# Calculation details of the EPRA key performance indicators at 30.06.2018

# EPRA Earnings (total amount and amount per share)

(x 1,000 EUR)	30.06.2018	30.06.2017
Net earnings per financial statements	97,587	65,169
To exclude:		
- Change in the fair value of investment properties	-4,901	7,870
- Gains or losses on disposals of investment properties and other non-financial assets	-27,731	-423
- Changes in the fair value of the financial instruments	928	-7,216
- Costs & interests on acquisitions and joint ventures	1,892	3,385
- Deferred taxes in respect of EPRA adjustments	-269	76
- Minority interests in respect of the adjustments above	709	428
EPRA Earnings	68,214	69,289
Number of shares	21,308,702	21,308,500
EPRA Earnings per share (in EUR/share)	3.20	3.25

### EPRA Diluted Earnings (total amount and amount per share)

(x 1,000 EUR)	30.06.2018	30.06.2017
Net earnings per financial statements	97,587	65,169
To exclude:		
- Change in the fair value of investment properties	-4,901	7,870
<ul> <li>Gains or losses on disposals of investment properties and other non-financial assets</li> </ul>	-27,731	-423
- Changes in the fair value of the financial instruments	928	-7,216
- Costs & interests on acquisitions and joint ventures	1,892	3,385
- Deferred taxes in respect of EPRA adjustments	-269	76
- Minority interests in respect of the adjustments above	709	428
EPRA Earnings	68,214	69,289
- Effect of the exercise of options, convertible debts or other equity instruments	0	0
EPRA Diluted Earnings	68,214	69,289
Diluted number of shares	21,327,952	21,328,595
EPRA Diluted Earnings per share (in EUR/share)	3.20	3.25

### EPRA Net Asset Value (NAV)

(x 1,000 EUR)	30.06.2018	31.12.2017
NAV per financial statements	1,880,619	1,903,159
NAV per share per financial statements (EUR)	88.26	89.31
- Effect of the exercise of options, convertible debts or other equity instruments	0	0
Diluted NAV, after the exercise of options, convertible debts and other equity instruments	1,880,619	1,903,159
To include:		
- Revaluation at fair value of finance lease receivables	49,912	43,300
To exclude:		
- Fair value of the financial instruments	46,560	47,118
- Deferred taxes	41,039	40,152
- Part of the goodwill as a result of deferred taxes	-44,248	-44,248
EPRA NAV	1,973,882	1,989,481
Number of shares	21,327,952	21,333,177
EPRA NAV per share (in EUR/share)	92.55	93.26

# EPRA Triple Net Asset Value (NNNAV)

(x 1,000 EUR)	30.06.2018	31.12.2017
EPRA NAV	1,973,882	1,989,481
To include:		
- Fair value of the financial instruments	-46,560	-47,118
- Deferred taxes	-41,039	-40,152
- Part of the goodwill as a result of deferred taxes	44,248	44,248
EPRA NNNAV	1,930,532	1,946,459
Number of shares	21,327,952	21,333,177
EPRA NNNAV per share (in EUR/share)	90.52	91.24

# EPRA Net Initial Yield (NIY) and EPRA 'topped-up' NIY

(x 1,000,000 EUR)	30.06.2018	31.12.2017
Investment properties in fair value	3,623	3,508
Assets held for sale	-1	-1
Development projects	-116	-171
Properties available for lease	3,506	3,336
Estimated transaction costs and rights resulting from the hypothetical disposal of investment property	154	142
Gross up completed property portfolio valuation	3,660	3,478
Annualised gross rental income	228	220
Property charges	-22	-24
Annualised net rental income	206	196
Rent-free periods expiring within 12 months and other lease incentives	2	2
Topped-up net annualised rental income	208	198
EPRA NIY	5.6 %	5.6 %
EPRA 'Topped-up' NIY	5.7 %	5.7 %

# EPRA Vacancy Rate

(x 1,000,000 EUR)	30.06.2018	31.12.2017
Rental space (in m <sup>2</sup> )	1,881,584	1,838,470
Estimated Rental Value (ERV) of vacant space	12,606	12,470
ERV of the total portfolio	236,465	227,694
EPRA Vacancy Rate	5.3 %	5.5 %

#### **EPRA Cost ratios**

(x 1,000 EUR)	30.06.2018	31.12.2017
Administrative/operational expenses per financial statements	-23 775	-48,841
- Cost of rent-free periods	-1 978	-4,253
<ul> <li>Charges and taxes not recovered from the tenant on let properties</li> </ul>	-3 240	-3,545
- Net redecoration expenses	-784	-2,847
- Technical costs	-1 542	-5,396
- Commercial costs	-994	-1,583
- Taxes and charges on unlet properties	-2 378	-5,128
- Corporate management costs	-12 858	-25,789
Share of joint venture expenses	-11	-34
EPRA Costs (direct vacancy costs included)	-23 787	-48,575
Direct vacancy costs	4 671	7,240
EPRA Costs (direct vacancy costs excluded)	-19 116	-41,335
Gross rental income less ground rent costs	105 121	208,115
Share of joint venture gross rental income	346	698
Gross rental income	105 468	208,813
EPRA Cost ratio (direct vacancy costs included)	22,6 %	23.3 %
EPRA Cost ratio (direct vacancy costs excluded)	18,1 %	19.8 %