Publication of the 2015 Annual Financial Report      | 08.04.2016 |
| Publication of the 2015 Sustainability Report        | 08.04.2016 |
| Interim statement : results at 31.03.2016            | 28.04.2016 |
| Ordinary General Shareholders' Meeting for 2015      | 11.05.2016 |
| Half-Yearly Financial Report : results at 30.06.2016 | 28.07.2016 |
| Interim statement : results at 30.09.2016            | 10.11.2016 |
| Annual press release : results at 31.12.2016         | 09.02.2017 |

#### For more information:

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#### About Cofinimmo:

Founded in 1983, Cofinimmo is today the foremost listed Belgian real estate company specialising in rental property and an important player in the European market.

The company owns a diversified property portfolio spread over Belgium, France, the Netherlands and Germany, worth over 3.3 billion EUR, representing a total surface area of 1,800,000m<sup>2</sup>. Riding on demographic trends, its main investment segments are healthcare properties (44 %), offices (39 %) and distribution networks (16 %). As an independent company that consistently applies the highest corporate governance and sustainability standards, Cofinimmo services its tenants and manages its properties through its team of over 110 people, operating from Brussels.

Cofinimmo is listed on Euronext Brussels (BEL20) and benefits from the fiscal REIT regime in Belgium (RREC), in France (SIIC) and in the Netherlands (FBI). Its activities are controlled by the Financial Services and Markets Authority, the Belgian regulator.

At 30.09.2015, its total market capitalisation stands at 2.0 billion EUR. The company pursues investment policies which seek to offer a high dividend yield and capital protection over the long term, targeting both institutional and private investors.

www.cofinimmo.com

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Brussels, embargo until 06.11.2015, 08:00 AM CET

# Appendix 1. Consolidated income statement – Royal Decree form of 13.07.2014 (figures at 30.09.2014 restated to take into account the IFRIC 21 accounting standard)

| A. NET RESULT (in KEUR)   | 30.09.2015 | 30.09.2014   | 30.09.2014    |
|---|------------|--------------|---------------|
|   | with IFRIC | with IFRIC   | without IFRIC |
| Rental income   | 150,509    | 146,624      | 146,624       |
| Writeback of lease payments sold and discounted                 | 7,660      | 13,632       | 13,632        |
| Rental-related expenses   | -116       | -56          | -56           |
| Net rental income   | 158,053    | 160,200      | 160,200       |
| Recovery of property charges                                    | -88        | 821          | 821           |
| Recovery income of charges and taxes normally payable by the    | 28.650     | 24.024       | 24.024        |
| tenant on let properties  | 38,650     | 34,024       | 34,024        |
| Costs payable by the tenant and borne by the landlord on        | 010        | 1.041        | 1.041         |
| rental damage and redecoration at end of lease                  | -816       | -1,041       | -1,041        |
| Charges and taxes normally payable by the tenant on let         | 42 100     | 26,002       | 26.249        |
| properties  | -42,188    | -36,903      | -36,248       |
| Property result   | 153,611    | 157,101      | 157,756       |
| Technical costs   | -2,324     | -3,471       | -3,471        |
| Commercial costs  | -501       | -819         | -819          |
| Taxes and charges on unlet properties                           | -2,876     | -3,536       | -3,195        |
| Property management costs                                       | -10,697    | -10,552      | -10,503       |
| Property charges  | -16,398    | -18,378      | -17,988       |
| Property operating result                                       | 137,213    | 138,723      | 139,768       |
| Corporate management costs                                      | -5,675     | -5,392       | -5,392        |
| Operating result before result on the portfolio                 | 131,538    | 133,331      | 134,376       |
| Gains or losses on disposals of investment properties and other | 1,940      | -21,840      | 21.940        |
| non-financial assets  | 1,940      | -21,840      | -21,840       |
| Changes in the fair value of investment properties              | -10,292    | -3,942       | -3,942        |
| Other result on the portfolio                                   | 122        | 736          | 736           |
| Operating result  | 123,308    | 108,285      | 109,330       |
| Financial income  | 4,197      | 4,202        | 4,202         |
| Net interest charges  | -32,089    | -42,663      | -42,663       |
| Other financial charges   | -147       | -742         | -742          |
| Changes in the fair value of financial assets and liabilities   | -12,129    | -120,134     | -120,134      |
| Financial result  | -40,168    | -159,337     | -159,337      |
| Share in the result of associated companies and joint ventures  | 347        | 940          | 940           |
| Pre-tax result  | 83,487     | -50,112      | -49,067       |
| Corporate tax   | -3,348     | -1,103       | -934          |
| Exit tax  | 20         | 822          | 822           |
| Taxes   | -3,328     | - <b>281</b> | -112          |
| Net result  | 80,159     | -50,393      | -49,179       |
| Minority interests  | -3,896     | -3,318       | -3,318        |
| Net result – Group share  | 76,263     | -53,711      | -52,497       |
| Net current result – Group share                                | 84,428     | -29,508      | -28,294       |
| Result on the portfolio – Group share                           | -8,165     | -24,203      | -24,203       |



#### **REGULATED INFORMATION**

Brussels, embargo until 06.11.2015, 08:00 AM CET

| B. OTHER ELEMENTS OF THE GLOBAL RESULT RECYCLABLE<br>UNDER THE INCOME STATEMENT (in KEUR)                         | 30.09.2015<br>with IFRIC | 30.09.2014<br>with IFRIC | 30.09.2014<br>without IFRIC |
|---|--------------------------|--------------------------|-----------------------------|
| Impact on fair value of estimated transaction costs resulting from hypothetical disposal of investment properties |                          | -1,588                   | -1,588                      |
| Change in the effective part of the fair value of authorised cash flow  | 13,630                   | 49,511                   | 49,511                      |
| Other elements of the global result recyclable under the income statement   | 13,630                   | 47,923                   | 47,923                      |
| Minority interests  |                          | 11                       | 11                          |
| Other elements of the global result recyclable under the income statement – Group share                           | 13,630                   | 47,934                   | 47,934                      |

| C. GLOBAL RESULT (in KEUR)  | 30.09.2015<br>with IFRIC | 30.09.2014<br>with IFRIC | 30.09.2014<br>without IFRIC |
|-----------------------------|--------------------------|--------------------------|-----------------------------|
| Global result               | 93,789                   | -2,470                   | -1,256                      |
| Minority interests          | -3,896                   | -3,307                   | -3,307                      |
| Global result – Group share | 89,893                   | -5,777                   | -4,563                      |



#### REGULATED INFORMATION

Brussels, embargo until 06.11.2015, 08:00 AM CET

# Appendix 2. Consolidated income statement – Analytical form (figures at 30.09.2014 restated to take into account the IFRIC 21 accounting standard)

| A. NET CURRENT RESULT (in KEUR)                                | 30.09.2015<br>with IFRIC | 30.09.2014<br>with IFRIC | 30.09.2014<br>without IFRIC |
|--|--------------------------|--------------------------|-----------------------------|
| Rental income, net of rental-related expenses                  | 150,393                  | 146,568                  | 146,568                     |
| Writeback of lease payments sold and discounted (non-cash)     | 7,660                    | 13,632                   | 13,632                      |
| Taxes and charges on rented properties not recovered           | -3,538                   | -2,879                   | -2,224                      |
| Redecoration costs, net of tenant compensation for damages     | -904                     | -220                     | -220                        |
| Property result  | 153,611                  | 157,101                  | 157,756                     |
| Technical costs  | -2,324                   | -3,471                   | -3,471                      |
| Commercial costs   | -501                     | -819                     | -819                        |
| Taxes and charges on unlet properties                          | -2,876                   | -3,536                   | -3,195                      |
| Property result after direct property costs                    | 147,910                  | 149,275                  | 150,271                     |
| Property management costs                                      | -10,697                  | -10,552                  | -10,503                     |
| Property operating result                                      | 137,213                  | 138,723                  | 139,768                     |
| Corporate management costs                                     | -5,675                   | -5,392                   | -5,392                      |
| Operating result before result on the portfolio                | 131,538                  | 133,331                  | 134,376                     |
| Financial income (IAS 39 excluded)                             | 4,197                    | 4,202                    | 4,202                       |
| Financial charges (IAS 39 excluded)                            | -32,236                  | -43,405                  | -43,405                     |
| Revaluation of derivative financial instruments (IAS 39)       | -12,129                  | -120,134                 | -120,134                    |
| Share in the result of associated companies and joint ventures | 347                      | 813                      | 813                         |
| Taxes  | -3,348                   | -1,103                   | -934                        |
| Net current result   | 88,369                   | -26,296                  | -25,082                     |
| Minority interests   | -3,941                   | -3,212                   | -3,212                      |
| Net current result – Group share                               | 84,428                   | -29,508                  | -28,294                     |

| B. RESULT ON THE PORTFOLIO (in KEUR)   | 30.09.2015<br>with IFRIC | 30.09.2014<br>with IFRIC | 30.09.2014<br>without IFRIC |
|--|--------------------------|--------------------------|-----------------------------|
| Gains or losses on disposals of investment properties and other non-financial assets | 1,940                    | -21,840                  | -21,840                     |
| Changes in the fair value of investment properties                                   | -10,292                  | -3,942                   | -3,942                      |
| Share in the result of associated companies and joint ventures                       |                          | 127                      | 127                         |
| Other result on the portfolio  | 142                      | 1,558                    | 1,558                       |
| Result on the portfolio  | -8,210                   | -24,097                  | -24,097                     |
| Minority interests   | 45                       | -106                     | -106                        |
| Result on the portfolio – Group share  | -8,165                   | -24,203                  | -24,203                     |

| C. NET RESULT (in KEUR)  | 30.09.2015<br>with IFRIC | 30.09.2014<br>with IFRIC | 30.09.2014<br>without IFRIC |
|--------------------------|--------------------------|--------------------------|-----------------------------|
| Net result               | 80,159                   | -50,393                  | -49,179                     |
| Minority interests       | -3,896                   | -3,318                   | -3,318                      |
| Net result – Group share | 76,263                   | -53,711                  | -52,497                     |





#### **REGULATED INFORMATION**

Brussels, embargo until 06.11.2015, 08:00 AM CET

# Appendix 3. Result per share (figures at 30.09.2014 restated to take into account the IFRIC 21 accounting standard)

| (in EUR)   | 30.09.2015<br>with IFRIC | 30.09.2014<br>with IFRIC | 30.09.2014<br>without IFRIC |
|--|--------------------------|--------------------------|-----------------------------|
| Net current result – Group share – excluding IAS 39 impact | 4.96                     | 5.03                     | 5.10                        |
| IAS 39 impact  | -0.64                    | -6.68                    | -6.68                       |
| Net current result – Group share                           | 4.32                     | -1.65                    | -1.58                       |
| Result on the portfolio                                    | -0.42                    | -1.34                    | -1.34                       |
| Net result – Group share                                   | 3.90                     | -2.99                    | -2.92                       |