JUNE 2018 RIGHTS ISSUE: INVESTOR PRESENTATION



L'Orchidée nursing & care home – Ittre (BE)

# Warning

Investing in the New Shares, the Scrips or trading in the Priority Allocation Rights involves economic and financial risks, as it is the case for every investment in shares. Prospective investors must consider, when taking their investment decision, that they may lose all or part of their investment. See Section "Risk factors" of the Registration Document and Section 1 "Risk Factors" of the Securities Note for a discussion of the factors that should be carefully considered in connection with an investment in the New Shares, the Scrips and trading in the Priority Allocation Rights.

Potential investors must be able to bear the economic risk of investing in the New Shares and must be able to cover a total or partial loss of their investment

Potential investors must be aware that the Priority Allocation Rights relating to Ordinary Shares and the Priority Allocation Rights relating to Preferential Shares have a different treatment. The Priority Allocation Rights relating to Ordinary Shares will trade on the regulated market of Euronext Brussels while the Priority Allocation Rights relating to Preferential Shares will not be traded on any stock exchange and may only be transferred over the counter.



## P Disclaimer

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# Disclaimer (continued)

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A prospectus has been published in relation to the offering of the securities referred to in this Presentation. A copy of the prospectus is available from 20 June 2018. Investors may not accept an offer of securities referred to herein, nor acquire such securities, unless on the basis of information contained in the prospectus. This Presentation cannot be used as basis for any investment agreement or decision



| Table of contents   |       |
|---------------------|-------|
|                     |       |
|                     |       |
| Use of proceeds     | p. 7  |
| Track-record        | p. 19 |
| Key financials      | p. 23 |
| Transaction details | p. 26 |
| 2018 Forecast       | p. 32 |
| Appendices          | p. 35 |
|                     |       |
|                     |       |
|                     |       |
|                     |       |

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### Management team



Jean-Pierre Hanin CEO & Managing Director (as from 09.05.2018)



Jean Kotarakos CFO (as from 01.06.2018)



**Françoise Roels** Secretary General and Group Counsel



# USE OF PROCEEDS

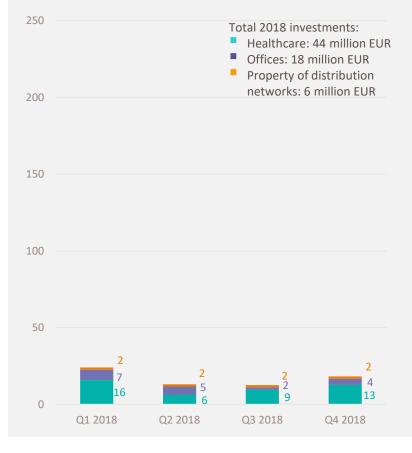


33

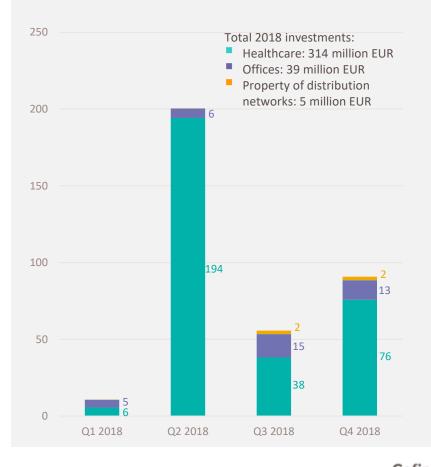
Torenzicht Medical Office Building – Eemnes (NL)

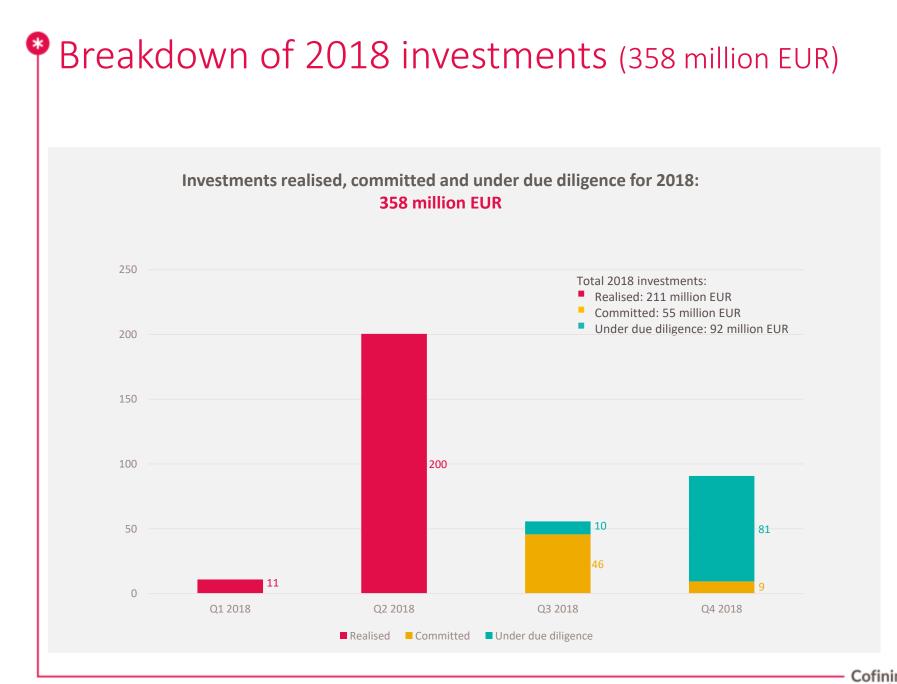
### Acceleration of healthcare investments: financing of updated 2018 pipeline

### 2018 Pipeline published on 08.02.2018: 68 million EUR



#### 2018 Updated pipeline: 358 million EUR





# Breakdown of 2018 realised investments (211 million EUR)

### Healthcare real estate: 199 million EUR

- Acquisitions in Germany: 189 million EUR Portfolio of 17 nursing & care homes (cfr. infra), Niebüll & Langelsheim
- Reconversions and renovations/extensions in Belgium: 6 million EUR Woluwe 106-108 (Brussels), De Notelaer (Keerbergen), Zonneweelde (Rijmenam) & Zonnewende (Aartselaar)
- Renovation/extension in France: 3 million EUR Domaine de Vontes (Esvres-sur-Indre)
- New construction in the Netherlands: 1 million EUR Gorinchem

### **Offices: 11 million EUR**

- Reconstruction of Quartz building: 2 million EUR
- Reconstruction of Belliard 40 building: 5 million EUR
- Other renovation or reconversion projects: 4 million EUR

### Property of distribution networks: 1 million EUR



Pro Forma debt ratio as at the launch of this rights issue: 46 %



# Breakdown of 2018 committed investment pipeline (55 million EUR)

#### Healthcare real estate: 42 million EUR

- Acquisitions and renovations/extensions in Germany: 31 million EUR Bad Sassendorf, Riesa, Chemnitz & Bismarckpark (Gelsenkirchen)
- Reconversions and renovations/extensions in Belgium: 6 million EUR
   Woluwe 106-108, De Notelaer (Keerbergen), Zonneweelde (Rijmenam) & Zonnewende (Aartselaar)
- Renovation/extension in France: 4 million EUR Domaine de Vontes (Esvres-sur-Indre)
- New construction in the Netherlands: 1 million EUR Gorinchem

### **Offices: 8 million EUR**

- Reconstruction of Quartz building: 3 million EUR
- Reconstruction of Belliard 40 building: 2 million EUR
- Other renovation or reconversion projects: 3 million EUR

#### **Property of distribution networks: 5 million EUR**



Forecasted **debt ratio** at end 2018 after financing of the committed pipeline before impact of this rights issue : **45 %** / after impact of this rights issue: **41 %** 

Forecasted **debt ratio** at end 2018 after financing of the committed pipeline <u>and</u> the investments under due diligence before impact of this rights issue : **46 %** / after impact of this rights issue: **43 %** 



### Acquisition of a German nursing home portfolio

**Agreement for the acquisition of a portfolio of 17 nursing & care homes in Germany** Via the acquisition of 94.9 % of the shares of 14 companies, on 15.06.2018

#### **Companies bought own together 17 nursing & care homes in Germany**

16 assets in operation and 1 asset under construction (delivery expected in 4Q2018) Total above-ground surface area : approx. 75,000 m<sup>2</sup> Price of the assets taken into account in the calculation of the share price: **172 million EUR** 

#### Long-term leases signed with the German operating Group Stella Vitalis

Firm lease length of 30 years

#### Initial gross rental yield of approx. 5.5 %



Haus Hüttener Berge nursing & care home - Ascheffel (DE)



# High-quality assets

|       | Name of the facility                          | Land | City                  | Year of<br>construction | In operation/<br>Under construction | Number of<br>beds |
|-------|---|------|-----------------------|-------------------------|-------------------------------------|-------------------|
| 1.    | Seniorenzentrum an der Seestraße in           | NW   | <u>Erftstadt</u>      | 2008                    | In operation                        | 130               |
|       | Erftstadt-Liblar                              |      |                       |                         |                                     |                   |
| 2.    | Stella Vitalis Seniorenzentrum Bochum         | NW   | Bochum                | 2010                    | In operation                        | 92                |
| 3.    | Stella <u>Vitalis Seniorenzentrum</u> Haan    | NW   | Haan                  | 2010                    | In operation                        | 91                |
| 4.    | Pflege Plus + Seniorenzentrum Bottrop         | NW   | Bottrop               | 2008                    | In operation                        | 80                |
| 5.    | Stella Vitalis Seniorenzentrum Alsdorf        | NW   | Alsdorf               | 2010                    | In operation                        | 90                |
| 6.    | Pflege Plus + Seniorenzentrum Duisburg        | NW   | Duisburg              | 2007                    | In operation                        | 80                |
| 7.    | Seniorenzentrum Sonnenhof & Rosengarten       | SH   | Lunden                | 1999                    | In operation                        | 94                |
| 8.    | Seniorenzentrum Haus Hüttener Berge           | SH   | Ascheffel             | 1991                    | In operation                        | 80                |
| 9.    | Seniorenzentrum Haus am Mühlenstrom           | SH   | Schafflund            | 1997                    | In operation                        | 78                |
| 10.   | Seniorenzentrum Haus am Lecker                | SH   | Leck                  | 1999                    | In operation                        | 73                |
|       | Mühlenstrom                                   |      |                       |                         |                                     |                   |
| 11.   | Landhuus Viöl                                 | SH   | Viöl                  | 2002                    | In operation                        | 60                |
| 12.   | Stella Vitalis Seniorenzentrum Weilerswist    | NW   | Weilerswist           | 2016                    | In operation                        | 80                |
| 13.   | Stella Vitalis Seniorenzentrum Weil am Rhein  | BW   | Weil am <u>Rhein</u>  | 2015                    | In operation                        | 100               |
| 14.   | Stella Vitalis Seniorenzentrum Goslar         | NI   | Goslar                | 2014                    | In operation                        | 99                |
| 15.   | Stella Vitalis Seniorenzentrum Friedrichstadt | SH   | <b>Friedrichstadt</b> | 2017                    | In operation                        | 90                |
| 16.   | Seniorenzentrum Gelsenkirchen                 | NW   | Gelsenkirchen         | 2017                    | In operation                        | 80                |
| 17.   | Stella Vitalis Seniorenzentrum Swisttal       | NW   | Swisttal              | 2018                    | Under construction                  | 80                |
| Total |   |      |                       |                         |                                     | 1,477             |



## Asset locations



### Long-term 'Dach und Fach' leases

17 assets let to Stella Vitalis

New leases signed at the closing Duration: **30 years** (firm)

### All leases are 'Dach und Fach'

Maintenance of roof and building structure to be borne by Cofinimmo

#### All leases will be indexed

Based on the German consumer price index



An der Seestraße nursing & care home - Erftstadt (DE)



### A new tenant-operator

#### **Stella Vitalis**

- Operator specialised in care & housing of elderly people
- Active since 2006, covering large parts of Western Germany
- Operating over 1,650 beds in approx. 20 assets
- Recognized for excellence and high quality
- Strong desire to grow through acquisitions and built-to-suit developments





Alsdorf nursing & care home - Alsdorf (DE)

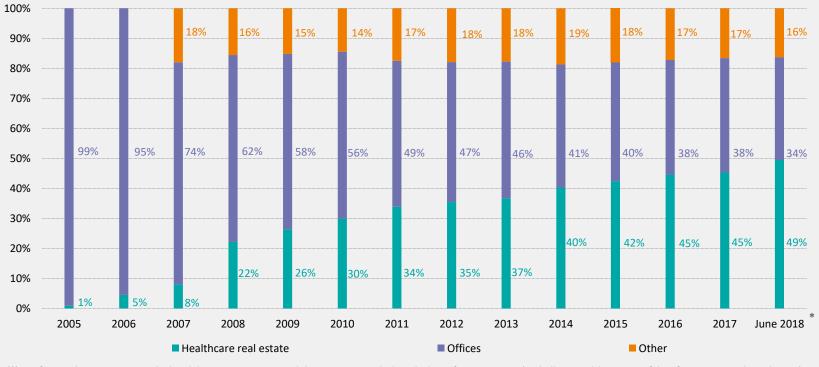


# Acceleration of investments in healthcare real estate

Cofinimmo comes closer to its target of 50% of its global portfolio invested in healthcare real estate before end 2019



(in fair value)



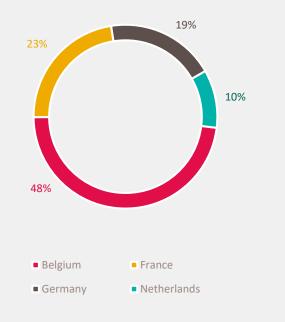
(\*) Pro forma taking into account the breakdown at 31.03.2018 and the acquisitions which took place after 31.03.2018 (Niebüll + Langelsheim + portfolio of 17 nursing and care homes).

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### Further diversification of Cofinimmo's healthcare portfolio

#### Improved risk profile in terms of country exposure

*Pro forma* healthcare portfolio breakdown by country (in fair value)



### Strengthened position on the German healthcare real estate market

- *Pro forma* fair value of Cofinimmo's German healthcare portfolio: **330 million EUR**
- Number of sites: **28**, of which:
  - 24 nursing & care homes;
  - 2 revalidation clinics;
  - 2 sport & wellness centres.
- Number of operator-tenants: 8

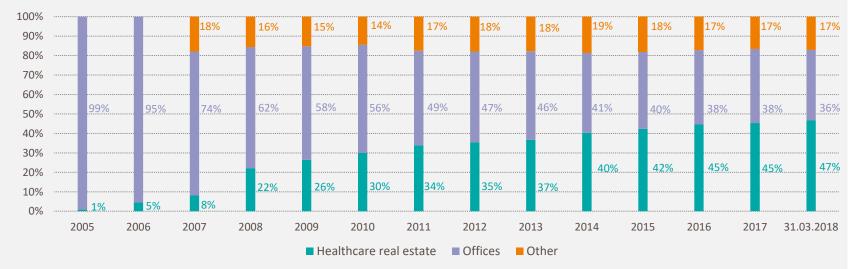


# TRACK-RECORD until 31.03.2018



Noordduin nursing & care home - Koksijde (BE)

### Portfolio breakdown overview



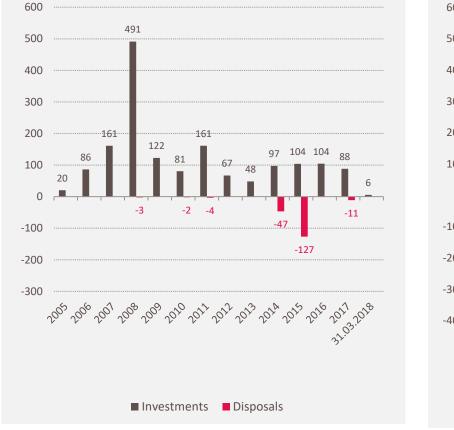
#### Portfolio breakdown per segment - in fair value

#### Portfolio breakdown per country - in fair value

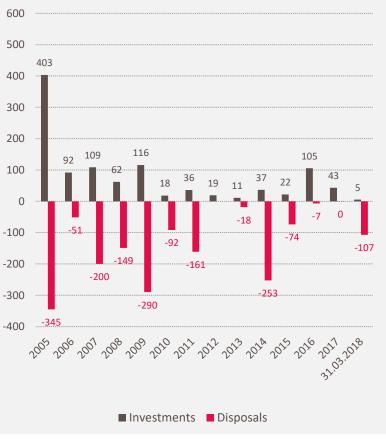


### Investments/divestments overview

#### Healthcare real estate: Net investments: +1,444 million EUR



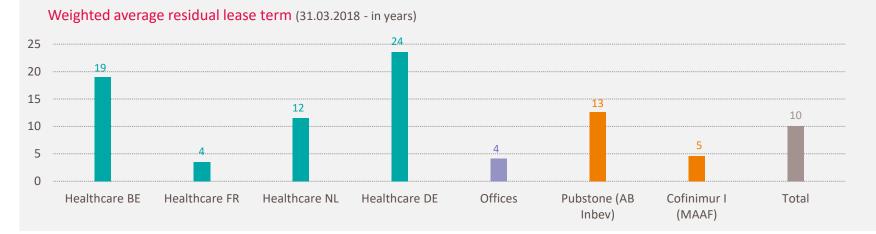
### Offices: Net divestments: -669 million EUR



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### Strong track-record reflected in various KPIs

#### Long residual lease term - high visibility of income

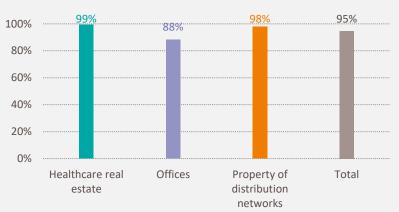


Gradual yield compression



#### Gross/net yields (2012-31.03.2018)

#### High occupancy



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Occupancy rate (31.03.2018)

# **KEY FINANCIALS**



### Key financials

# Net result from core activities (EPRA Earnings): 6.53 EUR/share

|   | (x 1,000,000 EUR) |            | Per share* (EUR) |            |
|---|-------------------|------------|------------------|------------|
|   | 31.12.2016        | 31.12.2017 | 31.12.2016       | 31.12.2017 |
| Operating result before result on portfolio   | 172,079           | 172,047    | 8.19             | 8.07       |
| Net result from core activities – Group share | 134,260           | 139,090    | 6.40             | 6.53       |
| Result on financial instruments – Group share | -38,850           | 1,063      | -1.85            | 0.05       |
| Result on the portfolio – Group share         | 1,983             | -2,791     | 0.09             | -0.13      |
| Net result – Group share                      | 97,393            | 137,362    | 4.64             | 6.45       |

\* Number of shares entitled to share in the result of the period : 20,986,326 at 31.12.2016 vs. 21,308,702 at 31.12.2017.



# PRA financial KPI's on 31.12.2017

|  | 31.12.2016 | 31.12.2017 |
|--|------------|------------|
| EPRA Earnings per share (in EUR)         | 6.40       | 6.53       |
| EPRA Diluted Earnings per share (in EUR) | 6.39       | 6.52       |

|  | 31.12.2016 | 31.12.2017 |
|--|------------|------------|
| EPRA Net Asset Value (NAV) per share (in EUR)            | 92.76      | 93.26      |
| EPRA Adjusted Net Asset Value (NNNAV) per share (in EUR) | 90.81      | 91.24      |
| EPRA Net Initial Yield (NIY)                             | 6.0 %      | 5.6 %      |
| EPRA Vacancy Rate  | 5.6 %      | 5.5 %      |
| EPRA Cost ratio (cost of vacancy excluded)               | 19.5 %     | 19.8 %     |

#### Conversion of IFRS NAV to EPRA (NN)NAV (31.12.2017)

|  | (x 1,000,000 EUR) | Per share (EUR) |
|--|-------------------|-----------------|
| NAV per financial statements           | 1,903.2           | 89.31           |
| Fair value of financial leases         | 43.3              | -               |
| EPRA NNNAV                             | 1,946.5           | 91.24           |
| Fair value of financial instruments    | 47.1              | 2.21            |
| Deferred taxes                         | 40.1              | 1.88            |
| Goodwill as a result of deferred taxes | -44.2             | -2.07           |
| EPRA NAV                               | 1,989.5           | 93.26           |



### TRANSACTION DETAILS



Oisterwijk Kliniek Medical Office Building – Oisterwijk (NL)

# Transaction details (1)

| Listing place         | Euronext Brussels   |
|-----------------------|---|
| Transaction size      | • Up to 155 million EUR, represented by 1,642,374 new shares  |
| Transaction structure | <ul> <li>Priority Allocation Rights for existing shareholders</li> <li>Private placement of non-exercised Priority Allocation Rights after the subscription period</li> </ul>   |
| Subscription ratio    | <ul> <li>1 new share for 13 Priority Allocation Rights (represented by coupon nr. 32 for the Ordinary Shares,<br/>coupon nr. 20 for the Preferential Shares 1 and coupon nr. 19 for the Preferential Shares 2)</li> </ul>   |
| Subscription price    | • 94.50 EUR per new share   |
| Subscription period   | <ul> <li>Subscription period with Priority Allocation Rights: 21.06.2018 – 27.06.2018</li> <li>Private placement of scrips (non-exercised rights): 28.06.2018</li> </ul>  |
| Dividend              | <ul> <li>The New Shares will be entitled to the dividend of the current financial year (started on 1 January 2018) pro rata temporis as from the Closing Date (i.e. the issue date of the New Shares) until 31 December 2018. The New Shares will therefore be issued ex-coupon nr. 33, i.e. the coupon representing the right to a dividend for the current financial year (started on 1 January 2018) until the day before the Closing Date.</li> </ul> |
| Payment & settlement  | <ul> <li>Payment and delivery of the new shares: 02.07.2018</li> <li>Listing and settlement: 02.07.2018</li> </ul>  |

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# Transaction details (2)

| Listing details   | <ul> <li>The priority allocation rights relating to ordinary shares will trade on the regulated market of<br/>Euronext Brussels whereas the priority allocation rights relating to preferential shares will not be<br/>traded on any stock exchange and may only be transferred over the counter.</li> </ul>   |
|-------------------|--|
| Applicable law    | • The new shares will be issued in accordance with Belgian law. The offering is subject to Belgian law.  |
| Charges           | <ul> <li>Investors will not be charged any costs for subscribing to the offering by the issuer nor the<br/>underwriters. Investors must inform themselves about costs their financial institutions might charge<br/>to them.</li> </ul>  |
| Related documents | <ul> <li>A prospectus (composed of the Registration Document, the Securities note and the Summary) has<br/>been published in relation to the offering of the securities referred to in this document. A free copy<br/>of the prospectus is available as from 20.06.2018 at Cofinimmo's registered offices, Boulevard de la<br/>Woluwe 58, 1200 Brussels or on the Cofinimmo website (<u>www.cofinimmo.be</u>). Investors are advised<br/>to read the prospectus before investing. This presentation cannot be used as basis for any<br/>investment agreement or decision.</li> </ul> |
| Syndicate         | <ul> <li>Joint Global Coordinators: BNP Paribas Fortis and ING Belgium</li> <li>Joint Bookrunners: BNP Paribas Fortis, ING Belgium, Bank Degroof Petercam, Joh. Berenberg, Gossler<br/>&amp; Co, KBC Securities and Société Générale</li> </ul>  |



## Main risks relating to the shares

- The market price of the Priority Allocation Rights or the Shares could be negatively affected by sales of substantial numbers of Priority Allocation Rights or Shares in the public markets.
- The market price of the Shares may be volatile and could decrease, which may lead to the shareholders not being able to sell their Shares at a price equal to or above the Issue Price or a price which is reasonable. A substantial decline in the market price of the Shares may result in the Priority Allocation Rights becoming worthless.
- The New Shares may not be traded actively, and there is no assurance that the Offering will improve the trading activity.
- There is no assurance that a trading market will develop for the Priority Allocation Rights relating to Ordinary Shares, and if a market does develop, the market price for the Priority Allocation Rights relating to Ordinary Shares may be subject to greater volatility than the market price for the Shares.
- The Priority Allocation Rights relating to Preferential Shares will not be traded on any stock exchange and there will not be an organised market for such rights during the Priority Rights Subscription Period. Hence holders of Priority Allocation Rights relating to Preferential Shares may therefore have difficulties to sell their rights or to acquire Priority Allocation Rights of the same class of Preferential Shares
- Existing shareholders will experience dilution as a result of the Offering if they do not or could not exercise their Priority Allocation Rights in full.
- Failure to exercise Priority Allocation Rights during the Rights Subscription Period will result in such Priority Allocation Rights becoming null and void.
- Investors outside of Belgium may be restricted from participating in this Priority Rights Offering, and may be subject to dilution or other financial adverse consequences (notice for non-Belgian resident investors.
- Investors should not place undue reliance on the forward-looking forecast with respect to the financial year 2018, as such information could differ materially from the actual results for the period.
- Any sale, purchase or exchange of New Shares may become subject to the Financial Transaction Tax.



### Main risks relating to the issuer

Reduced solvency/bankruptcy of clients-tenants

<u>Potential impact:</u> 1. Unexpected rental vacancy. 2. Negative impact on rental income: rents revised downwards, granting of rent-free periods and incentives, higher marketing expenses to attract new tenants. 3. Negative impact on the value of the property portfolio.

• Inappropriate choice of investments or (re)developments projects

<u>Potential impact:</u> 1. Negative impact on the Group's income potential. 2. Mismatch with market demand and vacancy. 3. Expected yields not achieved.

• Negative change in the fair value of the properties

<u>Potential impact:</u> 1. Negative impact on the net result, the net asset value and the debt ratio. 2. If the cumulative changes in the properties' fair value exceed the distributable reserves, partial or total inability to pay a dividend.

• Unfavourable changes in the RREC, SIIC or FBI regimes (or in their application by the public authorities) <u>Potential impact</u>: Negative impact on the net result and on the net asset value.

Changes in town-planning legislation (e.g. the procedure for listing or protecting a building)
 <u>Potential impact:</u> 1. Negative impact on the value of a building. 2. Increase in the costs incurred to maintain a building in operation. 3. Negative impact on the Group's ability to operate a building.

Changes in social security regimes
 <u>Potential impact:</u> Negative impact on the solvency of healthcare operators

### Timetable

| Event   | Date                  |
|---|-----------------------|
| Board meeting deciding rights issue terms and pricing   | 18.06.2018            |
| Announcement of rights issue terms  | 20.06.2018            |
| <ul> <li>Detachment of the 2 coupons:</li> <li>Priority allocation rights (for both Preferential Shares and the Ordinary Shares)</li> <li>Pro rata 2018 dividend</li> </ul> | 20.06.2018            |
| Subscription period for existing shareholders   | 21.06.2018 to         |
| Trading of the priority allocation rights of the Ordinary Shares on Euronext Brussels.  | 27.06.2018 (included) |
| Announcement of the results of the rights offering  | 28.06.2018            |
| Scrip placement of the unexercised preferential rights to institutional investors through an accelerated bookbuilding   | 28.06.2018            |
| Announcement of the results of the scrip placement  | 28.06.2018            |
| Results of the Offering   | 28.06.2018            |
| Settlement and listing of new shares  | 02.07.2018            |



# 2018 FORECAST



Caux du Littoral nursing & care home – Néville (FR)

# Forward-looking statements

The Prospectus includes forward-looking statements. By their nature, forward-looking statements are subject to inherent risks and uncertainties, both general and specific, and the predictions, forecasts, projections and other forward-looking statements contained in the Prospectus could be materially different from what actually occurs in the future. In addition, the Prospectus contains estimates of growth in the markets in which the Issuer operates that have been obtained from independent, third party studies and reports. These estimates assume that certain events, trends and activities will occur. Although the Issuer believes that these estimates are generally indicative of the matters reflected in those studies and reports, these estimates are also subject to risks and uncertainties and investors are cautioned to read these estimates in conjunction with the rest of the disclosure in the Prospectus, particularly "Risk Factors" in the Registration Document and Section 1, "Risk Factors" in this Securities Note.

Although the Issuer believes that its expectations with respect to forward-looking statements are based on reasonable assumptions within the bounds of its knowledge of its business and operations at the date of the Prospectus, Existing Shareholders and prospective investors are cautioned that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. Some of these factors are discussed in Section 1, "Risk Factors" and elsewhere in the Prospectus.

The forward-looking statements contained in the Prospectus speak only at the date of the Prospectus or, if obtained from third party studies or reports, the date of the corresponding study or report and are expressly qualified in their entirety by the cautionary statements included in the Prospectus. Without prejudice to the Issuer's obligations under Belgian law in relation to disclosure and ongoing information and in relation to the publication of a Supplement to the Prospectus, the Issuer does not undertake any obligation to update publicly or revise any forward-looking statements, whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in the Prospectus might not occur.



# Updated 2018 forecast

### Net result from core activities – Group share (EPRA Earnings): 6.51 EUR/share Gross dividend: 5.50 EUR/ordinary share

|  | 2017<br>Actual | 2018<br>Forecast<br>published on<br>08.02.2018 | Updated<br>2018<br>post-money<br>forecast |
|--|----------------|--|---|
| Net result from core activities per share (in EUR)             | 6.53           | 6.54   | 6.51                                      |
| Gross dividend per ordinary share (in EUR)                     | 5.50           | 5.50   | 5.50                                      |
| Number of shares entitled to share in the result of the period | 21,308,702     | 21,308,702                                     | 22,132,138*                               |
| Pay-out ratio on net result from core activities               | 84.2 %         | 84.1 %   | 84.5 %                                    |
| Debt ratio   | 43.8 %         | 44.4 %   | 41.1 %                                    |

\* 21,308,702 as at 31.03.2018 + 823,436 new shares.

(The 1,642,374 new shares to be issued will be entitled to share in the 2018 result as from 02.07.2018 only.)

This forecast does **not** take into account the pipeline of investments planned for 2018 which are under due diligence and for which the Issuer has not committed itself.



# APPENDICES

Henri Dunant nursing & care home – Brussels (BE)



### **2018 Income statement forecast** (x 1,000,000 EUR)

| Consolidated income statement   | Actual | Forecast<br>published on<br>08.02.2018 | Updated<br>'post-money'<br>forecast |
|---|--------|--|-------------------------------------|
|   | 2017   | 2018                                   | 2018                                |
| Rental income, net of rental-related expenses   | 204    | 203                                    | 210                                 |
| Writeback of lease payments sold and discounted (non-cash item)                         | 12     | 14                                     | 9                                   |
| Rental-related expenses and taxes on rented properties not recovered                    | -1     | -2                                     | -2                                  |
| Taxes on properties under redevelopment not recovered                                   | -2     | -5                                     | -5                                  |
| Redecoration costs, net of tenant compensation for damages                              | -3     | -2                                     | -2                                  |
| Property result   | 210    | 208                                    | 210                                 |
| Technical costs   | -5     | -7                                     | -7                                  |
| Commercial costs  | -2     | -2                                     | -2                                  |
| Taxes and charges on unlet properties   | -5     | -4                                     | -4                                  |
| Property result after direct property costs   | 198    | 195                                    | 197                                 |
| Corporate management costs  | -26    | -25                                    | -25                                 |
| Operating result (before result on portfolio)   | 172    | 170                                    | 172                                 |
| Financial income  | 6      | 5                                      | 9                                   |
| Net interest charges  | -30    | -31                                    | -31                                 |
| Other financial charges   | 0      | 0                                      | 0                                   |
| Share in the net result from core activities of associated companies and joint ventures | 0      | 0                                      | 0                                   |
| Taxes   | -4     | 0                                      | -1                                  |
| Net result from core activities   | 144    | 144                                    | 149                                 |
| Minority interests related to the net result from core activities                       | -5     | -5                                     | -5                                  |
| Net result from core activities - Group share   | 139    | 139                                    | 144                                 |
|   |        |  | 22,132,138                          |

|   |            |            | 22,132,138 |
|---|------------|------------|------------|
| Total number of shares used to calculate the result per share | 21,308,702 | 21,308,702 | (prorata   |
|   |            |            | temporis)  |

\* This forecast does **not** take into account the pipeline of investments planned for 2018 which are under due diligence and for which the Issuer has not committed itself.



### 31.12.2018 Balance sheet forecast (x 1,000,000 EUR)

| Consolidated balance sheet   | Actual     | 2018 Forecast<br>published on<br>08.02.2018 | Updated 2018<br>'post-money'<br>forecast |
|--|------------|---|--|
| ASSETS   | 31.12.2017 | 31.12.2018                                  | 31.12.2018                               |
| NON-CURRENT ASSETS   | 3,689      | 3,754                                       | 3,833                                    |
| Goodwill   | 85         | 85  | 85                                       |
| Investment properties  | 3,507      | 3,554                                       | 3,651                                    |
| Finance lease receivables  | 85         | 103   | 85                                       |
| Other non-current assets   | 5          | 4   | 4  |
| Participations in associated companies and joint ventures              | 7          | 8   | 8  |
| CURRENT ASSETS   | 94         | 94  | 97                                       |
| Assets held for sale   | 1          | 0   | 0  |
| Finance lease receivables  | 2          | 2   | 2  |
| Cash and cash equivalents  | 23         | 23  | 23                                       |
| Other current assets   | 68         | 69  | 72                                       |
| TOTAL ASSETS   | 3,783      | 3,848                                       | 3,930                                    |
| SHAREHOLDERS' EQUITY and LIABILITIES                                   | 31.12.2017 | 31.12.2018                                  | 31.12.2018                               |
| SHAREHOLDERS' EQUITY   | 1,987      | 2,000                                       | 2,176                                    |
| SHAREHOLDERS' EQUITY ATTRIBUTABLE TO SHAREHOLDERS OF<br>PARENT COMPANY | 1,903      | 1,915                                       | 2,087                                    |
| MINORITY INTERESTS   | 84         | 85  | 89                                       |
| LIABILITIES  | 1,796      | 1,848                                       | 1,754                                    |
| NON-CURRENT LIABILITIES  | 1,223      | 1,226                                       | 1,125                                    |
| Non-current financial debts  | 1,113      | 1,116                                       | 1,017                                    |
| Other non-current financial liabilities                                | 110        | 110   | 108                                      |
| CURRENT LIABILITIES  | 573        | 622   | 629                                      |
| Current financial debts  | 463        | 510   | 508                                      |
| Other current financial liabilities                                    | 110        | 112   | 121                                      |
| TOTAL SHAREHOLDERS' EQUITY and LIABILITIES                             | 3,783      | 3,848                                       | 3,930                                    |

\* This forecast does **not** take into account the pipeline of investments planned for 2018 which are under due diligence and for which the Issuer has not committed itself.



### Prospectus

The Prospectus will be made available to investors as from 20 June 2018 at no cost at the registered offices of the Issuer. The Prospectus will also be made available to investors at no cost from BNP Paribas Fortis SA/NV at +32 (0)2 433 41 13 and on its websites (www.bnpparibasfortis.be/sparenenbeleggen (Dutch and English) and www.bnpparibasfortis.be/epargneretplacer (French and English)), from ING Belgium SA/NV at +32 (0)2 464 60 02 (French), +32 (0)2 464 60 01 (Dutch) and +32 (0)2 464 60 04 (English) and on its websites (www.ing.be/equitytransactions (English), www.ing.be/transactionsdactions (French) and www.ing.be/aandelentransacties (Dutch)), from Société Générale at Park Atrium, 11 Rue des colonies, 1000 Brussels, Belgium, from Bank Degroof Petercam SA/NV at -+32 2 287 97 78 (French, Dutch and English) and on its websites (http://www.degroofpetercam.be/nl/nieuws/cofinimmo 2018 (Dutch). http://www.degroofpetercam.be/fr/actualite/cofinimmo 2018 (French) and http://www.degroofpetercam.be/en/news/cofinimmo 2018 (English)), from KBC Securities NV at +32 2 429 37 05 (Dutch, French and English), KBC Bank NV at +32 3 283 29 70 (Dutch, French and English), CBC Banque SA at +32 800 90 020 (French and English) and via Bolero at number +32 800 628 16 (Dutch, French and English) and on its websites (https://www.kbcsecurities.com/prospectus-documents-overviews/prospectus-overview, www.kbc.be/corporateactions. www.cbc.be/corporateactions and https://www.bolero.be) and from Joh. Berenberg, Gossler & Co KG, Hamburg at Neuer Jungfernstieg 20, D-20354 Hamburg/Germany. Subject to certain conditions, this Prospectus is also available on the internet at the following website: www.cofinimmo.com.

Any decision to invest in the New Shares, the Scrips or trading in the Priority Allocation Rights should be based on an exhaustive analysis of the Prospectus by the investor.



### Contact

#### FOR MORE INFORMATION CONTACT:

**Ellen Grauls** Head of External Communication & Investor Relations T +32 (0)2 373 94 21 egrauls@cofinimmo.be



**Benoît Mathieu** Investor Relations Officer T +32 (0)2 373 60 42 bmathieu@cofinimmo.be



### www.cofinimmo.com

