

# Calculation details of the EPRA performance indicators at 30.09.2021

# **EPRA Earnings (total amount and amount per share)**

**Definition:** Current result from strategic operational activities.

**Purpose:** A key measure of a company's underlying operating results and an indication of the extent to which current dividend payments are supported by earnings.

(x 1,000 EUR)	30.09.2021	30.09.2020
Net earnings per financial statements	168,571	98,963
To exclude:		
<ul> <li>Change in the fair value of investment properties and assets held for sale</li> </ul>	16,795	15,051
(i) Change in the fair value of investment properties	-1,418	-191
(ii) Writeback of rents earned but not expired (other result on the portfolio)	5,218	10,436
(iii) Others (other result on the portfolio)	12,995	4,806
<ul> <li>Gains or losses on disposals of investment properties and other non-financial assets</li> </ul>	-2,243	-3,462
- Losses on goodwill (other result on the portfolio)	0	10,120
- Change in the fair value of financial instruments	-22,793	21,450
- Costs & interests on acquisitions and joint ventures	0	0
<ul> <li>Deferred taxes in respect of EPRA adjustments (other result on the portfolio)</li> </ul>	55	2,129
- Adjustments related to joint ventures	2,132	0
- Minority interests in respect of the adjustments above	-1,321	-6,334
EPRA Earnings	161,197	137,917
Number of shares	28,980,690	26,298,121
EPRA Earnings per share (in EUR/share)	5.56	5.24



#### **EPRA Diluted Earnings (total amount and amount per share)**

**Definition:** Current result from strategic operational activities, taking into account the financial instruments with a potential dilutive impact at the closing date.

**Purpose:** A key indicator of a company's underlying operating results, taking into account the financial instruments with a potential dilutive impact at the closing date, and an indicator of the extent to which dividend payments are corroborated by the results.

(x 1,000 EUR)	30.09.2021	30.09.2020
Net earnings per financial statements	168,571	98,963
To exclude:		
<ul> <li>Change in the fair value of investment properties and assets held for sale</li> </ul>	16,795	15,051
(i) Change in the fair value of investment properties	-1,418	-191
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<ul> <li>Deferred taxes in respect of EPRA adjustments (other result on the portfolio)</li> </ul>	55	2,129
- Adjustments related to joint ventures	2,132	0
- Minority interests in respect of the adjustments above	-1,321	-6,334
EPRA Earnings	161,197	137,917
<ul> <li>Effect of the exercise of options, convertible debts or other equity instruments</li> </ul>	0	0
EPRA Diluted earnings	161,197	137,917
Diluted number of shares	28,998,365	26,317,916
EPRA Diluted Earnings per share (in EUR/share)	5.56	5.24

#### **EPRA NRV, EPRA NTA and EPRA NDV metrics**

**Definition**: Net Asset Value (NAV) adjusted in accordance with the Best Practice Recommendations (BPR) Guidelines published by EPRA in October 2019 for application as from 2020.

**Utility**: Makes adjustments to the NAV per the IFRS financial statements to provide stakeholders with the most relevant information on the fair value of the assets and liabilities of a real estate investment company, under three different scenarios:

- The EPRA Net Reinstatement Value assumes that entities never sell assets and provide an estimation of the value required to rebuild the entity.
- The EPRA Net Tangible Assets assumes that entities buy and sell assets, thereby crystallising certain levels of unavoidable deferred tax.
- The EPRA Net Disposal Value represents the value accruing to the company's shareholders under an asset disposal scenario, resulting in the settlement of deferred taxes, the liquidation of financial instruments and the recognition of other liabilities for their maximum amount, net of any resulting tax.

For the sake of continuity and comparison with data published in the past, the EPRA NAV and EPRA NNNAV, concepts abandoned by the BPR Guidelines, were still calculated and published quarterly in 2020.



# As at **30.09.2021**:

(x 1,000 EUR)	EPRA NRV	EPRA NTA	EPRA NDV
IFRS Equity attributable to shareholders	3,139,385	3,139,385	3,139,385
Include/Exclude*:			
i) Hybrid instruments	0	0	0
Diluted net asset value (NAV)	3,139,385	3,139,385	3,139,385
Include*:			
ii.a) Revaluation of IP (if IAS 40 cost option is used)	0	0	0
ii.b) Revaluation of IPUC (if IAS 40 cost option is used)	0	0	0
ii.c) Revaluation of other non-current investments	0	0	0
iii) Revaluation of tenant leases held as finance leases	84,123	84,123	84,123
iv) Revaluation of trading properties	0	0	0
Diluted NAV at Fair Value	3,223,508	3,223,508	3,223,508
Exclude*:			
v) Deferred tax in relation to fair value gains of IP	43,472	43,472	0
vi) Fair value of financial instruments	66,556	66,556	0
vii) Goodwill as a result of deferred tax	-35,782	-35,782	-35,782
viii.a) Goodwill as per the IFRS balance sheet	0	-11,045	-11,045
viii.b) Intangibles as per the IFRS balance sheet	0	-2,589	0
Include*:			
ix) Fair value of fixed interest rate debt	0	0	-18,234
x) Revaluation of intangibles to fair value	0	0	0
xi) Real estate transfer tax	243,908	0	0
NAV	3,541,662	3,284,120	3,158,448
Fully diluted number of shares	31,673,683	31,673,683	31,673,683
NAV per share (in EUR/share)	111.82	103.69	99.72



# As at **31.12.2020**:

(x 1,000 EUR)	EPRA NRV	EPRA NTA	EPRA NDV
IFRS Equity attributable to shareholders	2,574,775	2,574,775	2,574,775
Include/Exclude*:			
i) Hybrid instruments	0	0	0
Diluted net asset value (NAV)	2,574,775	2,574,775	2,574,775
Include*:			
ii.a) Revaluation of IP (if IAS 40 cost option is used)	0	0	0
ii.b) Revaluation of IPUC (if IAS 40 cost option is used)	0	0	0
ii.c) Revaluation of other non-current investments	0	0	0
iii) Revaluation of tenant leases held as finance leases	90,967	90,967	90,967
iv) Revaluation of trading properties	0	0	0
Diluted NAV at Fair Value	2,665,742	2,665,742	2,665,742
Exclude*:			
v) Deferred tax in relation to fair value gains of IP	43,675	43,675	0
vi) Fair value of financial instruments	89,870	89,870	0
vii) Goodwill as a result of deferred tax	-35,782	-35,782	-35,782
viii.a) Goodwill as per the IFRS balance sheet	0	-11,045	-11,045
viii.b) Intangibles as per the IFRS balance sheet	0	-2,172	0
Include*:			
ix) Fair value of fixed interest rate debt	0	0	-23,388
x) Revaluation of intangibles to fair value	0	0	0
xi) Real estate transfer tax	213,154	0	0
NAV	2,976,658	2,750,288	2,595,527
Fully diluted number of shares	27,033,633	27,033,633	27,033,633
NAV per share (in EUR/share)	110.11	101.74	96.01



#### EPRA Net Initial Yield (NIY) and EPRA 'topped-up' NIY

**Definition:** Annualised gross rental income based on the passing dates at the closing date of the financial statements, less property charges, all divided by the market value of the portfolio, plus the estimated transfer costs and duties at the time of the hypothetical disposal of investment properties. The EPRA 'topped-up' NIY incorporates an adjustment compared to the EPRA NIY relating to the expiry of the rent-free periods and other incentives.

**Purpose:** This indicator should help investors to judge how the valuation of portfolio X compares with that of portfolio Y.

(x 1,000,000 EUR)	30.09.2021	31.12.2020
Investment properties at fair value	5,638	4,869
Assets held for sale	-131	-3
Development projects	-202	-133
Properties available for lease	5,305	4,733
Estimated transfer costs and rights resulting from the hypothetical disposal of investment properties	233	209
Gross up completed property portfolio valuation	5,538	4,941
Annualised gross rental revenues	308	286
Property charges	-14	-13
Annualised net rental revenues	294	272
Rent-free periods expiring within 12 months and other lease incentives	0	0
Topped-up annualised net rental income	294	272
EPRA NIY	5.3%	5.5%
EPRA 'Topped-up' NIY	5.3%	5.5%

#### **EPRA** vacancy rate

**Definition:** Estimated Rental Value (ERV) of vacant space divided by the ERV of the total portfolio.

**Purpose:** A 'pure' indicator (%) of vacant space in investment property, based on the ERV.

(x 1,000 EUR)	30.09.2021	31.12.2020
Rental space (in m²)	2,299,796	2,144,753
Estimated Rental Value (ERV) of vacant space	5,968	7,490
ERV of the total portfolio	308,090	285,296
EPRA vacancy rate	1.9%	2.6%



### **EPRA Cost ratios**

**Definition:** Administrative/operational expenses per the IFRS financial results, including or not the direct costs of unlet properties, all divided by the gross rental revenues less ground rent costs.

**Purpose:** A key measure to enable meaningful measurement of the changes in a company's operating costs.

(x 1,000 EUR)	30.09.2021	31.12.2020
Administrative/operational expenses per financial statements	-45,108	-53,283
Cost of rent-free periods	-4,817	-5,460
Charges and taxes not recovered from the tenant on let properties	-2,884	-3,221
Of which:		
- Charges and taxes not recovered from the tenant on let properties	-3,407	-3,221
according to the income statement		
- IFRIC 21 effect	523	-
Net redecoration expenses	-316	243
Technical costs	-3,546	-6,051
Commercial costs	-2,146	-2,344
Taxes and charges on unlet properties	-2,223	-2,765
Of which:		
- Taxes and charges on unlet properties according to the income	-2,784	-2,765
statement		
- IFRIC 21 effect	562	-
Corporate management costs	-29,176	-33,684
Of which:		
- Corporate management costs according to the income statement	-29,617	-33,684
- IFRIC 21 effect	441	-
Share of joint venture expenses	0	-17
EPRA Costs (direct vacancy costs included)	-45,108	-53,300
Direct vacancy costs	5,107	5,987
EPRA Costs (direct vacancy costs excluded)	-40,002	-47,313
Gross rental income less ground rent costs	221,784	256,981
Share of joint venture rental revenues	0	295
Gross rental revenues	221,784	257,276
EPRA Cost ratio (direct vacancy costs included)	20.3%	20.7%
EPRA cost ratio (direct vacancy costs excluded)	18.0%	18.4%